

**STAFF MEETING MINUTES  
LANCASTER COUNTY BOARD OF COMMISSIONERS  
THURSDAY, SEPTEMBER 12, 2019  
COUNTY-CITY BUILDING  
ROOM 113 - BILL LUXFORD STUDIO  
8:30 A.M.**

Commissioners Present: Roma Amundson, Chair; Sean Flowerday, Vice Chair; Deb Schorr, Rick Vest and Christa Yoakum

Others Present: Kerry Eagan, Chief Administrative Officer; Ann Ames, Deputy Chief Administrative Officer; Dan Nolte, County Clerk; Cori Beattie, Deputy County Clerk; and Leslie Brestel, County Clerk's Office

*Advance public notice of the Board of Commissioners Staff Meeting was posted on the County-City Building bulletin board and the Lancaster County, Nebraska web site and provided to the media on September 11, 2019.*

The Chair noted the location of the Open Meetings Act and opened the meeting at 8:33 a.m.

**AGENDA ITEM**

**1) APPROVAL OF STAFF MEETING MINUTES FOR SEPTEMBER 5, 2019**

**MOTION:** Vest moved and Yoakum seconded approval of the September 5, 2019 Staff Meeting minutes. Schorr, Amundson, Vest, Flowerday and Yoakum voted yes. Motion carried 5-0.

**2) INSURANCE RENEWALS – Sue Eckley, Lancaster County Risk Manager; and Tom Champoux, UNICO**

Eckley and Champoux reviewed the insurance renewal presentation (Exhibit A). Eckley noted the Sheriff's Office has vehicles going to auction and wants to increase their vehicle comp and collision deductible from \$2,000 to \$2,500. With these changes, the annual cost to the County is \$47,365 instead of \$52,008.

Regarding cyber liability, Eckley stated the County has a \$1,000,000 limit while the City of Lincoln has a \$3,000,000 limit. To increase the County's limit to \$3,000,000, the annual cost would be \$36,862. Eckley and Champoux felt the \$1,000,000 limit is not enough.

**MOTION:** Schorr moved and Yoakum seconded to increase the cyber liability limit from \$1,000,000 to \$3,000,000. Schorr, Amundson, Vest, Flowerday and Yoakum voted yes. Motion carried 5-0.

Regarding the Client Authorization to Bind Coverage, Eckley recommended rejecting terrorism coverage. Terrorism coverage does not include domestic terrorism.

Regarding crisis protection, this insurance has a liability cap of \$20,000,000 for actual damages. It would cover management of the crisis. A \$2,500,000 limit costs \$49,183 and \$5,000,000 is \$68,753.

It was the consensus of the Board to review an event estimate of a similar size county to determine what is covered by crisis protection and to review the County's Continuity of Operations plan.

Eckley recommended to accept general liability, workers' compensation, and cyber liability at \$3,000,000, and to reject terrorism coverage. Eckley said the insurances renew September 30.

**MOTION:** Schorr moved and Yoakum seconded to renew the insurance lines as outlined by Eckley, holding on crisis coverage for further information. Schorr, Amundson, Vest, Flowerday and Yoakum voted yes. Motion carried 5-0.

### **3) HOME DELIVERED FOOD PROGRAM – Randy Jones, Aging Partners Director**

Jones distributed information on the rural food program (Exhibit B). He noted the Hickman Community Center has expanded its services. Also, the program has recently moved to the Veterans of Foreign Wars (VFW) building in Waverly. The Waverly program will be reassessed in one year.

Jones reviewed the current meal program model, which uses federal funds to provide nutritious meals to homebound seniors, or those with a temporary or long-term illness. Currently, the program serves ten individuals, with approximately twenty served yearly. There are no choices for menu items and services are not daily. Meals are delivered to participants by volunteers.

The proposed model will allow participants to order meals in advance using a customizable menu to deliver frozen meals every two weeks by FedEx. The proposed model is cost neutral at \$5.50 per meal and expected to begin October 1.

Aging Partners case managers will be assessing current participants, and if there are individuals found who do not qualify for delivered meals, they may participate at senior centers. Those qualifying for other services may be recommended for those services. Assessments are expected to take place before October 1.

Amundson requested a follow up discussion with Jones after the assessment. Schorr added the program should be discussed at a County Board and villages meeting.

Jones stated the move back to the central kitchen has been very successful.

### **4) LANCASTER COUNTY VISITORS PROMOTION COMMITTEE RECOMMENDATIONS – Becky Parrott, Visitors Promotion Committee Chair; and Jeff Maul, Lincoln Convention & Visitors Bureau Executive Director**

Maul introduced Parrott as the Visitors Promotion Committee (VPC) Chair.

- A.** Lincoln Children's Zoo (\$600,000 for Phase 2 Zoo Expansion; VPC Recommendation \$600,000 with Modified Payment Schedule)

Parrot reviewed the Lincoln Children's Zoo grant request (Exhibit C).

Eagan clarified the request would be paid in four installments. The work in the original grant



contract has been completed, so this request is for a new project. Maul added the VPC needs to review their guidelines and bylaws.

**MOTION:** Flowerday moved and Vest seconded to approve the VPC recommendation with the modified payment schedule. Schorr, Amundson, Vest, Flowerday and Yoakum voted yes. Motion carried 5-0.

- B.** Lincoln Sports Foundation (\$87,240 for Soccer Field Renovations; VPC Recommendation \$87,240)

Parrot reviewed the Lincoln Sports Foundation grant request and VPC vote (Exhibit D).

Regarding the VPC 4-2 vote, Schorr asked what the concerns were. Parrot answered concerns were for the VPC budget and wanting to renovate a smaller number of fields to ensure proper renovations.

**MOTION:** Vest moved and Yoakum seconded to approve the VPC recommendation. Schorr, Amundson, Vest, Flowerday and Yoakum voted yes. Motion carried 5-0.

- C.** Malcolm Youth Sports Association (\$500,000 for Baseball fields; VPC Recommendation \$0)

Parrot reviewed the grant and the VPC recommendation to deny the request (Exhibit E).

Yoakum felt constituents and small towns should be respected and that girls having access to softball is important. She proposed \$100,000 be granted.

Eagan stated if a contract were drafted it must have specific deliverables.

Flowerday asked if the fields are regulation size. Maul said the VPC wants the fields accessible for all ages and, since the fields are not regulation size for all ages, there would not be enough visitors in the hotel community to grant funds.

Amundson asked if all three fields could be used for softball and baseball tournaments and would various travel league associations use the fields. Maul said the project is lacking a tournament fourplex, which is four fields for larger tournaments. The softball fields are built to be softball fields for younger age groups. The VPC had asked Malcolm Youth Sports Association if they were a travel ball destination and the Association felt they were not. The VPC felt the project did not meet the fund criteria.

When asked if the VPC funds could afford this request, Dennis Meyer, Budget and Fiscal Officer, answered for cash flow purposes, some grantees may need to wait for the fund to be replenished before receiving their payment request.

When asked for other potential revenue sources are available, Diana Hutchison, Malcolm Youth Sports Association Grant Consultant, said currently the project has \$600,000 in place. Additionally, a foundation is willing to grant up to \$450,000 based on matching funds or grants. A VPC grant of \$100,000 would pay for fencing.

Randy Brown, Malcolm Youth Sports Association Project Manager, stated the current baseball field will remain the main baseball field. The project will fix the current field, build a regulation softball field and a multi-use field, lighting, fencing, parking lot and new concession area. Fields will be built without a pitcher's mound so that the fields can be used for either softball or baseball. The project is primarily for girls' softball. He added discussion with the Malcolm Public Schools Athletic Director indicated a softball tournament schedule could be filled immediately. There is a maintenance agreement for the fields with Malcolm Public Schools. The school is unable to help fund the project at this time.

Flowerday felt he needed to support the VPC recommendation.

Hutchison added the Malcolm Youth Sports Association has a \$250,000 loan approved for funding. The project cost is estimated at \$1,760,000; however, the project is currently 22% under budget.

**MOTION:** Yoakum moved and Schorr seconded to grant the Malcolm Youth Sports Association \$100,000 for fencing.

Schorr confirmed the County vacated a right-of-way for the existing ball field.

When asked how the \$100,000 fits within the VPC budget, Meyer stated the cashflow is tight, and funds will be distributed when they are available.

When asked how the \$100,000 will help complete the project, Hutchison said the project will not be completely finished by next year when the fields are predicted to be in use. The lighting and concession stand will be completed the following spring.

**FRIENDLY AMENDMENT:** Vest stated he would like to see the foundation grant result before the Board's decision on the request.

The friendly amendment died due to lack of consent by the maker of the motion.

When asked about the price of fencing, Brown said the estimate is \$238,000 for both of the new fields. He thought \$100,000 would cover the expense of fencing for the smaller field. He added actual bids are less than the estimates.

**ROLL CALL:** Schorr, Amundson, Vest and Yoakum voted yes. Flowerday voted no. Motion carried 4-1.

**5) JUVENILE ASSISTANCE GRANT (JAG) APPLICATION FOR \$246,255 TO NEBRASKA CRIME COMMISSION FOR RESTORE PROGRAM – Sara Hoyle, Human Services Director**

Hoyle said the Hickman Aging Senior Center participants have made scarves, hats, blankets and bags for youth in Juvenile Justice programs.

Flowerday and Yoakum exited the meeting at 9:58 a.m.

Hoyle reviewed the grant application (see agenda packet).

**MOTION:** Schorr moved and Vest seconded to approve the grant. Schorr, Vest and Amundson voted yes. Flowerday and Yoakum were absent. Motion carried 3-0.

## **CHIEF ADMINISTRATIVE OFFICER REPORT**

- D.** Claim for Review of Voucher #653375 in the amount of \$446.98 from Theresa Emmert (Claim includes reimbursement for baggage and transportation not put on the County P-Card).
- E.** Claim for Review of Voucher #656402 in the amount of \$299.11 from Haley Messerschmidt (Claim includes reimbursement for parking and transportation not put on the County P-Card).
- F.** Claim for Review of Voucher #656403 in the amount of \$432.44 from Michelle Sabata (Claim includes reimbursement for parking and transportation not put on the County P-Card).

Hoyle said employees were not able to pre-pay for incidentals. Employees outside of the Human Services Department are not able to use the Human Services Department P-card and using other department P-cards is difficult for auditing purposes due to the use of grant funds. It is more efficient for the employees to use personal funds and request reimbursement.

**MOTION:** Schorr moved and Vest seconded to move Items 6D, 6E and 6F to next Tuesday's agenda as regular claims. Schorr, Vest and Amundson voted yes. Flowerday and Yoakum were absent. Motion carried 3-0.

## **6) CHIEF ADMINISTRATIVE OFFICER REPORT**

### **A. County Board Initiatives Update**

Regarding the Chief Administrative Officer (CAO) search, the job position is posted.

Ames said the annual report will be completed and posted on the County website by the end of the month. Additionally, the County's Leadership Academy will make a presentation to the Board on employee on-boarding process in December or January.

Regarding lower incarceration rates, Schorr reported Senator Geist will propose a bill for community health providers to be able to share client health information with law enforcement.

Eagan will set a meeting with the Clerk's Office and Building and Safety regarding the County Code. While the Code may not be completely finished by the end of the year, the resolutions, health codes and building and safety codes will be complete.

### **B. Community Corrections Deputy Director Position**

Schorr discussed adding a full time Community Corrections Deputy Director. Eagan added the position does not have to go through the Personnel Policy Board.

**MOTION:** Schorr moved and Vest seconded to direct Kim Etherton, Kerry Eagan, and Doug McDaniel, HR Director, to develop a job description for a Community Corrections Deputy Director to be brought back to the Board for approval. Schorr, Vest and Amundson voted yes. Flowerday and Yoakum were absent. Motion carried 3-0.

- C.** Claim for Review of Voucher #655831 in the amount of \$54,849 from Lancaster County Community Corrections (Claim beyond the 90-day time period).

Kim Etherton said the invoice is for an annual subscription to the Community Corrections case management system. The contract has no end date and has never been renegotiated. The contract rate did not increase for the first five years, but after that timeframe, the cost increases 5% per year. She said she is willing to renegotiate the contract; however, there could be a substantial cost increase.

If the costs of a renegotiated contract were prohibitive, Etherton said the department would need to buy a new system. The current system was built and designed for the needs of Community Corrections. The original cost of the software was approximately \$100,000.

**MOTION:** Schorr moved and Vest seconded to move Item 6C to next Tuesday's agenda as a regular claim. Schorr, Vest and Amundson voted yes. Flowerday and Yoakum were absent. Motion carried 3-0.

- D.** Claim for Review of Voucher #653375 in the amount of \$446.98 from Theresa Emmert (Claim includes reimbursement for baggage and transportation not put on the County P-Card).
- E.** Claim for Review of Voucher #656402 in the amount of \$299.11 from Haley Messerschmidt (Claim includes reimbursement for parking and transportation not put on the County P-Card).
- F.** Claim for Review of Voucher #656403 in the amount of \$432.44 from Michelle Sabata (Claim includes reimbursement for parking and transportation not put on the County P-Card).

Items D-F moved forward on agenda.

## **7) DEPUTY CHIEF ADMINISTRATIVE OFFICER REPORT**

- A.** September Management Team Meeting

It was the consensus of the Board to reschedule the meeting for October 8 at 8:00 a.m.

## **8) DISCUSSION OF BOARD MEMBER MEETINGS ATTENDED**

- A.** Public Building Commission Chair Meeting W/Mayor – Amundson
- B.** Lancaster County Chair/Vice-Chair Meeting W/Mayor - Amundson/Flowerday
- C.** Public Building Commission - Amundson/Flowerday
- D.** Lincoln-Lancaster County Board of Health - Flowerday

No meetings were held for Items A-D.

## **Railroad Transportation Safety District (RTSD) Meeting**

Vest reported the RTSD Executive Director was authorized to approve expenditures with the understanding that the RTSD Board will be informed of any unusual expenses. Schorr added September 22-28 was declared National Rail Safety Week. Additionally, the crossings at 27<sup>th</sup> and Hwy 2 and 48<sup>th</sup> and Hwy 2 are complete, and the crossing at Pine Lake Road will be completed this spring. The preliminary preferred alternative to the 33<sup>rd</sup> Street and Cornhusker Highway project was presented.

### **9) SCHEDULE OF BOARD MEMBER MEETINGS**

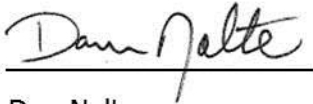
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### **10) EMERGENCY ITEMS**

There were no emergency items.

### **11) ADJOURNMENT**

**MOTION:** Schorr moved and Vest seconded to adjourn at 10:21 a.m. Schorr, Vest and Amundson voted yes. Flowerday and Yoakum were absent. Motion carried 3-0.



Dan Nolte  
Lancaster County Clerk





*Insurance Review for:*

## **Lancaster County c/o Lancaster Co. Risk Management**

*Presentation by:*

**Tom W Champoux , CPCU, AIC, CWCA**

September, 2019

- ▶ UNICO Group, Inc.
- ▶ 1128 Lincoln Mall
- ▶ Lincoln, NE 68508
  
- ▶ Phone: (402)434-7200
- ▶ Fax: (402)434-7272
- ▶ 24-Hour Service: (800)755-0048
- ▶ info@unicogroup.com

*This presentation is designed to give you an overview of the insurance coverages we are offering for your company. It is meant only as a general understanding of your insurance needs and should not be construed as a legal interpretation of the insurance policies that will be written for you. Please refer to your specific insurance contracts for details on coverages, conditions and exclusions.*

*Where Connections Make a Difference.*

**unicogroup.com**



## **Always Working For You**

At UNICO, we are committed to hands on personal service in coordinating and assisting you with your insurance and risk management program. The service team dedicated to **Lancaster County** is:



### **Thomas W. Champoux, CPCU, AIC, CWCA**

*President, Risk Consultant*

402.434.7252 (o)

tchampoux@unicogroup.com

Contact for claims, policy renewals, coverage questions, contract review and any other concerns or questions that may come up.



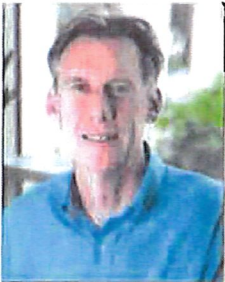
### **Cheryl Talbott, CISR**

*Account Manager*

402.434.7249 (o)

ctalbott@unicogroup.com

Contact for certificates, policy changes, auto ID cards, carrier information and coverage questions, contract review.



### **Dan Wurm, CLCS, CWCS**

*Property and Liability Claims Advocate*

402.434.7287 (o)

dwurm@unicogroup.com

Monitors all claims and claim reserves. You will receive claim summaries from him on an as needed basis. Feel free to contact him with any claims questions.



### **Duana Freeman, CWCA**

*Work Comp Claims Advocate*

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dfreeman@unicogroup.com

Monitors all claims and claim reserves. You will receive claim summaries from her on an as needed basis. Feel free to contact her with any claims questions.





# UNICO

## Lancaster County - Overview Premium Summary

COVERAGE	2018-2019	2019-2020
Property	\$145,571	\$153,453
Master Auto	\$94,569	\$106,215
Sheriff's Department	\$39,403	\$52,008
Public Building Commission	\$31,083	\$28,013
Mental Health Crisis Center	\$23,146.16	\$23,146.16
Commercial General Liability – Including Public Officials & Excess Law Enforcement	\$219,030	\$237,415
Crime	\$13,651	\$12,521
Workers' Compensation	\$103,766	\$107,596
Boiler/Machinery	\$6,371	\$7,776
Cyber Liability	\$26,986	\$29,493
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$703,576.16</b>	<b>\$757,636.16 (7+%)</b>

### Comments

- Will need authorization to bind coverage for carriers signed.
- See attached for breakdown per carrier



## Market Review

We approached the following carriers in an effort to provide the most comprehensive and cost effective insurance program.

INSURANCE COMPANY	LINE OF COVERAGE	RESPONSE	PREMIUM
<b>Gemini Insurance Company</b>	General Liability	Recommended Quote	\$237,415
<b>Midwest Employers Casualty Company</b>	Excess Workers' Compensation	Recommended Quote	\$107,596
<b>Indian Harbor Insurance Company</b>	Cyber Liability	Recommended Quote	\$29,493
<b>Underwriters at Lloyd's London</b>	Gallagher Crisis Protect – Maxi	Recommended Quote	\$68,753

## Carrier Ratings and Admitted Status

PROPOSED INSURANCE COMPANIES	A.M. BEST'S RATING & FINANCIAL SIZE CATEGORY *	ADMITTED/NON-ADMITTED **
<b>Gemini Insurance Company</b>	A+ XV	Non-Admitted
<b>Indian Harbor Insurance Company</b>	A+ XV	Non-Admitted
<b>Midwest Employers Casualty Company</b>	A+ XV	Admitted
<b>Underwriters at Lloyd's London</b>	A XV	Non-Admitted

\*Gallagher companies use A.M. Best rated insurers and the rating listed above was verified on the date the proposal document was created.

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A Best's Financial Strength Rating is an independent opinion of an insurer's financial strength and ability to meet its ongoing insurance policy and contract obligations. It is not a warranty of a company's financial strength and ability to meet its obligations to policyholders. Best's Credit Ratings™ are under continuous review and subject to change and/or affirmation. For the latest Best's Credit Ratings™ and Guide to Best's Credit Ratings, visit the A.M. Best website at <http://www.ambest.com/ratings>.

\*\*If coverage placed with a non-admitted carrier, it is doing business in the state as a surplus lines or non-admitted carrier, and is neither subject to the same regulations as an admitted carrier nor do they participate in any state insurance guarantee fund.

Gallagher companies make no representations and warranties concerning the solvency of any carrier, nor does it make any representation or warranty concerning the rating of the carrier which may change.

## Client Authorization to Bind Coverage

After careful consideration of Gallagher's proposal dated 8/29/2019, we accept the following coverage(s). Please check the desired coverage(s) and note any coverage amendments below:

	COVERAGE/CARRIER
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	<b>General Liability</b>
	Gemini Insurance Company
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	<i>TRIA</i>
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	<b>Excess Workers' Compensation</b>
	Midwest Employers Casualty Company
<i>TRIA Cannot Be Rejected</i>	
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	<b>Cyber Liability</b>
<input type="checkbox"/> Option # 1	Indian Harbor Insurance Company – Cyber Liability-\$2M (Premium: \$29,493)
<input type="checkbox"/> Option # 2	Indian Harbor Insurance Company - Cyber Liability-\$3M (Premium: \$36,862)
<input type="checkbox"/> Option # 3	Indian Harbor Insurance Company - Cyber Liability-\$5M (Premium: \$47,863)
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	<i>TRIA</i>
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	<b>Gallagher Crisis Protect – Maxi</b>
	Underwriters at Lloyd's London
<input type="checkbox"/> Accept <input type="checkbox"/> Reject	<i>TRIA</i>

The above coverage may not necessarily represent the entirety of available insurance products. If you are interested in pursuing additional coverages other than those addressed in the coverage considerations included in this proposal, please list below:

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**Producer/ Insured Coverage Amendments and Notes:**

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**Exposures and Values**

We confirm the payroll, values, schedules, and other data contained in the proposal, and submitted to the underwriters, are compiled from our records and we acknowledge it is our responsibility to see that they are maintained accurately. If no updates were provided to Gallagher, the values, exposures and operations used were based on the expiring policies.

**Provide Quotations or Additional Information on the Following Coverage Considerations:**

Gallagher recommends that you purchase the following additional coverages for which you have exposure. By rejecting a quotation for this valuable coverage, you understand that there will be no coverage and agree to hold Gallagher harmless in the event of a loss.



**Other Coverages to Consider**

Yes  No – Crisis Protection

**Other Services to Consider**

Yes  No - CORE360™ Loss Control Portal

Yes  No - eRiskHub

Gallagher's liability to Client arising from any acts or omissions of Gallagher shall not exceed \$20 million in the aggregate. Gallagher shall only be liable for actual damages incurred by Client, and shall not be liable for any indirect, consequential or punitive damages or attorneys' fees. No claim or cause of action, regardless of form (tort, contract, statutory, or otherwise), arising out of, relating to or in any way connected with this Agreement or any Services provided hereunder may be brought by either party any later than two (2) years after the accrual of such claim or cause of action.

Gallagher has established security controls to protect Client confidential information from unauthorized use or disclosure. For additional information, please review Gallagher's Privacy Policy located at <https://www.ajg.com/privacy-policy/>.

I have read, understand and agree that the above-information is correct and has been disclosed to us prior to authorizing Gallagher to bind coverage and/or provide services to us.

By:

\_\_\_\_\_  
Print Name (Specify Title)

\_\_\_\_\_  
Company

\_\_\_\_\_  
Signature

Date:

\_\_\_\_\_

**STATE OF NEBRASKA**  
**SURPLUS LINES TAX CONSENT FORM**

**AGENT:**

**RE:**

**POLICY NUMBER:**

**DATE:**

“With regard to this application for insurance, said coverage or portions thereof, may be written in an Insurance Company that is not licensed to do business in Nebraska, and in the event of the insolvency of such company the policy will not be covered by the Nebraska property and liability insurance guaranty association.”

\_\_\_\_\_  
Signature of Agent

\_\_\_\_\_  
Signature of Insured

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

SL-03/CB-01  
1/79

**POLICYHOLDER DISCLOSURE  
NOTICE OF TERRORISM  
INSURANCE COVERAGE**

You are hereby notified that under the Terrorism Risk Insurance Act, as amended, (the "Act"), you have a right to purchase insurance coverage for losses resulting from acts of terrorism, *as defined in Section 102(1) of the Act*. The term "act of terrorism" means any act that is certified by the Secretary of the Treasury—in consultation with the Secretary of Homeland Security, and the Attorney General of the United States—to be an act of terrorism; to be a violent act or an act that is dangerous to human life, property, or infrastructure; to have resulted in damage within the United States, or outside the United States in the case of certain air carriers or vessels or the premises of a United States mission; and to have been committed by an individual or individuals as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

Coverage under your policy may be affected as follows:

YOU SHOULD KNOW THAT WHERE COVERAGE IS PROVIDED BY THIS POLICY FOR LOSSES RESULTING FROM CERTIFIED ACTS OF TERRORISM, SUCH LOSSES MAY BE PARTIALLY REIMBURSED BY THE UNITED STATES GOVERNMENT UNDER A FORMULA ESTABLISHED BY FEDERAL LAW. However, your policy may contain other exclusions which might affect your coverage, such as an exclusion for nuclear events. UNDER THE FORMULA, THE UNITED STATES GOVERNMENT GENERALLY REIMBURSES 85% THROUGH 2015; 84% BEGINNING ON JANUARY 1, 2016; 83% BEGINNING ON JANUARY 1, 2017; 82% BEGINNING ON JANUARY 1, 2018; 81% BEGINNING ON JANUARY 1, 2019 AND 80% BEGINNING ON JANUARY 1, 2020 OF COVERED TERRORISM LOSSES EXCEEDING THE STATUTORILY ESTABLISHED DEDUCTIBLE PAID BY THE INSURANCE COMPANY PROVIDING THE COVERAGE. THE PREMIUM CHARGED FOR THIS COVERAGE IS PROVIDED BELOW AND DOES NOT INCLUDE ANY CHARGES FOR THE PORTION OF LOSS THAT MAY BE COVERED BY THE FEDERAL GOVERNMENT UNDER THE ACT.

YOU SHOULD ALSO KNOW THAT THE ACT, CONTAINS A \$100 BILLION CAP THAT LIMITS U.S. GOVERNMENT REIMBURSEMENT AS WELL AS INSURERS' LIABILITY FOR LOSSES RESULTING FROM CERTIFIED ACTS OF TERRORISM WHEN THE AMOUNT OF SUCH LOSSES IN ANY ONE CALENDAR YEAR EXCEEDS \$100 BILLION. IF THE AGGREGATE INSURED LOSSES FOR ALL INSURERS EXCEED \$100 BILLION, YOUR COVERAGE MAY BE REDUCED.

**Acceptance or Rejection of Terrorism Insurance Coverage**

	I hereby elect to purchase terrorism coverage, subject to the limitations of the Act, for acts of terrorism as defined in the Act, for a prospective premium of \$2,850.00.
	I hereby decline to purchase terrorism coverage for certified acts of terrorism. I understand that I will have no coverage for losses resulting from certified acts of terrorism.

\_\_\_\_\_  
Policyholder/Applicant's Signature

\_\_\_\_\_  
Insurance Company

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Policy Number

## NEBRASKA SELECTION OF HIGHER UNINSURED/ UNDERINSURED MOTORISTS COVERAGE LIMITS (STATUTORY LIMITS)

<b>Policy Number:</b>	<b>Policy Effective Date:</b> 9/30/2019-9/30/2020
<b>Company:</b> Gemini Insurance Company	<b>Producer:</b> Arthur J. Gallagher
<b>Applicant/Named Insured:</b> Lancaster County Board of Commissioners	

Nebraska law permits you to make certain decisions regarding Uninsured/Underinsured Motorists Coverage. This document briefly describes these coverages and the options available.

You should read this document carefully and contact us or your agent if you have any questions regarding Uninsured/Underinsured Motorists Coverage and your options with respect to these coverages.

This document includes general descriptions of coverage. However, no coverage is provided by this document. You should read your policy and review your Declarations Page(s) and/or Schedule(s) for complete information on the coverages you are provided.

Uninsured/Underinsured Motorists Coverage provides insurance protection to an insured for compensatory damages which the insured is legally entitled to recover from the owner or operator of an uninsured motor vehicle or an underinsured motor vehicle because of bodily injury caused by an automobile accident. Also included are damages due to bodily injury that result from an automobile accident with a hit-and-run vehicle whose owner or operator cannot be identified.

Your policy must include Uninsured/Underinsured Motorists Coverage at limits equal to: 1) split limits of \$25,000 for each person/\$50,000 for each accident; or 2) a single limit of \$50,000 for each accident, UNLESS you select optional higher limits.

If you would like to select higher limits for Uninsured/Underinsured Motorists Coverage, please indicate your choice as follows:

**Selection Of Higher Uninsured/Underinsured Motorists Coverage Limits**

We make available the following limits for Uninsured/Underinsured Motorists Coverage that are higher than the limits described above up to split limits of \$100,000 for each person, subject to \$300,000 for each accident, or a single limit of \$300,000. Please indicate your choice by initialing next to the appropriate item and by signing below.

<b>(Initials)</b>				
_____ I select the following higher limits of Uninsured/Underinsured Motorists Coverage.				
<b>(Choose One)</b>				
<b>(Initials)</b>		<b>Split Limits</b>	<b>OR</b>	<b>(Initials)</b>
				<b>Combined Single Limit</b>
_____	\$	50,000/100,000		_____ \$ 75,000
_____		100,000/200,000		_____ 100,000
_____		<b>100,000/300,000</b>		_____ 200,000
				_____ 250,000
				_____ 300,000
_____		_____ <b>(Other)</b>		_____ <b>(Other)</b>
_____ <b>Signature Of Applicant/Named Insured</b>				_____ <b>Date</b>





**MANAGEMENT**

How often does the Insured conduct safety meetings?		
Does the Insured have a full time Risk Manager on staff?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured require newly elected official/board member training?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Are Insured loss costs allocated to individual departments?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have a Risk Management budget?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
If yes, what is the Insured's annual Risk Management budget?		
Does the Insured have a legal contract review process?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured perform accident reviews for incidents in accordance with procedures established by the Insured?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>

**E&O/EMPLOYMENT**

Does the Insured have a pre/employment drug and background screening program?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have/require at hire and annual harassment training?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured conduct annual performance reviews for their employees?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have an objective grievance policy in place for their employees?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have a written human resources manual and an employee handbook?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have advance procedures in place including Human Resources/Legal consultation for employee discipline/termination	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>

**PREMISES**

Does the Insured have formal maintenance/repair/hazard control practices (Roads, Trees, Signs, Sidewalks)	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have a formal maintenance and quarterly inspection program in place for playgrounds and athletic equipment	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have an emergency plan or crisis evacuation plan?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>

**AUTO**

How often does the Insured review employee MVRs?		
Does the Insured have a formal driver training program in place?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have formal vehicle maintenance policies/protocols/procedures in place	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have a formal driver suspension policy?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have a formal policy limiting drivers to employees (no spouses, or children, etc.)?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
<b>LAW ENFORCEMENT ONLY</b> - Does the Insured have supervisor controlled pursuit policies in place?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
<b>SCHOOLS ONLY</b> - Does the Insured have a formal school bus safety program in place?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>

**LAW ENFORCEMENT/CORRECTIONS**

Does the Insured have a State certification?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Is the Insured CALEA certified?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Number of hours of annual training provided to Insured Law Enforcement personnel:		
How often does the Insured update their policies?		
Does the Insured contact with a qualified third party for policy updates?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
If yes, what is the name of the contracted third party?		
Does the Insured have policies and procedures manual covering all jail/detention operations	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
<b>CORRECTIONS</b> – Are detainees/Inmates with mental health issues housed apart from the general population?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
<b>CORRECTIONS</b> – Does the Insured have formal suicide prevention training and protocols in place?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
For inmate medical services including mental health, does the Insured contract with outside medical providers with policy limits equal or greater to the Insured's?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>

**SCHOOLS**

Does the Insured have a bullying prevention program in place?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
If yes, does confidential reporting exist?		
Does the Insured have concussion management protocols in place?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have a formal school security plan in place?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
Does the Insured have full time school resource officers?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
If yes, are full time officers located at all Insured schools?		
Does the Insured conduct active shooter training/drills <b>coordinated with local law enforcement</b> ?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
<b>Sexual Abuse &amp; Molestation</b> - Does the Insured perform their own annual sexual abuse and molestation training?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>
If no, who does the Insured contract with for sexual abuse and molestation training?		
Does the Insured have a policies and procedures limiting one on one exposure to students?	YES: <input type="checkbox"/>	NO: <input type="checkbox"/>





# UNICO

## Lancaster County Continental Western Summary

COVERAGE	2018-2019 Expiring	2019-2020 Renewal	Difference
Property	\$145,571	\$153,453	+7,882
<b>TOTAL ANNUAL PROPERTY PREMIUM</b>	<b>\$145,571</b>	<b>\$153,453</b>	<b>+7,882 (5%)</b>
Auto (Master Policy)	\$94,569	\$106,215	+11,646
Sheriff's Department	\$39,403	\$52,008	+12,605
<b>TOTAL ANNUAL AUTO PREMIUM</b>	<b>\$133,972</b>	<b>\$158,223</b>	<b>+24,251 (18%)</b>
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$279,543</b>	<b>\$311,676</b>	<b>\$32,113 (+11%)</b>

### Summary of Changes

#### Property

- Property values changed to \$102,150,635

#### Master Auto

- 301 units at renewal vs. 284 on expiring  
Per Unit Cost: \$352.00

#### Sheriff's Auto

- 82 units at renewal vs. 83 on expiring  
Per Unit Cost \$634.00
- Optional quote to increase deductible to \$2,500 – Premium = \$47,365

\*Continental Western does not require the addition of units to the policy when acquired. Lancaster County benefits from "free insurance" as long as these units are not involved in an accident – at which time they must be added to the policy.

# Lancaster County Statement of Values

as of 06/2019

Address	Building Value	Updated Value	Contents	Other	Description
1361 S 134th St, Lincoln	145,346	145,580	5,000	1,925 1,290 6,759	T TC F Road Garage/Shop
625 N 46th St, Lincoln	1,557,039	1,481,105	325,000		Motor Vehicle Testing
2220 S 10th St, Lincoln	1,587,928	1,257,234		7,100	F Leased by Center Pointe
444 Cherrycreek Rd (North), Lincoln	2,231,371	2,879,931	955,641		Extension Service
444 Cherrycreek Rd (South), Lincoln	1,586,295	3,329,685	372,377		Garage and Shop
425 S 9th St, Lincoln			174,709		K St Facility
601 N 46th St, Lincoln	1,049,361	796,963	645,852		Election Comm Office
300 Tyler St. Bennet	96,707	96,997	1,805	1,925 1,290	T TC Road Garage/Shop
3434 Maple St, Davey	182,750	183,298	3,165	425	T <sup>1)</sup> Road Garage/Shop
7144 SW 91st St, Denton	137,497	137,809	5,000	3,409	T <sup>1)</sup> Road Garage/Shop
245 NW 84th St, Emerald	157,450	158,395	3,000	1,925 1,290	T TC Road Garage/Shop
245 NW 84th St, Emerald	143,758	144,189			Salt Storage
8th & May Sts, NE Edge of Firth	109,473	109,801	2,707	2,125 1,290	T TC Road Garage/Shop
450 North St, Hallam	86,931	87,192	1,410	1,925 1,290	T TC Road Garage/Shop
316 E 7th St, Hickman	87,438	87,700	1,263	1,925 1,300	T TC Road Garage/Shop
22691 SW 114th St, Kramer	109,473	109,801	6,583	4,877	T <sup>1)</sup> Road Garage/Shop
1440 W Burnhan Rd (Yankee Hill), Lincoln	107,924	108,248	10,100		Road Garage/Shop
11437 S 40th, Lincoln	137,510	137,923	5,000	4,735 5,800	T F <sup>1)</sup> Road Garage/Shop
14775 N 5th St, Raymond	208,740	209,366	2,260	1,925 1,290	T TC Road Garage/Shop
4301 Roy St, Roca	130,106	130,887	5,000	13,060 1,290	T TC Road Garage/Shop
4301 Roy St, Roca	136,887	137,248			Salt Storage
15300 Panama Rd, Panama	109,473	109,801	5,000	3,409	T <sup>1)</sup> Road Garage/Shop
18725 Buell St, Sprague	168,476	168,981	6,000		Road Garage/Shop
555 S 10th St, Lincoln			2,404,566		City/County Bldg
13959 Oldfield Rd, Waverly	375,462	445,024	15,120	7,800 7,800 12,900 12,900 5,332	T T TC TC F Offices and Shop
13959 Oldfield Rd, Waverly	99,711	100,010	2,500		Road Garage/Shop
13959 Oldfield Rd, Waverly	222,468	223,135			Salt Dome
210 Malcolm Rd, Malcolm	109,473	109,801	5,266	5,455	T <sup>1)</sup> Road Garage/Shop
500 W "O" St, Lincoln	578,919	718,136	130,000		Driver License Test
575 S. 10th St, Lincoln			1,606,499		Hall of Justice
2966 "O" Street, Lincoln	1,104,857	1,366,113			Midtown Center Leased by CenterPointe
1200 Radcliffe Street, Lincoln	13,920,793	10,907,691	705,432		Youth Service Center
15500 SW 43rd St., Sprague	109,069	109,396			Salt Storage
920 'O' Street, Lincoln			125,000		Old City Hall
W 4th & Buell Sts S, Sprague	122,944	123,313	5,000	5,455 5,455 1,290 1,290	T T TC TC Road Garage/Shop
16701 SW 14th Street, Martell	167,739	168,242	10,000		Sheriff's Dept. Shooting Range
633 S. 9th St., Lincoln	2,504,860	2,561,381	308,000		Courthouse Plaza



# Lancaster County Statement of Values

as of 06/2019

Address	Building Value	Updated Value	Contents	Other	Description
444 Cherrycreek Rd., Lincoln	611,385	461,379			Sheriff's Garage Fac.
2145 Y Street, Suite A, Lincoln			150,000		Property Mgmt
3801 West O Street, Lincoln	72,630,887	72,848,780	4,000,000		New Jail & 2 Pump Houses
825 J Street, Lincoln			251,832		Mental Health Crisis Cntr
605 S 10th St, Lincoln			1,000,000		605 Building Offices
440 S 8th St, Suite 300, Lincoln			65,000		Risk Management Office
Towers				16,500	Property Mgmt
<b>TOTAL</b>	<b>\$102,826,500</b>	<b>\$102,150,635</b>	<b>\$13,321,087</b>	<b>\$155,756</b>	

1) Pump

T - Tanks & Pumps = \$75,555  
 TC - Tank Contents = \$38,710  
 F - Fences = \$24,991  
 Towers = \$16,500

All values submitted are correct to the best of my knowledge and belief

Statement of Values Submitted by:

Signed: \_\_\_\_\_

\_\_\_\_\_  
 UNICO Group, Inc.

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Summary Loss History - External**

Insured Name: Lancaster County

**Continental Western Group**

Evaluated Date: 09/06/2019

Losses as of prior day, premium as of prior month-end

Line of Business: CPA

Agency name: UNICO GROUP, INC

Policy Number	Effective Dates	Claim Status	No Of Claims	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deduct Reimb Paid	Net Incurred
2400988-40	09/30/2018 - 09/30/2019	1 Open, 0 Closed	1	\$0.00	\$0.00	\$19,139.00	\$19,139.00	\$0.00	\$0.00	\$19,139.00
2400988-38	09/30/2017 - 09/30/2018	No losses this policy term	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2400988-37	09/30/2016 - 09/30/2017	0 Open, 2 Closed	2	\$62,413.75	\$347.52	\$0.00	\$62,761.27	\$0.00	\$0.00	\$62,761.27
2400988-36	09/30/2015 - 09/30/2016	0 Open, 2 Closed	2	\$7,982.00	\$626.54	\$0.00	\$8,608.54	\$0.00	\$0.00	\$8,608.54
2400988-35	09/30/2014 - 09/30/2015	0 Open, 4 Closed	4	\$60,262.30	\$731.33	\$0.00	\$60,993.63	\$0.00	\$0.00	\$60,993.63
2400988-34	09/30/2013 - 09/30/2014	0 Open, 1 Closed	1	\$44,020.54	\$1,131.31	\$0.00	\$45,151.85	\$0.00	\$0.00	\$45,151.85
<b>Totals</b>		<b>1 Open, 9 Closed</b>	<b>10</b>	<b>\$174,678.59</b>	<b>\$2,836.70</b>	<b>\$19,139.00</b>	<b>\$196,654.29</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$196,654.29</b>

Exposure Type	# of Features	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deductible Reimb	Net Incurred
Property	9	\$174,678.59	\$2,836.70	\$19,139.00	\$196,654.29	\$0.00	\$0.00	\$196,654.29
Unknown	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Totals</b>		<b>\$174,678.59</b>	<b>\$2,836.70</b>	<b>\$19,139.00</b>	<b>\$196,654.29</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$196,654.29</b>

COP 2400988 Ratio	Incurred Loss	Earned Prem	Loss
2018-2019 open	\$2,000.00	\$145,571.00	1.37%
2017-2018	\$0.00	\$137,202.00	0.00%
2016-2017	\$62,761.00	\$141,066.00	44.49%
66% hail			
2015-2016 wind	\$8,609.00	\$143,458.00	6.00%
2014-2015 86% hail	\$60,994.00	\$167,033.00	36.52%
<b>TOTAL WC</b>	<b>\$134,364.00</b>	<b>\$734,330.00</b>	<b>18.30%</b>

Coverage Description	# of Occur	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deductible Reimb	Net Incurred
Additional Coverages	1	\$392.04	\$0.00	\$0.00	\$392.04	\$0.00	\$0.00	\$392.04
Building and Business Personal Property	7	\$174,286.55	\$2,836.70	\$19,139.00	\$196,262.25	\$0.00	\$0.00	\$196,262.25
Flood	1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Unknown	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Totals</b>		<b>\$174,678.59</b>	<b>\$2,836.70</b>	<b>\$19,139.00</b>	<b>\$196,654.29</b>	<b>\$0.00</b>	<b>0.00</b>	<b>\$196,654.29</b>

This loss run includes all claims open on or since 1/1/2010.

**Summary Loss History - Internal**

Insured Name: Lancaster County

Continental Western Group

Evaluated Date: 08/19/2019

Losses as of prior day, premium as of prior month-end

Line of Business: CAA

Agency name: UNICO GROUP, INC

Policy Number	Effective Dates	Earned Premium	Claim Status	No Of Claims	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deduct Reimb Paid	Net Incurred	Loss Ratio
2650205-33	09/30/2018 - 09/30/2019	\$32,385.76	1 Open, 5 Closed	6	\$34,860.00	\$200.00	\$0.00	\$35,060.00	\$2,250.00	\$0.00	\$32,810.00	101.31%
2650205-32	09/30/2017 - 09/30/2018	\$33,638.43	0 Open, 8 Closed	8	\$34,242.23	\$314.00	\$0.00	\$34,556.23	\$18,075.62	\$0.00	\$16,480.61	48.99%
2650205-31	09/30/2016 - 09/30/2017	\$30,088.00	0 Open, 6 Closed	6	\$30,036.15	\$362.60	\$0.00	\$30,398.75	\$25,448.77	\$0.00	\$4,949.98	16.45%
2650205-30	09/30/2015 - 09/30/2016	\$29,851.00	0 Open, 6 Closed	6	\$40,308.08	\$560.36	\$0.00	\$40,868.44	\$5,320.00	\$0.00	\$35,548.44	119.09%
2650205-29	09/30/2014 - 09/30/2015	\$27,978.00	0 Open, 7 Closed	7	\$22,595.85	\$149.00	\$0.00	\$22,744.85	\$610.00	\$0.00	\$22,134.85	79.12%
2650205-28	09/30/2013 - 09/30/2014	\$21,241.00	0 Open, 10 Closed	10	\$60,954.72	\$251.00	\$0.00	\$61,205.72	\$4,166.00	\$0.00	\$57,039.72	268.54%
<b>Totals</b>		<b>\$175,182.19</b>	<b>1 Open, 42 Closed</b>	<b>43</b>	<b>\$222,997.03</b>	<b>\$1,836.96</b>	<b>\$0.00</b>	<b>\$224,833.99</b>	<b>\$55,870.39</b>	<b>\$0.00</b>	<b>\$168,963.60</b>	

Loss Ratio			Exposure Type	# of Features	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deductible Reimb	Net Incurred
	with expenses	without Expenses									
			Unknown	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1 Yr Loss Ratio (most recent yr)	101.31%	100.69%	Vehicle	44	\$222,997.03	\$1,836.96	\$0.00	\$224,833.99	\$55,870.39	\$0.00	\$168,963.60
3 Yr Loss Ratio	71.28%	70.14%	<b>Totals</b>		<b>46</b>	<b>\$222,997.03</b>	<b>\$1,836.96</b>	<b>\$0.00</b>	<b>\$224,833.99</b>	<b>\$55,870.39</b>	<b>\$0.00</b>
5 Yr Loss Ratio	96.45%	95.40%									

Coverage Description	# of Occur	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deductible Reimb	Net Incurred
Collision	21	\$130,638.92	\$1,252.96	\$0.00	\$131,891.88	\$53,319.77	\$0.00	\$78,572.11
Comprehensive	23	\$92,358.11	\$584.00	\$0.00	\$92,942.11	\$2,550.62	\$0.00	\$90,391.49
Unknown	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Totals</b>	<b>46</b>	<b>\$222,997.03</b>	<b>\$1,836.96</b>	<b>\$0.00</b>	<b>\$224,833.99</b>	<b>\$55,870.39</b>	<b>0.00</b>	<b>\$168,963.60</b>

This loss run includes all claims open on or since 1/1/2010.



**Summary Loss History - Internal**

**Continental Western Group**

Losses as of prior day, premium as of prior month-end

Insured Name: Lancaster County

Evaluated Date: 08/19/2019

Line of Business: CAA

Agency name: UNICO GROUP, INC

Policy Number	Effective Dates	Earned Premium	Claim Status	No Of Claims	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deduct Reimb Paid	Net Incurred	Loss Ratio
2375674-37	09/30/2018 - 09/30/2019	\$78,813.03	2 Open, 3 Closed	5	\$10,502.16	\$111.00	\$0.00	\$10,613.16	\$0.00	\$0.00	\$10,613.16	13.47%
2375674-36	09/30/2017 - 09/30/2018	\$101,324.44	1 Open, 9 Closed	10	\$14,264.99	\$563.00	\$0.00	\$14,827.99	\$2,078.18	\$0.00	\$12,749.81	12.58%
2375674-35	09/30/2016 - 09/30/2017	\$88,497.00	0 Open, 1 Closed	1	\$2,876.67	\$37.00	\$0.00	\$2,913.67	\$0.00	\$0.00	\$2,913.67	3.29%
2375674-34	09/30/2015 - 09/30/2016	\$81,672.00	0 Open, 7 Closed	7	\$19,820.05	\$321.64	\$0.00	\$20,141.69	\$0.00	\$0.00	\$20,141.69	24.66%
2375674-33	09/30/2014 - 09/30/2015	\$71,804.00	0 Open, 6 Closed	6	\$9,627.06	\$99.00	\$0.00	\$9,726.06	\$1,160.00	\$0.00	\$8,566.06	11.93%
2375674-32	09/30/2013 - 09/30/2014	\$75,299.00	0 Open, 12 Closed	12	\$47,707.26	\$405.53	\$0.00	\$48,112.79	\$0.00	\$0.00	\$48,112.79	63.90%
<b>Totals</b>		<b>\$497,409.47</b>	<b>3 Open, 38 Closed</b>	<b>41</b>	<b>\$104,798.19</b>	<b>\$1,537.17</b>	<b>\$0.00</b>	<b>\$106,335.36</b>	<b>\$3,238.18</b>	<b>\$0.00</b>	<b>\$103,097.18</b>	

Loss Ratio			Exposure Type	# of Features	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deductible Reimb	Net Incurred
	with expenses	without Expenses	Bodily Injury	7	\$19,514.49	\$23.00	\$0.00	\$19,537.49	\$0.00	\$0.00	\$19,537.49
1 Yr Loss Ratio (most recent yr)	13.47%	13.33%	Property	2	\$6,660.49	\$0.00	\$0.00	\$6,660.49	\$0.00	\$0.00	\$6,660.49
3 Yr Loss Ratio	13.25%	12.96%	Vehicle	45	\$78,623.21	\$1,514.17	\$0.00	\$80,137.38	\$3,238.18	\$0.00	\$76,899.20
5 Yr Loss Ratio	20.73%	20.42%	<b>Totals</b>	<b>54</b>	<b>\$104,798.19</b>	<b>\$1,537.17</b>	<b>\$0.00</b>	<b>\$106,335.36</b>	<b>\$3,238.18</b>	<b>\$0.00</b>	<b>\$103,097.18</b>

Coverage Description	# of Occur	Gross Paid Losses	Paid Expenses	Loss Reserves	Gross Incurred	Recoveries	Deductible Reimb	Net Incurred
Auto Liability	26	\$71,336.23	\$738.17	\$0.00	\$72,074.40	\$1,160.00	\$0.00	\$70,914.40
Collision	20	\$31,958.75	\$799.00	\$0.00	\$32,757.75	\$2,078.18	\$0.00	\$30,679.57
Comprehensive	8	\$1,503.21	\$0.00	\$0.00	\$1,503.21	\$0.00	\$0.00	\$1,503.21
<b>Totals</b>	<b>54</b>	<b>\$104,798.19</b>	<b>\$1,537.17</b>	<b>\$0.00</b>	<b>\$106,335.36</b>	<b>\$3,238.18</b>	<b>0.00</b>	<b>\$103,097.18</b>

This loss run includes all claims open on or since 1/1/2010.



# UNICO

## Lancaster County – Law Enforcement/Public Officials/Excess Liability Premium Summary

COVERAGE	2018-2019 Gemini Expiring	2019-2020 Gemini Renewal
Commercial General Liability -including Public Officials & Excess	\$212,650	\$230,500
Public Officials	Included	Included
Auto Liability	Included	Included
Surplus Lines Tax	\$6,380	\$6,915
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$219,030</b>	<b>\$237,415 (+8%)</b>

### Summary of Changes:

- Premium increase due to the exposures increase on the number of vehicles (265 to 290), increase in officers (78 to 90), and increase in GOE (191m to 200m).

### Optional Quotes:

- Crisis Protection limit of \$2,500,000 premium is \$49,183
- Crisis Protection limit of \$5,000,000 premium is \$68,753



# UNICO

## Lancaster County – Work Comp Premium Summary

COVERAGE	2018-2019 Midwest Employers Casualty Expiring	2019-2020 Midwest Employers Casualty Renewal
Workers' Compensation - Excess	\$103,766	\$107,596
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$103,766</b>	<b>\$107,596</b>

### Summary of Changes:

- 900,000 retention
- 2018 Payrolls - \$53,711,801 Rate - .1945
- 2019 Payrolls - \$54,784,054 Rate - .1964



# UNICO

## Lancaster County – Cyber Liability Premium Summary

COVERAGE	2018-2019 Indian Harbor Expiring	2019-2020 Indian Harbor Renewal
Cyber Liability	\$26,986	\$29,493
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$26,986</b>	<b>\$29,493(+9%)</b>

Optional Quote to Increase to \$3,000,000 is \$36,862

Optional Quote to Increase to \$5,000,000 is \$47,863





# UNICO

## Lancaster County Crime Premium Summary

<b>COVERAGE</b>	<b>2018-2019 Hartford Expiring</b>	<b>2019-2020 Hartford Renewal</b>
Crime	\$13,651	\$12,521
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$13,651</b>	<b>\$12,521</b>



# UNICO

## Lancaster County – Boiler & Machinery Premium Summary

COVERAGE	2018-2019 Cincinnati Expiring	2019-2020 Cincinnati Renewal
Boiler/Machinery – All Locations	\$6,371	\$7,776
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$6,371</b>	<b>\$7,776</b>

### Summary of Changes:

- 1<sup>st</sup> year of 3-year term with guaranteed rates.
- Includes Terrorism Premium of \$62.00. If you elect not to purchase, renewal will be decreased by that amount.



# UNICO

## Mental Health Crisis Center of Lancaster County Premium Summary

<b>COVERAGE</b>	<b>2018-2019 Landmark American Expiring</b>	<b>2019-2020 Landmark American Renewal</b>
Commercial General Liability	Included	Included
EBL	Included	Included
Professional/E&O	\$22,222	\$22,222
Broker Fee	\$250	\$250
Surplus Lines Tax	\$674.16	\$674.16
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$23,146.16</b>	<b>\$23,146.16</b>



**UNICO**

**Lincoln/Lancaster County Public Building  
Commission  
Premium Summary**

<b>COVERAGE</b>	<b>2018-2019 Continental Western Expiring</b>	<b>2019-2020 Continental Western Renewal</b>
Commercial General Liability	\$24,911	\$22,431
Umbrella	\$6,172	\$5,582
<b>TOTAL ANNUAL PREMIUM</b>	<b>\$ 31,083</b>	<b>\$28,013(-9.00%)</b>





## Your FRESH home delivered meal service.

Mom's Meals is a family owned, fresh food preparation and delivery service dedicated to providing great tasting, wholesome meals direct to customers doorsteps.

As a current home-delivered meal provider, Mom's Meals has been delivering high quality meals to individuals for over 14 years.

Made from scratch in our USDA approved kitchen, all our meals are Dietitian designed to be nutritionally complete. And, while all of our meals are Chef-prepared to taste great, we recognize everyone has their favorites; which is why at Mom's Meals we give you the option to select your own menu. Our customer care team will contact you to take your order and answer any questions about our meals or the program.

Talk to your case manager about Mom's Meals today. If you qualify, you can begin receiving your favorites within a couple of days.

### MAKING A DIFFERENCE BY BEING UNIQUE

**FRESH** — Meals are made from high-quality ingredients and, with our Fresh-lock packaging, will remain fresh in the refrigerator for over 14 days after delivery. No need to freeze.

**CHOICE** — Customers get to select their meals by choosing from our extensive menu ... every order.

**SPECIALTY MENU** — We offer health-specific menus, including Heart healthy, Diabetic Friendly, Renal, Gluten Free, Pureed and Vegetarian.

**CONVENIENT** — Delivered to any address nationwide. Meals are fully prepared and ready to heat-and-eat within two minutes.



Our Executive Chefs utilize fresh, high-quality ingredients to create delicious meals that appeal to a variety of tastes while supporting many different health conditions.

♥ Heart-healthy    Ⓛ Diabetic-friendly    Ⓜ Renal-friendly  
Ⓜ Gluten-Free    Ⓛ Pureed    ✓ Vegetarian



"Mom's Meals are balanced and something I look forward to eating because I get to make my own choices."

— Carol A., MN

# Sample menu

## BREAKFAST

- Mini Pancakes with Sliced Peaches and Turkey Sausage
- Country Frittata with Vegetables and Cheese
- Cinnamon Oatmeal and Peaches with Granola Topping
- Pork Sausage, Egg and Cheese Breakfast Sandwich with Cinnamon Apples
- Egg, Cheese, Potato and Turkey Sausage Breakfast Skillet
- Biscuit and Turkey Sausage Gravy with Sliced Apples

## LUNCH

- Beef Pepper Pasta
- BBQ Chicken with Roasted Red Potatoes and Corn
- Beef Frank with Baked Beans and Vegetables
- Hearty Lentil Soup
- Macaroni and Cheese with White Chicken and Vegetables
- Ham Patty with Parsley Potatoes and Vegetables

## DINNER

- Salisbury Steak with Mushroom Gravy, Potatoes and Vegetables
- Sweet Basil Chicken with Penne Pasta, Broccoli and Carrots
- Creamy Chicken and Corn Bake with Potatoes and Cheese
- Pork Carnita with Brown Rice and Vegetables
- Baked Three Cheese Ziti with Italian Style Turkey Meatballs and Vegetables
- Tuna Casserole and Vegetables with Applesauce

SEE OUR FULL MENUS AT  
[www.MomsMeals.com](http://www.MomsMeals.com)

**Order Mom's Meals Today!**

Call **1.866.204.6111** or Fax **515.963.0671**

[www.MomsMeals.com](http://www.MomsMeals.com)





# Mom's Meals



## NourishCare

TO PLACE AN ORDER  
or if you have comments  
or concerns, please call:

**1-866-204-6111**

M-F 7 AM to 6 PM CST


**ORDER DEADLINE:**  
Tuesday at 5 PM CST for  
delivery the following week

**Carbs (g):** Approximate grams of carbohydrates are shown for the **entree (tray only)** and the full meal

♥ **Heart-friendly:** <800mg Sodium <30% Fat <10% Sat. Fat \* **Lower Sodium:** <800mg sodium

ITEM	American Classics	CARBS (g)
* 023	Salisbury Steak with Mushroom Gravy, Potatoes and Seasoned Green Beans, Grape Juice and Whole Wheat Bread 	36 76
*♥ 090	Beef Pepper Steak with Gravy over White Rice and Spiced Blueberry-Apple Crisp 	90 102
*♥ 114	BBQ Chicken with Potato Medley and Seasoned Green Beans, and Fudge Round 	48 84
*♥ 176	Turkey Pepper Pasta and Pineapple-Apple Crisp and Whole Wheat Dinner Roll	74 100
♥ 184	Ham Patty with Cheesy Potato Casserole and Peach-Cherry Crisp and Whole Wheat Bread	79 104
204	Creamy Chicken with Vegetables and Buttermilk Biscuit, Apple Juice and Triple Chocolate Cookie	34 87
*♥ 216	Chicken & Noodles with Mashed Potatoes, Gelatin and Fudge Round	39 95
219	Swedish Style Meatballs with Creamy Mushroom Sauce over Pasta and Seasoned Peas & Carrots and Grape Juice	54 82
*♥ 232	Chicken & Waffle and Peach Crisp, Syrup and Apple Juice	56 114
*♥ 406	Homestyle Beef Meatloaf with Mashed Potatoes and Mixed Vegetables, Apple Juice and Whole Wheat Dinner Roll 	46 87
*♥ 716	Tuna Casserole with Vegetables and Cranberry-Apple Crisp	93 105
890	Creamy Macaroni & Cheese and Seasoned Vegetable Blend, Applesauce and Triple Chocolate Cookie 	43 93

### Soup & Sandwich

065	Cheeseburger and Seasoned Mixed Vegetables, Whole Wheat Bun and Gelatin 	15 75
101	BBQ Pulled Pork and Smokehouse Creamed Corn, Whole Wheat Bun and Grape Juice	37 91
*♥ 128	Pork Rib Patty with BBQ Sauce and Seasoned Country Blend Vegetables, Whole Wheat Bun and Apple Juice	32 86
135	Broccoli Cheese Soup and Spiced Blueberry-Apple Crisp and Fudge Round	66 102
193	Chili Dog and Cranberries & Apples and Whole Wheat Coney Bun	45 84
209	Bacon Cheeseburger Soup and Spiced Fruit Medley, Whole Wheat Dinner Roll, Peanut Butter and Apple Juice	38 83

 Customer Favorite



ITEM	International Flavors	CARBS (g)
*♥ 013	<b>Spaghetti &amp; Meatballs with Marinara Sauce and Italian Green Beans,</b> Grape Juice and Granola 	45 107
*♥ 074	<b>Chicken with Teriyaki Sauce over White Rice and Stir Fry Vegetables,</b> Orange and Oatmeal Raisin Cookie	50 108
*♥ 185	<b>Sweet and Sour Chicken over White Rice and Stir Fry Vegetables,</b> Grape Juice and Triple Chocolate Cookie 	52 105
188	<b>Cheese Lasagna with Marinara Sauce and Spiced Fruit Crisp</b> and Whole Wheat Dinner Roll 	77 102
*♥ 206	<b>Ziti Bake with Meat Sauce and Seasoned Vegetables,</b> Orange and Whole Wheat Dinner Roll	55 98
*♥ 221	<b>Fiesta Chicken over Rice and Sweet Pineapple &amp; Apples,</b> Applesauce and Oatmeal Raisin Cookie	59 110
230	<b>Mexican Style Beef Macaroni &amp; Cheese and Fiesta Blend Corn,</b> Orange and Oatmeal Cream Pie	59 115

### Breakfast Meals

110	<b>Biscuit &amp; Pork Sausage Gravy,</b> Gelatin and Granola	25 93
*♥ 160	<b>Colby Cheese Omelet, French Toast Sticks and Turkey Sausage Link,</b> Gelatin, Granola and Margarine 	24 91
229	<b>Sausage, Egg &amp; Cheese Breakfast Burrito and Cinnamon Apple Crisp</b> and Flour Tortillas	50 88
888	<b>Whole Grain Pancakes with Pork Sausage Patty and Pineapple-Apple Crisp,</b> Syrup and Orange 	71 132
919	<b>Buttermilk Pancakes, Egg Patty and Cinnamon Apple Crisp,</b> Syrup and String Cheese 	81 124
924	<b>Breakfast Sandwich (Pork Sausage, Egg, Cheese) and Pineapple-Apple Crisp</b> and Whole Wheat English Muffin 	38 73
962	<b>Turkey Sausage, Egg and Cheese Stuffed Biscuit and Spiced Fruit Crisp</b> and Oatmeal Raisin Cookie 	70 109

 **Customer Favorite**

**Refrigerate meals  
upon arrival.**

All Meals Include Milk.

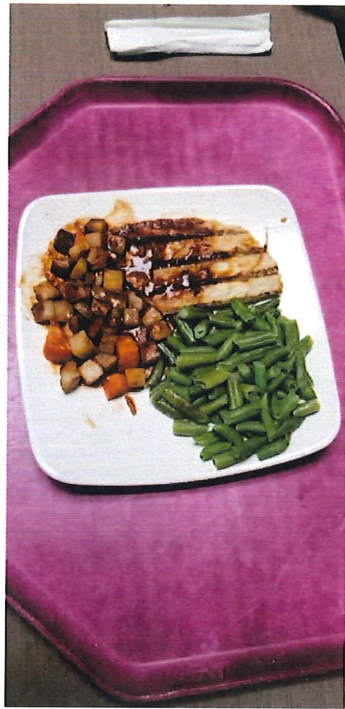
**Please select the meals that are most appropriate for your dietary needs.**

**Menus are subject to change.**

As with any kitchen, there are times when availability of ingredients can fluctuate due to seasonal changes causing us to utilize alternative options with like nutritional.

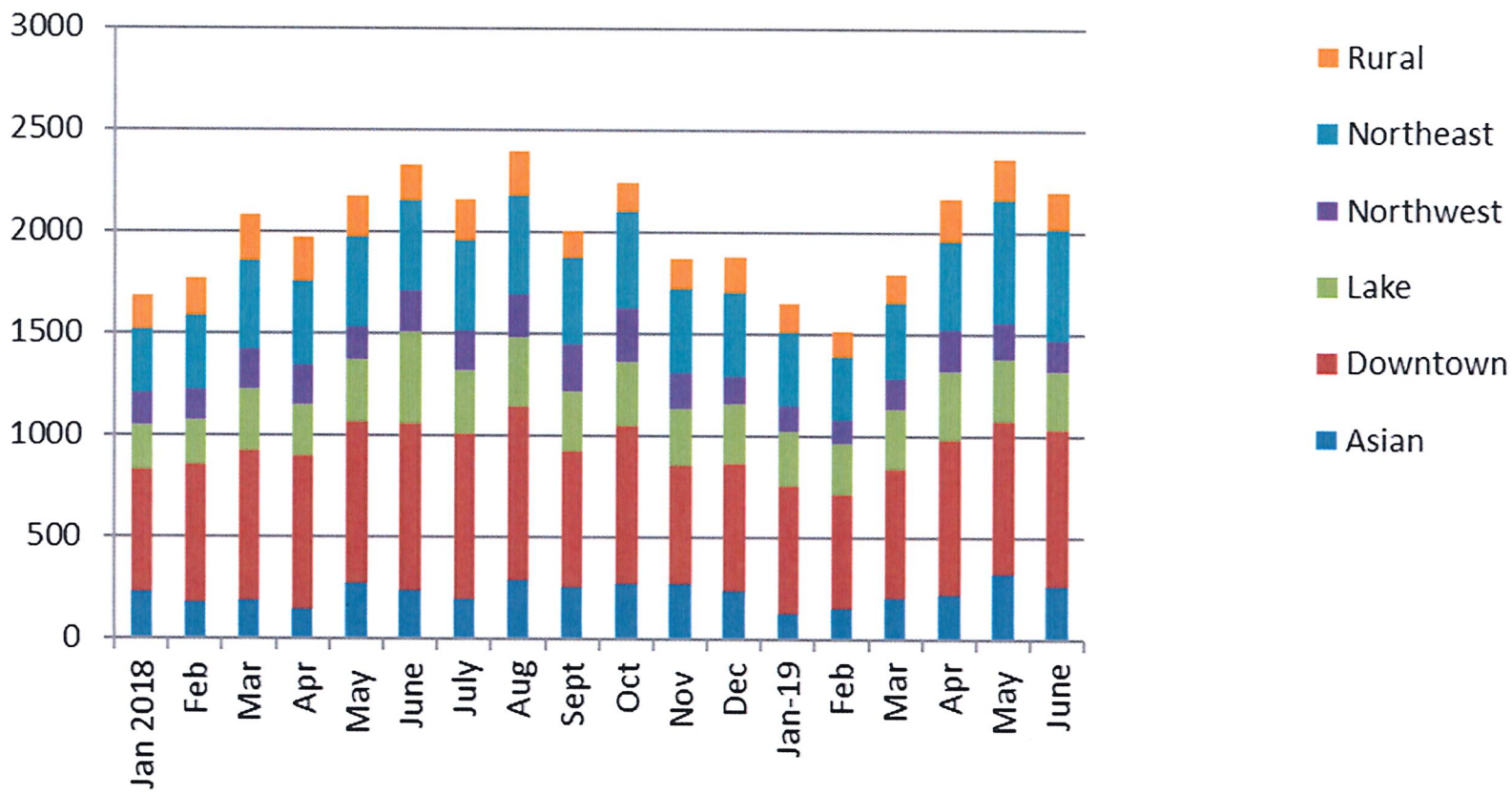




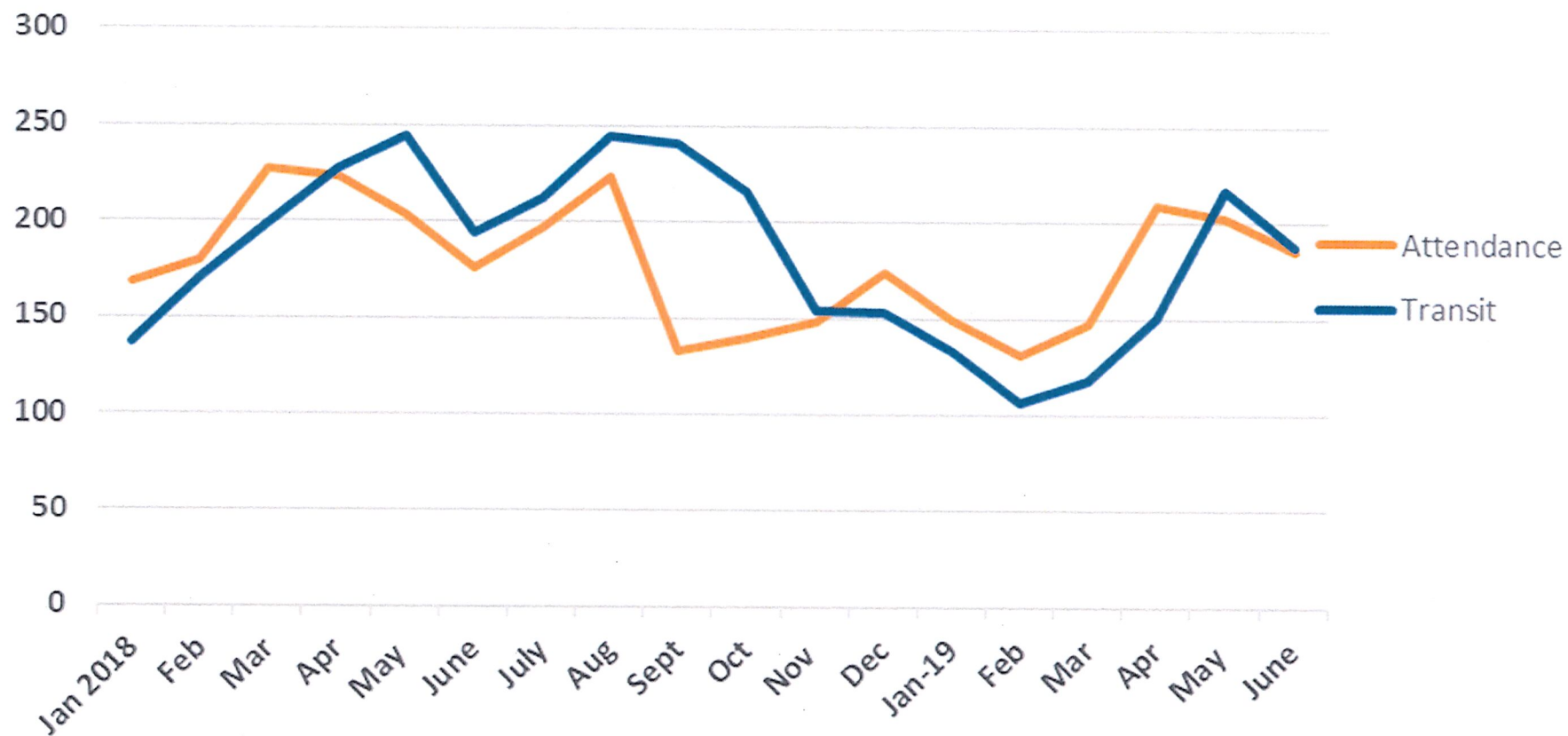




## Senior Center Attendance January 2018 through June 2019

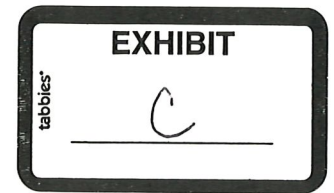


## Rural Transit Ridership and Senior Center Attendance





1222 South 27 Street  
Lincoln, NE 68502  
P: 402.475.6741 • F: 402.475.6742  
LincolnZoo.org



Dear Visitor Promotions Committee,

First and foremost, thank you ever so much for your previous investments in the Lincoln Children's Zoo with grant funding from the Visitor's Improvement Fund. Your generous support has stimulated other giving to greatly move the Lincoln Children's Zoo forward and making significant capital improvements. As a matter of fact, for every \$1 from the VIF the Zoo has raised \$9, a considerable return on your leadership support. The VPC has always been a great partner to the Lincoln Children's Zoo and we want to continue that partnership.

The Lincoln Children's Zoo has initiated Phase 2 to our Love Your Zoo Campaign thanks to the unrepresented financial support from our community. Hence, the Zoo's request to the VPC for a \$600,000 grant for Phase 2 of our campaign. This is a new project from the original request and funding in the summer of 2016. At that time the VPC approved a grant of \$2,100,000 to be paid over 7 years with an annual payment of \$300,000 beginning with the first payment in 2017. To date the Lincoln Children's Zoo has received 2 payments totaling \$600,000.

The Zoo is more than willing to assist the VIF by delaying the fiscal year 2019-2020 payment.

If the Zoo delays our payment for fiscal year 2019-20, and if the VPC would grant our new request of \$600,000 for Phase 2, the Zoo would graciously request VIF investments as follows:

Fiscal 2020-2021 - \$525,000

Fiscal 2021-2022 - \$525,000

Fiscal 2022 - 2023 - \$525,000

Fiscal 2023-2024 - \$525,000.

This payment schedule would fulfill the VPC current VIF grant balance of \$1,500,000 plus the second request of \$600,000.

This solution would assist the VPC with short-term cash flow needs and benefit the Zoo for the completion of this series of expansion projects. Additionally, it would not tie down the Zoo or the VPC for an inordinate amount of time.

Thank you ever so much for considering the request of the Lincoln Children's Zoo.

Sincerely,

John Chapo  
President & CEO  
Lincoln Children's Zoo



Learn firsthand.



**Lancaster County Visitors Improvement Fund Grant Guidelines**  
**(Effective June 13, 2017)**

1. Any visitor attraction in Lancaster County, owned by the public or non-profit organization, whose primary purpose is to operate a visitor attraction, is eligible for fund allocation. **Funding for new or existing event related operational costs and expenses are not eligible for grant funding.**
    - a. For minor grant applications under \$10,000 annually, only one request per facility, per year.
    - b. For major grant applications that exceed \$10,000 annually and that are part of a multi-year contract, further requests for the same project or facility may be submitted after the multi-year payout has been complete.
  
  2. **Major grants that exceed \$10,000 and may include new construction and improvement of an existing attraction, will need initial review\* by the Lancaster County Board of Commissioners. Applicants must also fill out the attached Lancaster County Visitor Improvement Fund Grant Request.**
- Please contact: Kerry Eagan, [Keagan@lancaster.ne.gov](mailto:Keagan@lancaster.ne.gov), (402) 441-7447**
- \*Initial review by the County Board will include a referral to the Visitors Promotion Committee for a recommendation after the VPC reviews applicants presentation and completed grant request. This recommendation will then be presented back to the County Board for final approval.
3. All grant applications are reviewed for the economic impact the fund allocation will have on Lincoln and Lancaster County lodging tax collections. Grant applicants must assume the responsibility for providing inclusive and comprehensive information in this application so that the review committee has all pertinent and relevant details in order to arrive at a decision.
  
  4. Allocation of *Visitor Improvement Fund* money will be prioritized as follows:
    - a. Expanding and improving any existing visitor attraction or construction of a new attraction.
    - b. Planning or developing such expansion improvements, exhibits or additions.
    - c. Acquiring or expanding exhibits for existing visitor attractions.
    - d. Promotion and advertising costs associated with such exhibits, provided the Visitors Promotion Committee has determined that the visitor attractions in Lancaster County are adequate and do not require improvement.
  
  5. Grant funds may not be used for the following:
    - a. general operating expenses
    - b. additional or current personnel salaries
    - c. supplies and equipment
    - d. items not included in the approved grant application.
    - e. event related operational costs and expenses
    - f. general maintenance or replacement of an existing structural component of an existing facility.
      - Per the IRS, a structural component is defined as: the term "structural components" includes "such parts of a building as walls, partitions, floors, and ceilings, as well as any permanent coverings therefor such as paneling or tiling; windows and doors; all components (whether in, on, or adjacent to the building) of a central air conditioning or heating system, including motors, compressors, pipes and ducts; plumbing and plumbing fixtures, such as sinks and bathtubs; electric wiring and lighting fixtures; chimneys; stairs, escalators, and elevators, including all components thereof; sprinkler systems; fire escapes; and other components relating to the operation or maintenance of a building.

6. Fund applicants must complete the enclosed *Visitor Improvement Fund* application outlining use and benefits of requested funds. Failure to complete the entire application may result in the rejection of your fund request.
7. Grant funds may also not be used in any manner that would violate the Nebraska Development Act, Neb. Rev. Stat. §81-3117, et seq. (as amended from time to time). All grants are discretionary, based upon available fund balance, other anticipated uses, and anticipated effectiveness of proposed use.
8. Funding requests must be accurately submitted in the appropriate funding categories as defined in the grant application. Requests which do not conform to the proper funding categories may result in the rejection of your fund request.

9. Grant program schedule

Minor Grant Review (\$10,000 or less): **May** (April 30<sup>th</sup> due)    **November** (October 31<sup>st</sup> due)

Major Grant Review (\$10,000 or more): **February** (January 31<sup>st</sup> due)    **August** (July 31<sup>st</sup> due)

Grants are due to the Lincoln Convention and Visitors Bureau and will be presented to the VPC at its quarterly meeting in the months in **BOLD** as indicated above. A recommendation for acceptance or denial will then be passed on to the Lancaster County Board of Commissioners.

Applicants will have a chance to present to the Visitors Promotion Committee, as well as the Lancaster County Board of Commissioners.

10. Minor and Major grant awards will each be made twice yearly unless determined otherwise by the Visitors Promotion Committee and/or the Lancaster County Board of Commissioners.
11. Approved applicants will be notified by the Lancaster County Board of Commissioners and applicants will be required to enter into a grant contract with Lancaster County in order to receive funding.
12. **All applicants are required to submit preliminary facility and project budgets with this application. Please see that the following support paperwork accompanies your application. Incomplete applications will not be reviewed by the Visitors Promotion Committee.**
  - a. Completed application with project description & budget
  - b. Operating budget
  - c. Marketing budget
  - d. Contractors bid(s)
  - e. Support letters and or entity board approval
  - f. Proof of 501 (c) 3 or 6 status
  - g. Any contributions budgeted or raised for the project
13. ***Visitor Improvement Funds* will be paid to you only upon completion of your project, unless otherwise agreed to in the grant contract with Lancaster County.** To request the reimbursement award fund, your organization must either supply a detailed listing of all expenditures and a professional external audit of your organization that covers the period of those expenditures or your organization must supply a detailed listing of those expenditures and copies of all receipts, cancelled checks, contracts and/or other documents that substantiate those expenditures. Current payment of funds will not take place until this audit is supplied.



14. At the conclusion of approved projects, support given through the grant must be acknowledged through appropriate use of a plaque, sign or appropriate visual notification will be placed on websites, materials or within the facility at the cost of the grantee. Lancaster County will furnish the appropriate specifications for acknowledgement.
15. Larger grant awards of more than \$10,000 may require updates at the request of the VPC and County Board. These updates will be regarding new construction or renovations that happen over an extended period of time.

LANCASTER COUNTY VISITORS IMPROVEMENT FUND  
GRANT REQUEST

Name of Organization Lincoln Children's Zoo

Contact Person John Chapo, President and CEO

Address/City/State/Zip 1222 N. 27<sup>th</sup> St. Lincoln, NE 68502

Telephone 402-475-6741 ext. 125 Fax 402-475-6742 Email jchapo@lincolnzoo.org

Organization Status: Non-Profit  Association  Civic Group  Other   
(If other, please attach explanation)

Applicant Government/organization Federal ID number 47-0482255

If tax exempt organization, designate IRS classification:  501(c)3  501(c)6

Provide a detailed description of your exhibit/attraction:

Opened in 1965, Lincoln Children's Zoo has given more than 8 million visitors an opportunity to engage in firsthand interactions with living things. According to the most recent Nebraska Tourism Commission data, Lincoln Children's Zoo is Nebraska's third most visited arts and cultural attraction, and the top visited in the city of Lincoln. With a conservative projection of 250,000 guests for 2019, Lincoln Children's Zoo attendance exceeds that of Lauritzen Gardens, The Joslyn Art Institute, Durham Museum, and the Air and Space Museum.

Lincoln Children's Zoo is home to more than 110 animal species, including endangered species like Sumatran tigers, giraffes, Spider monkeys, red pandas, snow leopards, and Humboldt penguins. A visit to the Zoo is different than the typical zoo experience, its park-like setting, numerous play areas and habitats give children the opportunity to be up close with animals. Where else can someone have a 14-inch giraffe tongue reach out and take lettuce from their hands or climb 20 feet up and be nose-to-nose with long armed and curious spider monkeys.

Lincoln Children's Zoo funds annual operations through earned revenue and philanthropic support; it does not receive tax dollars for operating expenses. According to data from the Association of Zoos and Aquariums, the Zoo is one of the top 20 fastest-growing zoos in the nation in attendance among zoos with annual attendance of 150,000 or more. When the new data comes out in early 2020, the Lincoln Children's Zoo anticipates being in the top 10 fastest growing Zoos in the country.

Number of attendees estimated: Out of town est 2019 76,850 Local 188,150

Check all that apply:

- Expanding and improving any existing visitor attraction.
- Planning or developing such expansion improvements, exhibits or additions.
- Acquiring or expanding exhibits for existing visitor attractions.
- Promotion and advertising costs associated with such exhibits.
- New Construction

Please describe project as indicated above.

Phase 2 of the Lincoln Children's Zoo Love Your Zoo campaign includes new and never before seen animals in Lincoln and exceptional experiences. Imagine climbing 24 feet up inside the "belly" of a big blue elephant and being taller than a giraffe peeking in on you. Be prepared to slide down the elephant's trunk, which is a giant spiral slide imported from Europe. And hurry

over and watch the world's fastest land animal run as a Cheetah zooms by at 70 MPH. The phase 2 expansion for the Lincoln Children's Zoo includes exceptional new facilities:

1. Cheetah Chase
2. Cheetah habitat
3. Giant anteater habitat
4. Children's active outdoor playground
5. Zoo Café
6. Event green with stage

All of these experiences will greatly enhance the Zoo as a year-round attraction, expanding on the past as only a warm weather destination. Additionally, with these expanded facilities, new events and programs such as ZooLights powered by LES greatly increases the Zoo as a regional destination for visitors.

Project Start Date February 2019 Completion Date May 2020

Is this project part of a larger renovation project? Yes

If yes, please describe the entire project:

In 2012 Lincoln Children's Zoo began the lengthy and detailed process of determining the extent of a possible capital campaign. After study, analysis and community engagement the Zoo Board of Directors elected to conduct an \$18MM capital campaign. Upon the architectural and construction analysis, several items were scaled back to fit into the approved budget. With the campaign well underway, it was obvious that the goal would be exceeded. Further analysis and discussion lead the Zoo Board of Directors to return originally planned items to the budget and Phase 2 of the Love Your Zoo Capital Campaign was launched. This request is for Phase 2 of the Capital Campaign. The overall project will double the size of the Zoo.

As it pertains to the grant related project, provide breakdowns of radio and television advertising, showing individual costs, call letters and cities of origin. Also give breakdowns of magazine advertising by individual publications and costs. Similarly, separate the costs for brochures, travel shows by location, billboard advertising, etc. Include target market demographics

Do you anticipate submitting future applications for projects relating to this project? No

Total projected budget (attach detailed budget)

Total Revenue \$5.8MM for Continuation Phase (\$24.2MM total project)

Total Expense \$5.8MM for Continuation Phase (\$24.2MM total project)

<b>Expenses</b>	
\$ 3,600,000	Construction
\$ 839,300	Soft Costs
\$ 161,000	FF and E
\$ 775,000	Exhibits
\$ 450,000	Train
<b>\$ 5,825,300</b>	<b>Total</b>

How will your project impact new visitor recruitment and lodging tax revenues?

Lincoln Children's Zoo experienced a 44% growth rated the 5 years leading to the Zoo's 2019 ribbon cutting on phase one of the new exhibits. Upon that May 10, 2019 ribbon cutting, to date we are 58%



ahead of 2018 attendance. With ZooLights powered by LES and the anticipated ribbon cutting for phase two in May of 2020, Zoo attendance is expected to grow even further. All of these increased numbers are caused not only by local guests but also substantially by out of town and out of state guests as well.

Estimated annual visitors: Local 188,150 Outside of Lincoln 76,850 est 2019

Estimated Annual economic impact of your facility and/or project based on lodging tax use  
(Use multipliers listed below)

It is difficult to accurately quantify exactly how many room nights are a result of the Lincoln Children's Zoo visitors. We do know the following:

- \*Between July 2016 and July 2019 – 167,000 zoo visitors came from outside of Lancaster County
- \*31.5% of Google searches have originated from outside of Lincoln
- \*53% of the traffic on our website comes from outside of Lincoln
- \*23% of Google traffic came from outside of the state
- \*In the last two years, Lincoln Children's Zoo attracted \$50,000,000+ of new spending to Lancaster County
- \*Nebraska Passport participants have come from all corners of the state
- \*While the Zoo is not usually the sole destination for travelers, our Guest Services Staff frequently direct out of town visitors to local hotels and motels as travelers want to spend more time in Lincoln enjoying attractions, shopping and dining
- \*Per the CVB, the recently announced ZooLights Powered by LES has already convinced tour buses to make Lincoln a destination for the holiday season

Is this based on annual use of the facility or for a specific event/exhibition? \_\_\_\_\_

# of hotel overnights utilized \_\_\_\_\_ x \_\_\_\_\_ (\* Multiplier – see below \*)

- \* National/Regional event Multiplier - \$375 per night
- \* State event - \$350 per night
- \* Local event (no overnight stays expected) - \$245 per night

TOTAL ECONOMIC IMPACT BASED ON FORMULA \_\_\_\_\_

Is this grant request in addition to other project related grant requests?

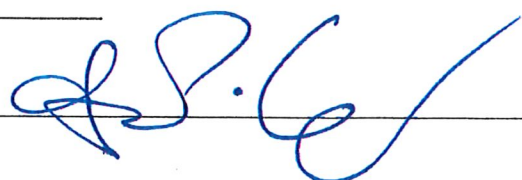
Yes

If yes, then list other grant requests This is Phase 2 of the Love Your Zoo Expansion. But, these are all new projects not previously included in funding requests submitted to the Visitors Improvement Fund.

**Grant amount requested from Visitors Promotion Committee**

**\$600,000** \_\_\_\_\_

Signature of Applicant \_\_\_\_\_



Date 7/30/2019

**Return your completed Application to:**

Lincoln Convention and Visitors Bureau  
Attn: Jeff Maul, Executive Director

1128 Lincoln Mall, Suite 100  
Lincoln, NE 68508

For more information:  
(402) 434-5343  
[jmaul@lincoln.org](mailto:jmaul@lincoln.org)

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**Internal Revenue Service**

**Date:** January 12, 2007

LINCOLN CHILDRENS ZOO  
1222 S 27TH ST  
LINCOLN NE 68502-1832 221

**Department of the Treasury**  
**P. O. Box 2508**  
**Cincinnati, OH 45201**

**Person to Contact:**  
Ms. Julius 3108345  
Customer Service Representative  
**Toll Free Telephone Number:**  
877-829-5500  
**Federal Identification Number:**  
47-0482255

Dear Sir or Madam:

This is in response to your request of January 12, 2007, regarding the amendment to your organization's Articles of Incorporation file with your state. We have updated our records to reflect the name change as indicated above.

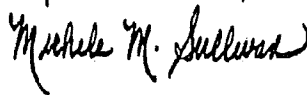
In January 1994 we issued a determination letter that recognized your organization as exempt from federal income tax. Our records indicate that your organization is currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records indicate that your organization is also classified as a public charity under sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code.

Our records indicate that contributions to your organization are deductible under section 170 of the Code, and that you are qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Internal Revenue Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely,



Michele M. Sullivan, Oper. Mgr.  
Accounts Management Operations 1



Lincoln Children's Zoo  
**Profit & Loss Budget Overview**  
 January through December 2018

	<u>Projected 2019 Budget</u>
	<u>Jan - Dec</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
40000 · MEMBERSHIP DUES	925,000.00
40100 · Admission Fees	918,000.00
40200 · Gift Shop Sales	319,700.00
40300 · Cafe	402,600.00
40400 · Rides	431,400.00
40450 · Giraffe Feed	110,000.00
40500 · Education	523,200.00
40600 · Rentals	75,000.00
40700 · Events/	326,000.00
41000 · Development	540,000.00
41800 · Conservation and Research	-
42000 · Other Operating Revenue	15,000.00
<b>Total Income</b>	<u>4,585,900.00</u>
<b>Gross Profit</b>	4,585,900.00
<b>Expense</b>	
60000 · Employee Wages & Benefits	2,571,700.00
61100 · Cafe/	176,300.00
61200 · Gift Shop/	162,700.00
61300 · Guest Relations	29,000.00
61400 · Ponies	20,900.00
61500 · Communications Department	198,100.00
61600 · Animal	122,100.00
61700 · Education/	153,700.00
61800 · Rental Expenses	6,000.00
62000 · Administrative Expenses	352,700.00
63000 · Facilities Operation	304,100.00
64000 · Horticulture	35,400.00
65000 · Development Department	96,600.00
67000 · Conservation	89,600.00
<b>Total Expense</b>	<u>4,318,900.00</u>
<b>Net Ordinary Income</b>	<u>267,000.00</u>
<b>Net Income</b>	<u>267,000.00</u>
<b>Other Expenses</b>	
79500 · Depreciation	432,400.00
<b>Total Net Operating Profit</b>	<u>-165,400.00</u>

Dan Lesoing  
Lincoln Sports Foundation  
PO Box 22608  
Lincoln, NE 68542

26 July 2019

Dear Dan,

Thank you for the opportunity to utilize the LSF Sports Complex (formerly Abbott Sports Complex) over the past four years as the training home for Football Club Lincoln (formerly Team Extreme Soccer). Our organization has greatly benefitted from the opportunity. I hope we have been good stewards of the facility.

I am writing to you now to express our interest in further partnerships between FC Lincoln and the LSF Sports Complex. Through spring 2019, we had been administratively housed under the Lincoln Spirit Soccer Club. For Fall 2019, we are applying for independent club affiliate status with Nebraska State Soccer. As part of this process, we are asked to declare home fields for state league competitions. We are also asked to commit to developing a developmental academy program for players 10 and under. With the planned restoration of the outdoor fields at the LSF Sports Complex, FC Lincoln would like to commit to declaring the LSF Fields as our home competition fields, continue to train our Nebraska League teams at the complex, and establish the LSF Sports Complex as the home of our new academy program.

In addition, we would like to partner with the Lincoln Sports Foundation to host two tournaments at the LSF Sports Complex during 2020 (1 in spring 2020 and 1 in fall 2020), and each year thereafter. We would like to discuss with you a shared revenue model where funds generated help both the FC Lincoln scholarship program as well as the Lincoln Sports Foundation scholarship initiatives for athletes of limited financial means. We would anticipate a modest initial tournament size in year 1, but based on similar events hosted in the region by similar programs at similar locations, we would expect the events to quickly grow to the 100-150 team level.

This partnership between FC Lincoln and Lincoln Sports Foundation would aid LSF in generating new revenue for the complex and contributing to the local economy. If approximately 25%-33% of teams participating in the tournaments were from outside of the area, as is the case with similar events in the region, this would assist the LSF Sports Complex in bringing 400-500 new families to the community for each event. In addition, the increased traffic brought to the complex by the academy program and state league games would generate additional game-day economic impact to the Lincoln area as well as create additional "buzz" surrounding the newly rebranded LSF Sports Complex.

Thank you again for the past use of the sports complex, and we look forward to future partnerships such as the ones I have described in this letter.

Sincerely,



Jim Bovaird  
President and Program Director, Football Club Lincoln



**Jim Bovaird**

Abbott Sports Complex, Soccer Fields  
Lincoln, NE



**DATE** January 2019  
*Quotation valid until:* April 2019  
*Prepared by:* Marvin Lambie

1801 North 98th Street  
Lincoln, NE 68505  
Ph: 402.730-8424  
Fx: 402.488.8424

## Estimate for Abbott Sports Complex, Championship Field

Spring 2019 Soccer Field Components	Estimated Project Costs	Check Options/ Zones to be Included in Initial Project
❖ Initial mowing/bagging of field in preparation for seeding,		
❖ Installation/tamping of pulverized black top soil in areas on field where needed,		
❖ Overseeding of field in cross hatch direction using 10-12 pounds of seed per 1,000 sq ft.		
❖ Installation of Starter Fertilizer,		
❖ Spraying of crabgrass and foxtail and		
❖ Installation of Secondary Fertilizer 20-25 days after Starter Application.		
<b>TOTAL - Per Field</b>		\$ 7,270.00
<b>Plus: Sales Tax</b>		
<b>Grand Total</b>		
<b>Initial Payment Due (1/2):</b>		\$
<b>Final Payment Due Upon Completion of Project (1/2):</b>		\$

**TERMS:**

- \* One-half of total project cost is due upon scheduling of work.
- \* Owner responsible for flagging of all sprinkler heads.
- \* Prices effective for 60 days following submission of original estimate.
- \* Accounts not paid upon completion will be considered past due and be assessed a 1.5% monthly finance charge.
- \* If necessary, Creative Landscaping will contact all major utilities. We are not responsible for underground dog fences, unmarked gas grill lines, outdoor lighting lines, pool lines and other lines that may be underground including drain tile. Additionally, we will not be held responsible for any utility lines that are less than 8 inches deep in the ground.

**Jim Bovaird**

Abbott Sports Complex, Soccer Fields  
Lincoln, NE



Approved by:
_____
<i>(Customer's Signature)</i>
Date: _____
_____
<i>(Creative Landscaping)</i>
Date: _____

We would sincerely appreciate the opportunity to work with you on this important project to enhance the value of your property. Should you have any questions and/or if we can be of additional assistance, please don't hesitate to call us at any time. We look forward to hearing back from you soon as to the next steps!

Best regards,

Marvin Lambie  
(402) 730-8424

Dexter Lambie  
(402) 560-8008

*Visit us on the Web at [www.creative-landscaping.com](http://www.creative-landscaping.com)*



To Whom It May Concern,

The purpose of this letter is to show the potential growth of the Peter J Underwood Memorial Soccer Tournament, also known as CSA Shootout Soccer Tournament, and how that is dependant on fully restored fields at LSF Sports Complex.

The tournament itself has existed in some form since 1996. The tournament hosts boys and girls teams from ages 8-19. Average team size is 16 players. Last year we hosted over 2,400 players, parents, and coaches. The tournament occurs the first weekend every May. The tournament serves two functions, one to raise money for our Scholarship program which allows youth soccer players to play for a discount or for free based on economic situation and to fund the Peter J Underwood Memorial fund. That was setup to help support our former Director of Coaching's Family upon his untimely death at the age of 31.

Three years ago, Capital Soccer paired with Soccer Management Company to grow and manage the tournament. In 2016 we had 100 teams, 2017 125, and in 2018 we were at maximum capacity with 151 teams. In 2018 of those 151 teams 31 were out of state and required hotel stays. We had to decline a total of 24 teams. For this year we will be at capacity again and anticipate we will have to decline 35-45 teams. We can not handle any more teams due to lack of field space. At present we are utilizing Densmore and Speedway village fields. This setup allows for 15 fields of use. Each field roughly handles 30 games or ten teams for the tournament.

If the LSF fields were fully rehabilitated this would give us and additional 18 fields of tournament space. This would allow the potential to host an additional 180 teams. With the current out of state percentage that would give us an additional 36 teams coming in from out of state or approximately 576 families. For a total of 68 teams or 1,088 families.

In addition if the complex was fully restored we would be able to start our Fall tournament. Which we have not be able to due to lack of available dates on the calendar for the existing facilities in Lincoln. However, estimates from Soccer Management Company put are potential first year team count near 100 teams. With approximately 20 of those teams coming from out of state. For an additional 320 families.

Sincerely,

A handwritten signature in black ink, appearing to read 'Edward Meitzen', with a long horizontal line extending to the right.

Edward Meitzen  
Vice-President Board of Directors  
Capital Soccer Association

LANCASTER COUNTY VISITORS IMPROVEMENT FUND  
GRANT REQUEST

**Name of Organization:** Lincoln Sports Foundation

**Contact Person:** Dan Lesoing

**Address/City/State/Zip:** Physical:  
7600 N. 70<sup>th</sup>  
Lincoln, NE 68517

Mailing:  
PO Box 22608  
Lincoln, NE 68542

**Telephone:** 402-429-0920

**Fax:** n/a

**Email:** dlesoing@gmail.com

**Organization Status:** Non-Profit

**Applicant Government/Organization Federal ID #:** 45-0533389

**If tax exempt organization, designate IRS classification:** 501(c)3

**Provide a detailed description of your exhibit/attraction:**

The Lincoln Sports Foundation (LSF) is the legal owner and operator of the LSF Sports Complex located at 7600 N 70<sup>th</sup> Street in Lincoln, Nebraska. The property was formerly known as the Abbott Sports Complex.

The Lincoln Sports Foundation requests funding to assist in restoring several of the outdoor playing fields to competition level. This will immediately bring new users to the facility and enhance the economic impact of the complex to the city of Lincoln and Lancaster County. Please see the supporting letters in the Appendix from Capital Soccer Association and FC Lincoln regarding their intended usage of the complex to expand CSA's existing spring tournament, with both organizations adding new summer/fall tournaments. Lincoln Rampage Lacrosse has also expressed an interest in making the LSF Sports Complex the home for Lacrosse in the region after utilizing the facility for training and league games during 2019.

With the legal settlement in place, LSF is now in a place to do initiate long-overdue upgrades, repairs and renovations to increase regular complex usage and enhance our ability to host sporting events that will bring new visitors to Lincoln and Lancaster County. The location of the sports complex is ideal for attracting out of town visitors and guests for athletic events due to its proximity to I-80 and Highway 77. In addition, the complex has a long history of providing affordable space for sports clubs and groups of all demographics and economic means. We look forward to the opportunity to upgrade the facility and increase the usage to meet the needs of the community.

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The complex is comprised of an Indoor Facility, the Championship Field and stadium, the former Nebraska Tennis Center, and 15 outdoor grass playing surfaces.

The Indoor Facility contains 4 multi-functional areas that can accommodate a number of indoor athletic activities, including:

- volleyball (10 courts: 2 wood courts, 4 sport courts, 4 sport courts with neoshock underlayment)
- basketball (6 courts: 2 wood courts, 4 sport courts)
- futsal (3 fields on sport court surface)
- indoor soccer, rugby, lacrosse, and football (one 85ft x 175ft artificial turf field)
- roller derby (1 full size and 1 youth track on sport court surface)

The Championship Field and stadium is the former home of the UNL soccer program with a full-size playing surface (120 yd x 80 yd), restrooms, concessions, press box, score board, locker rooms, and administration space.

The Nebraska Tennis Center is the former home of the UNL tennis program with 12 outdoor tennis courts, a weight room/fitness center, and space currently used for youth gymnastics. The Nebraska Tennis Center formerly also supported 3 indoor tennis courts, indoor baseball, and indoor soccer under the tennis bubble. However, the bubble was destroyed in July 2018 and has not been replaced (see Phase 3 in our future plans regarding replacement of the bubble).

The outdoor facility is comprised of 15 natural grass playing surfaces with team benches and bleachers on most fields. This includes 11 full-size 120yd x 80yd 11v11 soccer fields, and 4 75yd x 50yd 9v9 fields. Many of the fields can be dual-purposed to permit multiple sport usage including soccer, lacrosse, field hockey, and football.

**Number of attendees estimated:**

Out of town:	7,500
Local:	15,000

**Check all that apply:**

- Expanding and improving any existing visitor attraction.
- Planning or developing such expansion improvements, exhibits or additions.
- Acquiring or expanding exhibits for existing visitor attractions.
- Promotion and advertising costs associated with such exhibits.
- New Construction

**Please describe project as indicated above.**

We request funds to begin restoring eleven (11) full-size fields located to the east of the water retention pond (fields 5-15) and the Championship Field. These playing surfaces will be restored to competition-ready conditions for use by soccer, lacrosse, field hockey, and football organizations for training, league competition, and hosted tournament play. This work will

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Both the indoor and outdoor projects will include necessary improvements to the parking lot and parking lot lighting shared by the facilities, necessary improvements to the roadways and the removal/replacement of all previous signage from the Abbott Sports Complex to reflect the new branding of the facility as the *LSF Sports Complex*. Signage was removed and replaced in summer 2019, thanks in part to a previous grant from the Lincoln Convention and Visitors Bureau.

Eleven full-size fields located to the east of the retention pond (currently numbered 5-15), and the Championship Field, will be restored to competition-ready playing conditions for use by soccer, lacrosse, field hockey, and football organizations and leagues. This work will include repairing underlying surfaces as needed; re-sodding goal, end zone, and/or center areas as needed; overseeding, fertilizing, and applying weed control to all areas; and purchasing new goal equipment or repairing existing damaged/deteriorated equipment. The field area improvement process will also include peripheral irrigation system repair (sprinkler heads, valves, command boxes, etc.), brush removal from surrounding areas, repair of existing fencing and gating, and sidewalk repair/replacement as necessary.

With these improvements, LSF can attract local, state and regional teams for tournaments. See letters of support included in the Appendix. Restoration of the outdoor fields will immediately provide the region with the largest outdoor field space available, including 3 full-size lighted fields for extended usage. No other non-LPS facility in Lincoln has lighted fields available for field sports.

#### Phase 2: 2020-2021

Phase 2 consists of plans to completely renovate the Indoor Facility of the sports complex. This project will include new lighting (both inside and outside), a new HVAC system, additional remodeling of the lobby area, expansion of restrooms, the addition of a mezzanine where concessions will be located, and the addition of spectator seating in the court areas. The project will also include the remodel of indoor playing surfaces to allow space for 12 basketball or volleyball courts for practice and tournaments. When completed this facility will be one of the largest in the region, and among the best athletic facilities in the Midwest.

LSF also intends to collaborate with community partners to completely overhaul the Championship Stadium and Field. We will be remodeling the grandstands, restrooms, concessions, ticket booth and press box. This would include repair/improvements to the outdoor lights for the Stadium, installation of field turf, relocation of the press box to the east side above the concession stands and restroom areas, and installation of a new scoreboard.

#### Phase 3: 2021-2022

Phase 3 would consist of continued improvements and necessary maintenance to the existing outdoor fields/playing surfaces including, but not limited to, playing fields and tennis courts. We will convert existing grass fields 9-12 (known as the "quad") to field turf as well as adding lights on fields 11-12 (9 & 10 are already lighted). This phase would entail installation of additional fencing around the playing field areas for crowd and motor vehicle enforcement and along the

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north edge of the property. A central shelter, concessions, and restroom building will be built to service the outdoor field areas; and necessary maintenance, repair, or upgrading of the central irrigation system and pumps will be completed.

This phase would include a plan to address the tennis bubble that, prior to storm damage, was being utilized by indoor baseball, soccer and tennis. Our intention is to construct a new permanent structure to replace the bubble, ensuring the continued opportunities for activities previously held in the facility.

During this phase of the project, we will resurface the entire drive around the complex, add additional parking lot and street lights around the complex, perform necessary maintenance and repair of irrigation systems, and complete installation of the new water line from 70<sup>th</sup> Street to the motocross track.

Phase 4: 2022-2023

Phase 4 would consist of adding baseball/softball complex to the facility. This new facility would be located either at the east edge of the complex between the soccer fields and the motocross track or along the 70<sup>th</sup> Street corridor in the northwest corner of the complex.

**As it pertains to the grant related project, provide breakdowns of radio and television advertising, showing individual costs, call letters and cities of origin. Also give breakdowns of magazine advertising by individual publications and costs. Similarly, separate the costs for brochures, travel shows by location, billboard advertising, etc. Include target market demographics**

This information is not available at this time. The legal settlement agreement was reached on January 4, 2019. Final settlement occurred in April 2019. We are in the process of pursuing a strategic marketing and advertising campaign. In order to capitalize on the positive press generated as the settlement was announced in the media, we are hoping to secure funding to make an immediate impact on the state of the complex to generate enthusiasm for future usage, fundraising, and advertising.

**Do you anticipate submitting future applications for projects relating to this project?**

Yes, we intend to submit future proposals as we move forward into Phases 2-4.

**Total projected budget (attach detailed budget):**

<u>Total Revenue:</u>	\$87,240.00
<u>Total Expense:</u>	\$87,240.00

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OUTDOOR FIELD RESTORATION

Creative Landscapes Estimate      \$7,270/field x 12 fields      

\$ 87,240
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**How will your project impact new visitor recruitment and lodging tax revenues?**

Restoration and enhancements to the outdoor field sports playing surfaces would bring this facility back in line with facilities in other communities which regularly attract sports tournaments, sports club rental of facilities, community and regional events, collaboration with other sports and recreation related activities (*such as Cornhusker State Games, Special Olympics, YMCA youth sports, and multiple school associated sporting events*). The multi-use capabilities of this facility would allow for year round usage by a number of activities and bring diverse groups to Lincoln who would positively impact the local economy through hotel stays, restaurants, shopping and other local businesses.

**Estimated annual visitors:**

Local:                                      15,000  
Outside of Lincoln                      7,500

**Estimated Annual economic impact of your facility and/or project based on lodging tax use**  
(Use multipliers listed below)

**Is this based on annual use of the facility or for a specific event/exhibition?**

Both. It is based on total usage estimates from current tenants and includes both regular club/program membership AND tournament (or other special event) usage

**# of hotel overnights utilized:**

Outside of Lincoln: 2,500 x \$375 = \$ 937,500

Assuming 3 person per room, 7,500 out of town visitors = 2,500 rooms.

- \* National/Regional event Multiplier - \$375 per night
- \* State event - \$350 per night
- \* Local event (no overnight stays expected) - \$245 per night

**TOTAL ECONOMIC IMPACT BASED ON FORMULA:**      \$937,500

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**Is this grant request in addition to other project related grant requests?**

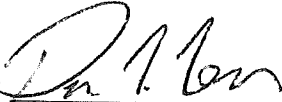
Yes, in May 2019, Lincoln Sports Foundation received a \$10,000 grant from the Lincoln Convention and Visitors Bureau to renovate and enhance the LSF Motocross Track and install signage for the complex.

In 2019, LSF also received a \$50,000 matching grant and a \$250,000 contribution from an anonymous donor. Consistent with the overall Phase I (described above), these funds are being used to plan and begin renovations and improvements to the Indoor Facility lobby, Indoor Facility bathrooms, and main parking lot lights.

**Grant amount requested from Visitors Promotion Committee: \$87,240**

The requested \$87,240 will be used to begin restoring eleven (11) full-size fields located to the east of the water retention pond (numbered 5-15) and the Championship Field. These playing surfaces will be restored to competition-ready conditions for use by soccer, lacrosse, field hockey, and football organizations and leagues. This work will include repairing underlying surfaces as needed; re-sodding goal, end zone, and/or center areas as needed; and overseeding, fertilizing, and applying weed control to all areas.

**Signature of Applicant:**



**Date:**

7-31-19

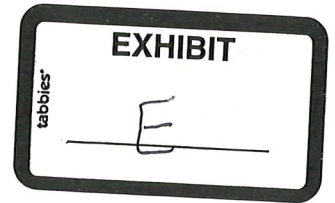
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**Return your completed Application to:**

Lincoln Convention and Visitors Bureau  
Attn: Jeff Maul, Executive Director  
1128 Lincoln Mall, Suite 100  
Lincoln, NE 68508

For more information:  
(402) 434-5343  
[jmaul@lincoln.org](mailto:jmaul@lincoln.org)





June 27, 2019

Malcolm Youth Sports Association  
Field of Dreams Group  
Malcolm, NE 68402

**Re: New Ballfields  
NW 105<sup>th</sup> Street  
Malcolm, Nebraska**

Dear Field of Dreams Group:

We are pleased to provide our Proposal for the Phase 1 scopes of work, based on the 6-13-19 site plans prepared by Lamp Rynearson and as outlined below. We understand from the City of Malcolm that the project will be exempt from building permit fees. The following scopes of work are included in this Proposal:

Site earthwork / grading, consisting of:

- Site clearing of vegetation and trees at areas where existing grades will be altered
- Removal of 6" of topsoil, stockpiled for re-spreading
- Site grading cuts and fills to balance, no import or exported soils – based on estimated total of 7,400 cubic yards of cuts & fills
- No over-excavation or removal of unsuitable or un-foreseen materials has been provided, if encountered, the extent of additional earthwork scope and costs will need to be evaluated at that time
- Existing topsoil will be re-spread at the completion of the grading work, at all disturbed site areas other than at the new rock parking lot
- A SWPPP Plan and NPDES Permit will be provided as required by law, including silt fence and erosion control items noted on the Lamp Rynearson plans and rain events monitoring / maintenance as needed

Rock Surfaced Parking Lot, consisting of:

- New parking lot area to be graded to the new contours / elevations as shown on the 6-13-19 Lamp Rynearson site drawings
- Provide geo-grid underlayment fabric under the rock surfacing
- Provide a 4" thick base course of 1½" crusher run limestone rock, over the compacted sub-grade and geo-grid underlayment
- Provide a 1½" thick top course of limestone screenings over the base rock course
- **A single high used railroad tie border, pinned to the ground with rebar will be provided at the perimeter edges of the parking lot (this is included in the parking lot pricing / db 6-27-19)**

New Ballfields Phase 1  
Malcolm, Nebraska  
June 27, 2019

Storm Water Drainage

- Provide storm water drainage piping (priced with HDPE pipe in lieu of RCP) as follows:
  - Two runs of 15" diameter HDPE storm piping with flared end sections and riprap at both ends of the pipes as shown on the plans
  - One NyoPlast inlet basin with dome grate
  - 12" HDPE storm piping from the inlet basin to the 15" diameter pipe
- Includes excavation, aggregate bedding, pipe fittings and backfill with existing soil
- An optional adder amount can be given to provide RCP pipe in lieu of the HDPE pipe if that is desired

Fine Grading & Grass Seeding

- The balance of the newly disturbed grading areas other than at the rock parking lot will be fine graded and seeded with a fescue grass
- Watering, mowing / maintenance of the grass to get it established will be the Owner's responsibility

**Base Proposal – Phase 1:**

We hereby propose to provide the scope of work as outlined in our Proposal, including all materials, labor and freight, for the amount of:

.....\$ 296,042

Working within the limits of site grading area shown on the Lamp Rynearson drawings, the actual cuts / fills quantities we have taken-off from the existing / new grade elevation contours shown, comes up almost 7,000 cubic yard short on the fill amount needed. Based on borrowing the additional fill dirt from the area directly to the South of the current limit line, to complete the grading work as shown on the Lamp Rynearson grading plan adds the amount listed below:

.....\$ + 51,462

Thank you for your consideration. We look forward to working with you on your new ballfields project. We but have listed on a separate page, rough preliminary pricing amounts for the various scopes that are listed in the notes attachment of the Owner's information.

Respectfully submitted,

  
Mike Ayars  
Ayars & Ayars, Inc.



Lincoln

Omaha

June 27, 2019

Malcolm Youth Sports Association  
Field of Dreams Group  
Malcolm, NE 68402

**Re: New Ballfields**  
**NW 105th Street**  
**Malcolm, Nebraska**

Dear Field of Dreams Group:


Listed below are rough preliminary pricing amount for the various scopes of work that were listed in the notes attachment of the Owner's information. Some of these scopes will require further specification determination and preliminary drawing information for the Concession's / Crow's Nest building in order to provide firm pricing on these items.

<u>Description</u>	<u>Amount</u>
Playing Surface Material at Infields & at Warning Track Areas	\$235,405
Chain Link Fields Fencing, Gates, Backstop Fencing, Dugouts with Lids	\$144,661
Bullpens Chain Link Fence Material 10' x 70' Qty of Four (if netting used vs chain link for bullpens, \$15,745)	\$18,745
Bases for both Fields	\$2,446
Aluminum Bleachers 21' (Six Each, 5-Row) & Dugout Benches (15', Eight Each)	\$67,268
Concrete Sidewalks 4" (approx 16,440 sf), ADA Parking Paving 6" (approx 1,200 sf)	\$130,734
Lawn Sprinklers - Outfields	\$18,151
Lawn Sprinklers - Areas Beyond Outfields	\$15,842
Lawn Sprinklers - Commons Areas	\$9,849
Lawn Sprinklers - Perimeters of Parking Lot	\$22,446
Total for Sprinklers:	\$66,288
Irrigation Well & Electrical Scope	\$37,914
Chalk Shed 10' x 20' x 8" Sidewalls	\$7,722
Electrical Service & Field Lighting	\$134,930
Aid-to-Construction for site transformer - from 2017 communication with Norris PPD	\$10,000

New Ballfields  
NW 105th Street  
Malcolm, Nebraska

	<u>Prelim Amt</u> s
Two Pole Lights with Single Head Fixtures along West Side of Parking Lot	\$7,320
Concessions Bldg w/Crow's Nest 40'x40' 2-Story (no drawings) allowance	\$257,000 to \$357,000
Landscaping - Trees, Ornamental Rock & Plantings, Native Long Grass, & Ornamental Rock in Drainage Swales - need scope definition/qtys/specifics	T-B-D
Optional Shelter Cover approx 1,850 sf	\$48,000
Appliances, Food Service Eq/Furnishings for Concessions/Crow's Nest allowance	T-B-D
Scoreboards (2 Each) w/Footings & Elec Scope, LED scoreboards, wireless controls	\$14,220
Basic Public Address System for the Fields for Annoucements	\$8,800
Basic Public Address System for the Fields for Annoucements for Music Playing	\$13,600
Specialty LED Lighting & Display Boards - need scope definition/qtys/specifics	T-B-D

Respectively submitted,

  
Mike Ayars  
Ayars & Ayars, Inc.



2014 Lancaster County Visitors Improvement Fund Grant Guidelines  
(Revised March 2014)

APR 17 2014

LANCASTER COUNTY  
CLERK

1. Any visitor attraction in Lancaster County, owned by the public or non-profit organization, whose primary purpose is to operate a visitor attraction, is eligible for fund allocation. Only one application from an entity will be accepted each grant year. **Funding for new or existing event related operational costs and expenses are not eligible for grant funding.**
2. Allocation of *Visitor Improvement Fund* money will be prioritized as follows:
  - a. Expanding and improving any existing visitor attraction.
  - b. Planning or developing such expansion improvements, exhibits or additions.
  - c. Acquiring or expanding exhibits for existing visitor attractions.
  - d. Promotion and advertising costs associated with such exhibits.
3. Grant funds may not be used for the following:
  - a. General operating expenses
  - b. For additional or current personnel salaries
  - c. For supplies and equipment
  - d. For items not included in the approved grant application.
  - e. Event related operational costs and expenses

In any manner that would violate the Nebraska Development Act, Neb. Rev. Stat. §81-3117, et seq. (as amended from time to time). All grants are discretionary, based upon available funds, other anticipated uses, and anticipated effectiveness of proposed use.

4. Minor grant fund requests and awarded grants shall not exceed \$10,000 per organization each grant year. Goal of grant fund is to provide opportunities as outlined above. **Major grants that exceed \$10,000 and may include new construction and expansion of an existing attraction, will need initial review by the Lancaster County Board of Commissioners. A special meeting of the VPC can be set based on project timeline and County referral.**

**Please contact:**

Kerry Eagan

[keagan@lancaster.ne.gov](mailto:keagan@lancaster.ne.gov)

(402) 441-7447

5. Fund applicants must complete the enclosed *Visitor Improvement Fund* application outlining use and benefits of requested funds. Failure to complete the entire application may result in the rejection of your fund request.
6. Funding requests must be accurately submitted in the appropriate funding categories as defined in the grant application. Requests which do not conform to the proper funding categories may result in the rejection of your fund request.
7. Grant program schedule (minor grants under \$10,000):

	<u>Cycle One</u>	<u>Cycle Two</u>
Grants due to VPC	April 30	October 31
Grants reviewed	May	November
Grants awarded	June	December
Final date for requesting grant reimbursements	12 months from issue	12 months from issue

The Visitors Promotion Committee will meet within 30 days after the month indicated in the month due. A recommendation of acceptance or denial will then be passed on to the Lancaster County Board of Commissioners.

Applicants will have a chance to present to the Visitors Promotion Committee prior to any recommendation.

8. Minor grant awards will be made twice yearly in June and December unless determined otherwise by the Visitors Promotion Committee and/or the Lancaster County Board of Commissioners. Facilities in Lincoln, at the direction of both entities, must be deemed as adequate in accordance with improvement fund allocations.
9. Approved applicants will be notified by the Lancaster County Board of Commissioners and additional paperwork will be required.
10. All grants awards allocated must be encumbered 1 year from date that the grant was contracted. Any monies that your organization has not encumbered by this deadline shall be returned to the Lancaster County Visitor Improvement Fund.
11. **All applicants are required to submit a preliminary budget with this application. Please see that the following support paperwork accompanies your application. Incomplete applications will not be reviewed by the Visitors Promotion Committee.**
  - a. Completed application with project description & budget
  - b. Operating budget
  - c. Marketing budget
  - d. Contractors bid(s)
  - e. Support letters and or entity board approval
  - f. Proof of 501 (c) 3or 6 status
  - g. Fifteen copies of the application, stapled
12. All grant applications are reviewed for the economic impact the fund allocation will have on Lincoln and Lancaster County lodging tax collections. Grant applicants must assume the responsibility for providing inclusive and comprehensive information in this application so that the review committee has all pertinent and relevant details in order to arrive at a decision.
13. **Visitor Improvement Funds will be paid to you only upon completion of your project.** To request the reimbursement award fund, your organization must either supply a detailed listing of all expenditures and a professional external audit of your organization that covers the period of those expenditures or your organization must supply a detailed listing of those expenditures and copies of all receipts, cancelled checks, contracts and/or other documents that substantiate those expenditures. Current payment of funds will not take place until this audit is supplied.
14. At the conclusion of approved projects, support given through the grant must be acknowledged through appropriate use of the approved Lancaster County seal. A plaque, sign or appropriate visual notification will be placed on websites, materials or within the facility at the cost of the grantee. Lancaster County will furnish appropriate brand standards for seal placement and use.
15. Larger grant awards of more than \$10,000 will require updates to the VPC and County Board. These updates will be regarding new construction or renovations that happen over an extended period of time.

LANCASTER COUNTY VISITORS IMPROVEMENT FUND  
GRANT REQUEST

Name of Organization Malcolm Youth Sports Association

Contact Person Diana Hutchison

Address/City/State/Zip P.O. Box 95, Malcolm, NE 68402

Telephone (402) 948-0609 Fax \_\_\_\_\_ Email dianajh@yahoo.com

Organization Status: Non-Profit  Association \_\_\_\_\_ Civic Group \_\_\_\_\_ Other \_\_\_\_\_  
(If other, please attach explanation)

Applicant Government/organization Federal ID number 26-1128729

If tax exempt organization, designate IRS classification:  501(c)3 \_\_\_\_\_ 501(c)6 \_\_\_\_\_

Provide a detailed description of your exhibit/attraction:

The Malcolm Youth Sports Association is requesting grant assistance to construct a 3-field youth ball complex to address a severe field shortage in Malcolm, Raymond and Northwest Lancaster County. The seventeen-acre complex will be located adjacent to and including the site of the existing baseball field at the intersection of N.W. 105th Street and West McKelvie Rd in Malcolm, NE. Fields will be used by youth girls' softball, boys' baseball and high school softball. Construction activities will include: grading, seed/sod, irrigation, dugouts and benches, bullpens and batting cages, fencing, concrete walkways, park area, bleachers, awning, crowd's nest with restrooms and storage, backstop, lighting, scoreboards

Number of attendees estimated: Out of town 5,000 Local 20,000

Check all that apply:

- Expanding and improving any existing visitor attraction.  
 Planning or developing such expansion improvements, exhibits or additions.  
\_\_\_\_\_ Acquiring or expanding exhibits for existing visitor attractions.  
\_\_\_\_\_ Promotion and advertising costs associated with such exhibits.

Please describe project as indicated above.

Please refer to attached detailed proposal.

Project Start Date October 1, 2019 Completion Date November 2019

Subject to funding field lighting may be installed March 31, 2020

Is this project part of a larger renovation project? No

If yes, please describe the entire project:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

As it pertains to the grant related project, provide breakdowns of radio and television advertising, showing individual costs, call letters and cities of origin. Also give breakdowns of magazine advertising by individual publications and costs. Similarly, separate the costs for brochures, travel shows by location, billboard advertising, etc. Include target market demographics

Do you anticipate submitting future applications for projects relating to this project? No

Total projected budget (attach detailed budget) Proforma 3 year budget attached

Total Revenue \$ 142,950

Total Expense \$ 89,250

**How will your project impact new visitor recruitment and lodging tax revenues?**

Upon completion, the Malcolm Ball Field Complex will draw 25,000 visitors each year. It is estimated that league play and tournaments will draw 20,000 local visitors and 5,000 will originate from out of town. Based on a 2-person per room occupancy, it is estimated that 2,500 Lincoln hotel rooms will be utilized, creating \$875,000 (based on the local multiplier), and associated tax revenues.

Estimated annual visitors: Local 20,000

Outside of Lincoln 5,000

**Estimated Annual economic impact of your facility and/or project based on lodging tax use  
(Use multipliers listed below)**

Is this based on annual use of the facility or for a specific event/exhibition? Annual Use

# of hotel rooms utilized 2,500 x \$245 (\* Multiplier – see below)

\* National/Regional event Multiplier - \$375 per night

\* State event - \$350 per night

\* Local event - \$245 per night

**TOTAL ECONOMIC IMPACT BASED ON FORMULA \$612,500**

Is this grant request in addition to other project related grant requests?

Yes. Please refer to attached detailed grant request.

If yes, then list other grant requests

**Grant amount requested from Visitors Promotion Committee**

\$ 500,000

Signature of Applicant

Date

**Return Application (s) to:**

Lincoln Convention and Visitors Bureau  
Attn: Jeff Maul, Executive Director  
1135 M St. Suite 300  
Lincoln, NE 68501

For more information:

(402) 434-5343

[jmaul@lincoln.org](mailto:jmaul@lincoln.org)



# Malcolm FIELD OF DREAMS



## **Request to the Lancaster County Visitors Improvement Fund**

**for funding assistance  
to construct the**

# MALCOLM YOUTH BALL COMPLEX

## Table of Contents

I. Summary of Request	3
II. Background	3
III. Project Need	3
Issues	
Current Field Photos	4
IV. Project Support	5
V. Growing Area Baseball and Softball Programs	6
VI. Community and Economic Impact	7
<b>Impact-Lodging Tax Revenue</b>	
<b>Marketing Plan</b>	8
VII. Budget Summary	9
Project Cost Estimate and Timeline	
Contributions Received to Date	10
VIII. Sustaining the Complex	10
Operational Plan Overview	
Maintenance Plan	11
IX. Malcolm Field Complex Concept Rendering	11
X. Summary	12
XI. Appendix	
a. Operating Budget	
b. Marketing budget (see page 8 of application)	
c. Contractors Bids (attached separately)	
d. Support Letters	
e. Proof of 501 c status	

## **I. SUMMARY OF REQUEST**

The Malcolm Youth Sports Association is requesting grant assistance to construct a youth ball complex to address a severe field shortage in Malcolm, Raymond and Northwest Lancaster County. The seventeen-acre complex will be located adjacent to and including the site of the existing baseball field at the intersection of N.W. 105<sup>th</sup> Street and West McKelvie Rd in Malcolm, NE. Fields will be used by youth girls' softball, boys' legion baseball and high school softball. Construction activities include: grading, seed/sod, irrigation, dugouts and benches, bullpens and batting cages, fencing, concrete walkways, park area, bleachers, awning, crow's nest with restrooms and storage, backstop, lighting, scoreboards and parking area.

## **II. BACKGROUND**

Malcolm, NE is a rapidly growing residential community just Northeast of Lincoln, next to Branched Oak Lake. Our school district alone has doubled enrollment during the last decade, with 20% of students opting in from Lincoln. Along with that expansion, participation in youth sports has soared, particularly in baseball and softball. To support that expansion, Malcolm Youth Sports Association was formed in 2015 as a community/municipal/school collaborative to provide for the expansion of youth sports programs and facilities. Programs are made affordable for all children regardless of ability or income.

## **III. PROJECT NEED**

### Lack of Field Space

Malcolm's single baseball field was originally built in 1980's, with just a few teams utilizing the grounds. Participation has grown to 17 teams with 260 players, ages 5-18 including the newly formed baseball and softball teams. Our single baseball is bursting at the seams with record participation in baseball and softball and hosts nearly 500 games per season, from t ball, to softball, high school and Legion ball. *We have players with no room to play.*

Nearly 20 girls ages 11-14 are on waiting lists to due to lack of field space. In order to play, their only option is to join traveling teams. Enrollment fees ranging from \$700-\$1200 per season, not including the cost of travel, can create a financial hardship for families.

### Field Safety Issues



The existing field has eroded as a result of heavy use and is unfit for regulation play.

- 1) Surface erosion has resulted in a “lip” from infield to outfield. It regularly causes ground balls to pop up and hit players in the face, causing black eyes and bloody noses.
- 2) The infield surface is hard and uneven, causing trips, falls and injuries.
- 3) The fields often become flooded during spring rains and unplayable for substantial lengths of time. As a result, kids either practice on nearby elementary school grounds, or are transported to nearby towns for practice and play.

#### Current Field Photos:







#### **IV. PROJECT SUPPORT**

The MYSA “Field of Dreams” Committee, in partnership with Malcolm/Raymond citizens, Malcolm/Raymond School District, business supporters and the Village of Malcolm, have raised over \$550,000 as a result of cash/material/labor donations and grants since 2016. The MYSA Field of Dreams Committee is dedicated to the funding and building of a first-class ball complex, and the development of resources to accommodate the needs of our growing numbers of youth in baseball and softball.

OUR VISION is to develop an inclusive program designed to ensure that every player, regardless of age, ability, race or economic status, is afforded an equal opportunity to participate and develop their fullest potential on and off the field. The MYSA Youth Baseball/Softball Program works in partnership with other organizations; leagues, schools, and sponsors to promote and enhance a championship ethic in our youth, coaches, families, and community.

#### **V. GROWING AREA BASEBALL AND SOFTBALL PROGRAMS**

With the assistance of the Lancaster County Visitors Bureau Grant to help fund the renovation of qualify fields and practice facilities, it is estimated that the Malcolm complex will draw youth teams from across Nebraska, serving over 2,500 kids each year.

Program Served	Youth Served in 2018 with Existing Facilities	Projected to be Served Upon Project Completion
Boys Baseball HS Boys Baseball	7 teams, 91 youth (Malcolm/Raymond) 210 games	10 teams, 140 youth Malcolm/Raymond 8 teams, 112 youth (N.E. Lincoln)  Complex will host league play 400 games, 32 teams and 448 players
T-ball & Girls Softball, HS Girls Softball	10 teams, 130 youth 290 games	14 Home Teams, 196 youth (Malcolm/Raymond) 8 teams, 112 youth (N.E. Lincoln)  Complex will host league play 350 games, 22 visiting teams, 308 players
Tournaments April-October	0 teams, 0 youth	11 Tournaments, 600 games, 1400 youth
Instructional Clinics and Camps	2	5 camps hosting 150-200 kids



*IMPROVEMENTS AND CONSTRUCTION WOULD SERVE OVER 2,500 KIDS AGES 5-18 ANNUALLY, FOR SPRING, SUMMER & FALL LEAGUES, REGIONAL TOURNAMENTS, CLINICS AND TRAINING CAMPS*



## VI. COMMUNITY AND ECONOMIC IMPACT

The 3-field complex will serve as a regional venue to host local leagues, and regional/state tournament play. A new ball park complex will benefit the community by:

- 1) Drawing over 25,000 players and visitors to the area during seasonal and tournament play, spurring the economy and creating jobs in the construction phase.
- 2) Fostering youth development (ages 5-18) through participation and education in sports



- 3) Contributing to our family-focused community-attracting visitors, businesses, job creation and new residents.

**Economic Impact**

The Malcolm Youth Ball Complex will create a host of local, regional and state play and tournament opportunities for kids. We project to host ten state tournaments during the complex inaugural year along with high school district and conference play (subject to selection).

**PLANNED TOURNAMENTS**

Month	League/Age	# Teams/Players	# Days	Local/Regional/State
April	HS Baseball Conference	6	3	Regional (Subject to Selection)
May	HS Baseball Districts	8	8	State (Subject to Selection)
	12U Baseball	16	3	State
	10U Baseball	16	3	State
	12U Softball	16	3	State
	10U Softball	16	3	State
June	14U Baseball	16	3	State
	14U Softball	16	3	State
	8U Baseball	16	3	State
	8U Softball	16	3	State
	Legion	16	3	State
August	HS Softball Tournament	8	2	State
October	HS Softball Districts	8	2	State (Subject to Selection)

152 teams

29 days play (does not include tentative HS district/conference play)

## 1. Impact-Lodging Tax Revenue

Of the planned tournaments, and including league play, it is estimated that 2,500 players and visitors will originate outside the Lincoln/Lancaster County area. It is assumed that out of town visitors will stay overnight the night before tourney but will not stay the night of the last day of tourney. Using the local multiplier at \$245 per night, the estimated yearly economic impact equals \$612,500.

***Over the course of 10 years, it is estimate that the Malcolm Ball Field Complex will generate \$6 million in increased lodging tax revenue for Lancaster County.***

## 2. Marketing Plan

The complex marketing plan will employ mail, newspaper, social media and interpersonal efforts to proactively advertise scheduled tournaments. Printed registration brochures will be mailed to targeted league officers and state baseball/softball sanctioning bodies (USSSA, USA, Nebraska School Activities Association, etc.) beginning early January. MYSA will work with sanctioning bodies to advertised tournaments on Facebook sites.

Malcolm High School plans to apply to host the Class C district and conference baseball and softball tournaments beginning in 2020.

The MYSA website will be fully revamped as an interactive platform, enabling online registration for tournaments and league play, as well as field schedule and availability. A field draft will be listed online to enable team registrations for practice and play. Costs for out of town teams will be slightly lower that the current rate charged by Lincoln Parks and Rec.

Estimated cost to revamp MYSA website for registration/calendar access: \$1,500

Estimated yearly cost of printing (printed registration brochures) is \$2,500.

Estimated yearly cost of newspaper advertising is \$3,000.



## VII. Project Cost Estimate and Timeline

Line	Description	Units	QTY	Rate	Budget	Actual	Date
1	Artist Project Rendering	Each	1	2000	\$2,000	\$2,000	Jan-19
2	Tree Removal	Acres	0.9	7666.7	\$6,900	\$6,900	Feb-19
3	Purchase 12.13 Acres of Land	Acres	12.13	7500	\$90,975	\$90,975	Mar-19
4	Develop Site Grading Plan	Each	1	16900	\$8,000	\$8,000	Mar-19
5	SWPPP/Erosion Control	Each	1	15000	\$15,000		Apr-19
6	Mass Grading (Donated)	Each	1	97000	\$97,000		Sep-19
7	Construct Drainage System Phase 1	Each	1	8000	\$8,000		Sep-19
	Amend native soil	Each	2	8000	\$16,000		Sep-19
8	Seeding	Acres	5	700	\$3,500		Sep-19
9	Rock- Parking Lot (Donated)	Tons	1300	30	\$39,000		Sep-19
10	Parking Delineation/Signage (Donated)	Each	1	7200	\$7,200		Sep-19
	<b>Phase 1 Total</b>				<b>\$293,575</b>		
11	Utilities	Each	1	26200	\$26,200		Sep-19
12	Fine Grading	Acres	7	3000	\$21,000		Sep-19
13	Irrigation	Sq. Ft.	95000	0	\$60,000		Sep-19
14	Construct Drainage System Phase 2	Each	5000	5	\$25,000		Sep-19
15	Construct Skinned Infield	Each	3	60000	\$180,000		Oct-19
16	Dugout Concrete 10' x 40' (4")	Sq. Ft.	1600	4	\$6,400		Oct-19
17	Concrete Flat Work (sidewalk, bleacher pads, handicap parking, concession pad)	Sq. Ft.	15800	5	\$79,000		Oct-19
18	6' Vinyl Coat Fencing (Field Perimeters)	LF	1352		\$70,560		Oct-19
19	Backstop, outfield cap and foul poles	Each	3	25000	\$75,000		Oct-19

20	Dugout Construction Labor (Donated)	Sq. Ft.	4	1600	\$6,400		Oct-19
21	Dugout Fencing	LF	240	60	\$14,400		Oct-19
22	Dugout Roof (Roof, frame construction)	Each	4	1000	\$4,000		Oct-19
23	Dugout Bench	Each	4	2000	\$8,000		Oct-19
24	Ballfield Lighting Field 1	Each	1	110000	\$110,000		Oct-19
25	Ballfield Lighting Field 2	Each	1	120000	\$120,000		Nov-19
26	Parking Lot Lighting	Each	1	10000	\$10,000		Nov-19
27	Scoreboards (Donated)	Each	2	7000	\$14,000		Nov-19
28	Install Bleachers	Each	6	9,000	\$54,000		Nov-19
29	Storage Shed	Each	1	7500	\$7,500		Nov-19
31	Park Area & Landscaping	Each	1	20000	\$20,000		OctNov19
	<b>Phase 2 Total</b>				<b>\$911,460</b>		
34	Crow's Nest/Concessions & Restrooms	Each	1	250,000	\$250,000		OctNov19
	<b>Phase 3 Total</b>				<b>\$250,000</b>		
35	Design Services				\$40,000		
36	Overhead (Legal, Fiscal, Operational)				\$30,000		
	<b>Professional Services Total</b>				<b>\$70,000</b>		
37	Contingencies	Percent	1.0		\$152,500		
	<b>Total Estimated Project Cost</b>				<b>\$1,677,535</b>		

### CONTRIBUTIONS RECEIVED TO DATE

**Total Cash Raised from Donations and Fundraisers: \$204,742**

**Total Grants Awards: \$215,000**

**FMV of Pledged Donated Materials and Labor: \$163,600**

Grants Received and Pending			
Funding Source	US Dollar Amount	Secured Marked "X"	Outstanding/Pending
<b>Kansas City Royals Foundation</b>	<b>\$25,000</b>	<b>X</b>	
American Charitable Foundation	\$20,000		X
Cintani Family Foundation	\$10,000		X
<b>Hawkins Charitable Trust</b>	<b>\$50,000</b>	<b>X</b>	
Pegler Family Foundation	\$10,000		X
<b>Struve Foundation</b>	<b>\$50,000</b>	<b>X</b>	
Lancaster Co. Visitors Bureau Grant	\$500,000		Aug 2019
Abel Foundation	\$25,000		X
Cooper Foundation	\$25,000		X
Rogers Foundation	\$10,000		X
Peed Foundation	\$30,000		Aug 2019
<b>Lied Foundation</b>	<b>\$20,000</b>	<b>X</b>	
<b>Mansfield Foundation</b>	<b>\$50,000</b>	<b>X</b>	
<b>Ashgrove Foundation</b>	<b>\$20,000</b>	<b>X</b>	
Daugherty Foundation	\$250,000		Sep 2019
Peter Kiewit Foundation	\$50,000		Sep 2019

## **VIII. SUSTAINING THE PROGRAM**

### Operational Plan Overview

Revenue has historically been driven through league fees, fundraisers and volunteers/donations with a net of approximately \$3,000 per year. Post-project capacity will enable our program to accommodate a greater number of teams and players, and in turn generate a commensurate increase in revenue/support. Our operational plan includes the projection of a significant increase in revenue generated from tournament and league fees, advertising banner sales, concession and retail wear sales, and specialized instructional camps. We expect to net over \$20,000 in the first full year of operation which will be used for continual facility improvements.

### Maintenance Plan

Constructing a ball field complex specifically is a first time activity for us, however the ball field committee has extensive knowledge of ball field maintenance. Professional field turf consultants from selected ball field contractor will supervise field renovations. Additionally, volunteers will attend an upcoming KC Royals Field Maintenance Clinic to learn best practices.

Maintenance-General Costs- The City of Malcolm will assist MYSA to provide field and facility maintenance at an estimated cost of \$10,000 per year. Concession labor and other needs will be staffed with volunteers.

## **IX. Malcolm Field Complex Concept Rendering**





The first class home field complex made possible with this grant will touch the lives of over 10,000 youth over the next five years. Lancaster County Visitors Improvement contributions will serve as a catalyst for construction and improvements, ensure safe regulation playing facilities and be instrumental in bringing economic vitality to the Malcolm community

## X. SUMMARY

The youth ball field project is an ideal candidate for a grant from the Lancaster County Visitors Improvement Fund. Funding will enable new facilities to ensure safe and regulation field play,



promote healthy lifestyles, help improve the quality of the existing baseball and softball programs and expand opportunities for underserved kids in Northwest Lancaster County Nebraska.

The ball complex project will benefit our program and the community by:

- providing safe, regulation playing fields to accommodate the growing demand for practice and game fields
- giving our community a first-class home field complex to host tournament play
- enabling young players to live a healthy lifestyle and learn life lessons through baseball and softball related activities
- providing a quality facility to host skill camps and trainings for players, coaches, and parents
- boosting local economic vitality through the attraction of over 25,000 new visitors each year

## **XI. Appendix**

### **a. Operating Budget**

**Malcolm Youth Sports Association  
Budget Analysis  
For the years 2018 and 2019**

**2020-2023 Proforma Budget**

	2018 Budget	2018 Actual	2019 Budget	2020	2021	2022
<b>Revenue</b>						
Volleyball Registration	3,800	3,918	4,000	4,200	4,400	4,600
Football Registration	7,500	7,894	8,000	8,200	8,400	8,600
Wrestling Registration	3,000	2,780	3,000	3,200	3,200	3,200
Basketball Registration	14,000	14,180	14,500	14,700	14,900	15,100
Baseball/Softball Registration	13,000	13,416	13,500	18,000	20,000	22,000
Advertising Income	-	900	1,000	2,500	3,000	3,500
Concessions Income	15,000	17,589	18,000	33,000	36,000	39,000
League Play Gate fees				3,750	4,000	4,250
Tournament Registration				30,400	35,000	38,000
Tournament Gate Fees				25,000	27,000	29,000
<b>Total Revenue</b>	<b>\$56,300</b>	<b>\$60,677</b>	<b>\$62,000</b>	<b>142,500</b>	<b>155,900</b>	<b>167,250</b>
<b>Expenses</b>						
Uniforms / Equipment	6,000	6,186	7,500	12,000	14,000	16,000
Field Maintenance	5,000	4,848	8,000	11,000	11,000	11,000
Association Dues	750	670	750	1,500	1,500	1,500
Registration fees	13,500	13,792	13,700	15,000	17,000	19,000
Registration refunds	500	686	500	500	500	500
Concession expense	12,000	12,727	12,500	20,000	20,000	20,000
Professional fees	100	75	575	500	500	500
Ambulance fees for football game	-	325	350	350	350	350
Umpire/Referee expense	5,500	6,118	6,500	11,400	11,400	11,400
Insurance	1,500	1,865	2,000	2,500	2,500	2,500
Scholarship Expense	700	700	700	1,000	1,000	1,000
Office expense	750	760	750	1,500	1,500	1,500
Website Maintenance	750	530	750	1,500	1,500	1,500
Utilities	350	487	500	2,000	2,000	2,000
Advertising	-	-	1,000	5,000	1,500	1,500
Awards/Medals	1,000	261	1,000	2,500	2,500	2,500
Other	750	698	750	1,000	1,000	1,000
<b>Total Expenses</b>	<b>\$49,150</b>	<b>\$50,728</b>	<b>\$57,825</b>	<b>89,250</b>	<b>93,250</b>	<b>97,250</b>
<b>Surplus/Deficit</b>	<b>\$7,150</b>	<b>\$9,949</b>	<b>\$4,175</b>	<b>53,700</b>	<b>62,650</b>	<b>70,000</b>

b. Marketing Plan/Budget (see p. 8 of application)

c. Contractor Bids (attached separately)

d. Support Letters

*Heath Kramer*

9000 NW 40th Street Lincoln, NE 68524

March 21, 2019

Members of the Foundation Board,

I am writing to offer my support for the long overdue addition of ball fields near Malcolm, Nebraska. What the Field of Dreams Committee has been working on for the past few years is much needed in our community.

I grew up playing baseball in Malcolm and was privileged to be part of the first teams to use the current field, built in 1986. Since that time, not only has our community grown, so too has the interest in playing baseball and softball. Sadly, more than three decades after the original field was built, today, there is still just one field in our town.

For more than ten years, my role with the Malcolm Youth Sports Association has been to manage the calendar for our one field. On that one field, we make room for everything from coach-pitch baseball and softball for eight-year-olds clear through high school baseball and softball for 18-year-olds. Some years, we have had as many as 17 teams requesting time for games and practices on the one field in town. Sadly, most teams play more than 75% of their games on the road and many teams are lucky to get one practice time per week on the field. The rest of their practices take place in parking lots and school playgrounds. Once games start in mid-May, practice time is essentially non-existent on the field.

What the Field of Dreams project will produce is two new multi-purpose fields that can accommodate everything from tee-ball through high school softball. In addition, more parking will be available which will eliminate the danger we have faced for years of having spectators park along the side of narrow gravel roads. Having three fields available for 17 teams, as opposed to just one field, will be a major improvement. As it stands today, we lose many players to surrounding communities because of the frustrations that come with our scheduling difficulties.

The addition of new fields for our kids is much needed and it will benefit our community in many ways. Most importantly, this will be a great thing for the future of Malcolm and the families that are part of our community.

Thank you for your consideration of this grant application. I hope you find favor with this project.

Sincerely,



Heath Kramer

*Phone* 402-416-3677

*Email* [HeathKramer28@gmail.com](mailto:HeathKramer28@gmail.com)

April 15, 2019

To Whom it May Concern,

I am writing this letter of recommendation on behalf of Malcolm Youth Sports Association and Malcolm Field of Dreams. As a lifelong member of the Malcolm community I have watched the Malcolm Field of Dreams ballfield expansion dream grow from a discussion to a building plan that I believe will become an asset to the Malcolm community.

I continue to be impressed with Malcolm Field of Dream's professionalism, organization, and diligence in making the Malcolm ballfield expansion dream a reality. I personally have stepped forward as a contributor to this project because I believe this project is important for the Malcolm community. I also will continue to participate in community fundraisers to promote Malcolm's ballfield expansion. I highly recommend Malcolm Youth Sports Association and Field of Dreams ballfield expansion.

Sincerely,

A handwritten signature in cursive script that reads "Ken Deinert". The signature is written in black ink and is positioned to the right of the word "Sincerely,".

Ken Deinert



---

## Malcolm Youth Sports Organization

**To:**

Lancaster County Visitors Improvement Fund  
3 Landmark Centre  
1128 Lincoln Mall, Suite 100  
Lincoln, NE 68508

July 24, 2019

Dear Lancaster County Visitors Improvement Fund board. The Malcolm Youth Sports Association board of directors approves the submission of grant request in the amount of \$500,000 to the Lancaster County Visitors Bureau to assist with the expansion and construction of the Malcolm Youth Ball Field Complex and this project has our full support.

We do appreciate your consideration in furthering our mission to provide for the youth of our community. Thank you.

Sincerely,

Damon Saltzman  
President  
Malcolm Youth Sports Association



Street Address: PO Box 95  
City, ST ZIP Code: Malcolm, NE 68402

PHONE (402) 202-9081  
EMAIL [mysa68402@gmail.com](mailto:mysa68402@gmail.com)  
WEBSITE [www.malcolmsports.com](http://www.malcolmsports.com)

# *Village of Malcolm*

137 East 2<sup>nd</sup> Street  
PO Box 228  
Malcolm, Nebraska 68402  
(402) 796-2250

---

March 14, 2019

Damon Saltzman, MYSA  
Randy Brown, FOD  
Cary Sandell, FOD

RE: Ball Field, Malcolm, NE

The Village of Malcolm, Nebraska, now owns parcels comprising 6.45 acres and 5.68 acres, respectively adjacent to the current ball field in Malcolm, Nebraska. Consistent with the agreement to purchase the properties, the Village Board of Trustees intends to assign the right to construct two new ball fields, a parking lot, and related facilities to the Malcolm Youth Sports Association, its subcommittees, agents, contractors and assignees, subject to agreement to hold the Village free and clear of all expenses, liens, encumbrances, and all liability associated with construction, operation, and use of the facilities. These improvements are for outdoor recreational purposes only, and not for private gain.

Feel free to call the Village Office if you have any questions.

Sincerely,

The Malcolm Village Board



March 14, 2019

Jack Tarr  
Malcolm Public Schools  
Malcolm NE. 68402

To Members of the Foundation Board:

I had the pleasure to write a letter of support for the Field of Dreams and their building and renovation projects of the Malcolm Field Complex in Malcolm Nebraska.

The Field of Dreams committee is taking on a project that is badly needed in the community as we are a progressive and growing community in almost every way. To put this in prospective, in the late 1980's I was with a group of Malcolm parents who helped to fund and develop the first ball field in Malcolm as our children had no place to play baseball and softball. As a community, we went to work raising money through many different projects and then used our own community to build a field for our kids. The whole community came together to build this field and make it a reality. Roll ahead thirty years, that one field is no-where near big enough. We have fourteen summer baseball and softball teams, two Legion baseball teams and in the past four years, Malcolm Public School has also added high school softball and baseball to its sports curriculum placing additional pressure on the existing field.

The Field of Dreams Committee is picking up the mission we started 30+ years ago. They are pulling the community together to help renovate and add on to the complex. With the help of the community and the generosity in the region, they will build two multipurpose fields and add badly needed parking to keep the fans from parking along the public road. It has become a community wide project with the students, parents and patrons all becoming involved.

When we built the first field, it was smaller challenge compared to what is needed today. A community and a school of our size does not have the resources to build this on our own. Because it is for the entire community and surrounding area, it is a dream that we have and really need for future youth of our community.

In conclusion I truly support the efforts of the Field of Dreams to complete the Malcolm Field Complex. As a community and school member I have seen first-hand the positive impact baseball and softball have on our youth and I completely support this project to keep our youth active throughout the year.

Sincerely,

Jack Tarr, CMAA S.S.  
Instructor, A.D. and  
Coach, Assist. Principal

SUPERINTENDENT/BUSINESS OFFICE • 10004 N.W. 112TH • MALCOLM, NE 68402 • (402)796-2151  
JUNIOR-SENIOR HIGH SCHOOL • 10002 N.W. 112TH • MALCOLM, NE 68402 • (402)796-2151  
ELEMENTARY • 10000 N.W. 112TH • MALCOLM, NE 68402 • (402)796-2151  
An Equal Opportunity Employer

e. IRS Exemption Letter

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: SEP 17 2015

MALCOLM YOUTH SPORTS ASSOCIATION  
10004 NW 112<sup>TH</sup> ST  
MALCOLM, NE 68402-9561

EMPLOYER IDENTIFICATION NUMBER:  
26-1128729  
DLN:  
26053645002885  
Contact Person:  
CUSTOMER SERVICE ID # 31954  
Contact Telephone Number:  
(877) 829-5500  
Accounting Period Ending:  
December 31  
Public Charity Status  
509 (a) (2)  
Form 990/990-E2/990-N Required:  
Yes  
Effective Date of Exemption  
May 15, 2015  
Contribution Deductibility:  
Yes  
Addendum Applies:  
No



## Budget Estimate

Malcolm Sports Complex  
Malcolm, NE  
Attn: Malcolm Sports Complex Committee  
July 23, 2019

### Budget Estimate –materials and installation

Musco's Light-Structure System™ system as described below, and delivered to the job site:

Option 1: LED (2) Softball Fields.....	\$262,000 - \$272,000
Adder for Parking Lot and Security Fixtures.....	\$18,000 - \$23,000
Option 2: HID (2) Softball Fields.....	\$218,000 - \$228,000

*Sales tax, bonding, labor, and unloading of the equipment are not included.  
Pricing furnished is effective for 60 days unless otherwise noted and is considered confidential.*

### Light-Structure System with Total Light Control – TLC for LED™ technology (LED)

#### **System Description – Light-Structure System Control from foundation to poletop in 5 Easy Pieces™**

Factory built, wired, aimed and tested lighting system includes:

- 8 Pre-cast concrete bases
- 8 Galvanized steel poles
- Remote electrical component enclosures
- Pole length wire harnesses
- Factory aimed and assembled luminaries, including BallTracker™ technology

#### **On Field Performance – Control to benefit players, fans and TV cameras**

- Control-Link® system for remote on/off control and performance monitoring with 24/7 customer support
- Lighting contactor cabinet with contactors
- Guaranteed light levels of 50fc Infield / 30fc Outfield
- BallTracker™ technology – targeted aerial light optimizing visibility of the ball in play with no glare for players
- Multi-Watt™ dimming control with high-med-low

#### **Environmental Light Control – Control for neighbors and the environment**

- Reduction of spill light and glare by 50% or more

#### **Always Ready to Play – Control assuring the results you expect**

- Reduction of energy and maintenance costs by 50% to 85% over typical 1500w HID equipment
- Product assurance and warranty program that includes materials and onsite labor, eliminating 100% of your maintenance costs for 25 years



## Budget Estimate

### Light-Structure System with Generation Lighting® metal halide technology (HID)

#### **System Description – Light-Structure System Control from foundation to poletop in 5 Easy Pieces™**

Factory built, wired, aimed and tested lighting system includes:

- 9 pre-cast concrete bases
- 9 galvanized steel poles
- Remote electrical component enclosures
- Pole length wire harnesses
- Factory aimed and assembled luminaires, including BallTracker™ technology

#### **On Field Performance – Control to benefit players, fans and TV cameras**

- Control-Link® system for remote on/off control with 24/7 customer support
- Lighting contactor cabinet with contactors
- Guaranteed light levels of 50fc Infield / 30fc Outfield
- 

#### **Environmental Light Control – Control for neighbors and the environment**

- Reduction of spill light and glare by 50% or more

#### **Always Ready to Play – Control assuring the results you expect**

- Reduction of energy and maintenance costs by 50% to 85% over typical 1500w HID equipment
- Product assurance and warranty program that includes materials and onsite labor, eliminating 100% of your maintenance costs for 10 years

#### **Notes**

Estimate is based on:

- Shipment of entire project together to one location
- Voltage and Phase electrical system requirement to be confirmed prior to production
- Structural code and wind speed = 2015 IBC, 115 MPH, Exposure C, Importance Factor 1.
- Owner is responsible for getting electrical power to the site, coordination with the utility, and any power company fees
- Includes supply and installation of Musco system including underground wiring and conduit, service entrance panel board, and controls by a licensed contractor.
- Standard soil conditions – rock, bottomless, wet or unsuitable soil may require additional engineering, special installation methods and additional cost
- Confirmation of pole locations prior to production

Thank you for considering Musco for your sports lighting needs. Please contact me with any questions.

Brad Thompson  
Musco Sales Representative  
Musco Sports Lighting, LLC  
Phone: 641-660-9554  
E-mail: [brad.thompson@musco.com](mailto:brad.thompson@musco.com)

Project # 200052



# PROJECT ESTIMATE SUMMARY



**Project:** Malcom Youth Ball Complex  
**Owner:** Malcom Youth Sports Association  
**Architect:** Lamp Rynearson  
**Estimate:** Conceptual estimate  
**Duration:** 5 Months

**Date:** July 23, 2019  
**Estimator:** Jeremy Just  
**Building SF:** 1,600  
**Parking Stalls:** 0  
**Site Area (Acre):** 9.30

## DIRECT COSTS SUMMARY

Division	Division Description	Cost	Building Cost/SF	% of Building Total
01	General Requirements	\$115,590	\$72.24	14.13%
02	Existing Conditions	\$0	\$0.00	0.00%
03	Building Concrete	\$126,205	\$78.88	15.42%
04	Masonry	\$28,800	\$18.00	3.52%
05	Metals	\$0	\$0.00	0.00%
06	Wood, Plastics, Composites	\$40,000	\$25.00	4.89%
07	Thermal & Moisture Protection	\$28,920	\$18.08	3.53%
08	Doors & Windows	\$10,500	\$6.56	1.28%
09	Finishes	\$22,400	\$14.00	2.74%
10	Specialties	\$20,495	\$12.81	2.50%
11	Equipment	\$8,000	\$5.00	0.98%
12	Furnishings	\$8,700	\$5.44	1.06%
13	Special Construction	\$77,000	\$48.13	9.41%
14	Conveying Equipment	\$0	\$0.00	0.00%
21	Fire Suppression	\$0	\$0.00	0.00%
22	Plumbing	\$28,800	\$18.00	3.52%
23	Heating, Ventilation, Air Conditioning	\$16,000	\$10.00	1.96%
26	Electrical	\$36,800	\$23.00	4.50%
27	Communications	\$0	\$0.00	0.00%
28	Electronic Safety & Security	\$0	\$0.00	0.00%
Allowance	Crows Nest	\$250,000	\$156.25	30.55%

<b>TOTAL BUILDING COSTS</b>	<b>\$818,210</b>	<b>\$511.38</b>	<b>100.00%</b>
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Division	Division Description	Cost	Site Cost/Acre	% of Site Total
31	Earthwork	\$412,500	\$44,354.84	51.14%
32	Exterior Improvements	\$344,137	\$37,004.01	42.66%
33	Utilities (allowance)	\$50,000	\$5,376.34	6.20%

<b>TOTAL SITE COSTS</b>	<b>\$806,637</b>	<b>\$86,735.19</b>	<b>100.00%</b>
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## INDIRECT COSTS SUMMARY

Description	Cost	Building Cost/SF
Preconstruction services	\$5,000	\$3.13
Building permit/Plan review fees	By Owner	\$0.00
Capital facility fees	\$0.00 /sf	\$0.00
City use tax	0.00%	\$0.00
State sales tax	0.00%	\$0.00
Builder's risk insurance	0.00%	\$0.00
Performance & payment bond	0.00%	\$0.00
General liability insurance	0.30%	\$4,875
Construction contingency	7.00%	\$113,739
Construction cost escalation	0.00%	\$0.00
Sampson fee	5.00%	\$87,173

<b>TOTAL INDIRECT COSTS</b>	<b>\$210,787</b>	
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<b>TOTAL DIRECT &amp; INDIRECT COSTS</b>	<b>\$1,835,634</b>	<b>\$1,147.27</b>	<b>Per SF of Building</b>
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15303 Storm Drive • Austin, Texas 78734  
 (800) 500-3161 • www.sportlighting.com

## Malcolm Ballfields

**Malcolm, Nebraska - 7/13/15**

**300' Radius Baseball Field & (2) 200' Radius Softball Fields**

**\*\*50/30 FC Avg Maintained Light Level on ALL Fields\*\***

**Includes Standard 10 Year Warranty**

Quantity	Description
7	60 Foot Mounting Height Steel Poles
6	70 Foot Mounting Height Steel Poles
6	5 Fixture Crossarms - Integral Ballast
4	6 Fixture Crossarms - Integral Ballast
2	8 Fixture Crossarms - Integral Ballast
1	(5/5) Fixture Crossarms - Integral Ballast -
80	1500 Watt Metal Halide Integral Ballast Luminaires
80	EcoStar Lenses w/ External Visors
80	1500 watt metal halide lamps
13	Prewiring for Poles and Integral Ballast Crossarms

Sports Lighting System = \$170,900.00

Partial Installation= \$45,000.00

Total Partial Install= \$215,900.00

\*\*ADD \$8,000.00 for 10 Year Lamp Warranty (Includes 1 Group Relamp)

- Notes:
- \* Price includes poles & prewired crossarms, light fixtures, and lamps.
  - \* Price includes delivery to jobsite.
  - \* Price firm for 60 days.
  - \* Allow 3-4 weeks for delivery and 3-4 weeks for installation.
  - \* Standard partial install foundations assume 2000 psi soil conditions. Any other conditions that may be present upon installation (i.e. rock, water, etc.) that cause additional foundation design or modification (i.e. rebar, casing, etc.) may require additional charges.
  - \* Pole locations must also be accessible and not obstructed by fencing, buildings, etc.
  - \* Price above does not include SALES or USE taxes.
  - \* A tax exemption certificate must be filed with Techline if applicable.
  - \* All work to be performed that requires a license, including but not limited to electrical & plumbing will be performed by individuals currently licensed in the proper jurisdiction. All proposals are based in bids by licensed individuals anticipated to perform the work.

Partial Installation - Offloading equipment from trucks, spot placing in locations, auguring pole foundation holes, setting all pole stubs in holes, center/plumb/brace and backfill with 3000psi concrete, build out pole tops including mounting cross arm assemblies, mount luminaire & wire all fixtures in place, crane rental to set all pole tops in place, final clean up.



Total Revenue \$ 142,950

Total Expense \$ 89,250

**How will your project impact new visitor recruitment and lodging tax revenues?**

Upon completion, the Malcolm Ball Field Complex will draw 25,000 visitors each year. It is estimated that league play and tournaments will draw 20,000 local visitors and 5,000 will originate from out of town. Based on a 2-person per room occupancy, it is estimated that 2,500 Lincoln hotel rooms will be utilized, creating \$875,000 (based on the local multiplier), and associated tax revenues.

Estimated annual visitors: Local 20,000 Outside of Lincoln 5,000

**Estimated Annual economic impact of your facility and/or project based on lodging tax use (Use multipliers listed below)**

Is this based on annual use of the facility or for a specific event/exhibition? Annual Use

# of hotel rooms utilized 2,500 x \$245 (\* Multiplier – see below)

\* National/Regional event Multiplier - \$375 per night

\* State event - \$350 per night

\* Local event - \$245 per night

**TOTAL ECONOMIC IMPACT BASED ON FORMULA \$612,500**

Is this grant request in addition to other project related grant requests?

Yes. Please refer to attached detailed grant request.

If yes, then list other grant requests

**Grant amount requested from Visitors Promotion Committee**

\$ 500,000

Signature of Applicant Liam Lutzpison (FOR MYSA)

Date 7/25/19

**Return Application (s) to:**

Lincoln Convention and Visitors Bureau  
Attn: Jeff Maul, Executive Director  
1135 M St. Suite 300  
Lincoln, NE 68501

For more information:  
(402) 434-5343  
[jmaul@lincoln.org](mailto:jmaul@lincoln.org)