

Onsite Activity September 2017 thru September 2018

401a Lancaster County Retirement Plan

Quarter	Total Consultations	Enrollments	Goalmaker	Rollover	Income Flex
Third Quarter	105	9	12	3	0
Fourth Quarter	74	9	9	1	1
First Quarter	116	12	20	3	1
Second Quarter	147	10	18	2	0
Totals	442	40	59	9	2

457b Deferred Compensation Plan

Quarter	Total Consultations	Enrollments	Increases	Goalmaker	Rollover	Income Flex
Third Quarter	105	5	12	5	0	0
Fourth Quarter	74	3	14	1	2	0
First Quarter	109	9	16	10	1	0
Second Quarter	102	12	20	10	2	1
Totals	390	29	62	26	5	1