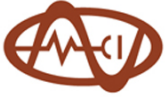


October 3<sup>rd</sup>, 2018

**RE: Price Quotation for the Lancaster County Detention Center  
Valerus VMS system upgrade phase I  
Lincoln, NE**



326 Blackburn St.  
Ripon, WI 54971  
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Video Surveillance System Upgrade

Summary of Scope:

This quotation is for phase I for partial installation new Vicon digital video management system (Valerus). This phase will replace 27 analog DVRs (owner determined) with 27 new encoders and 5 new NVR recording server. Also a new Valerus application server will be installed. This phase of work will keep all of the existing analog cameras, workstations, monitors, DVRs, and HP switches in place. Price quotation is based on existing as-built documentation.

This quotation includes adding the following new security electronics equipment.

Description	Unit Cost	Total Cost
(27) H264 Encoders	\$604.50	\$16,321.50
(27) VLR Pro license	\$163.50	\$4,414.50
(1) VLR Application server	\$2,092.50	\$2,092.50
(5) VLR 22TB storage server	\$6,720.00	\$33,600.00
(27) VLR-Pro-UPP-3	\$22.50	\$607.50
(8) Auto Cad	\$100.00	\$800.00
(40) Project Management	\$100.00	\$4,000.00
(56) Field Technician	\$129.00	\$7,224.00
(16) Training	\$100.00	\$1,600.00
(24) Engineering	\$170.00	\$4,080.00
(3) Travel for Field Technician, Trainer, and/or PM	\$594.00	\$1,782.00
(15) Per Diem	\$134.00	\$2,010.00
(1) Shipping of equipment to ACI and then to site	\$1,520.96	\$1,520.96

Inclusions:

- System engineering.
- System programming
- Project management.
- Head end equipment installation in existing rack and final terminations.
- Onsite system startup, testing and certification.
- Quotation includes (1) technician on site for 1 week for installation.
- Quotation includes (2) day of professional Owner operator, administrative and maintenance training.
- Freight from our facility to the project site included in our quotation.
- As-built drawings

Exceptions:

- New conduit and cabling. It is assumed existing conduit and power is sufficient.
- It is assumed existing UPS unit shall be reused.
- Spare equipment.
- Quotation does not include a project labor agreement or prevailing wage rates.
- Sales tax on materials.

Assumptions/Clarifications:

- New video management recording server is sized to record encoded cameras only for a minimum of 30 days.
- ACI will send one of our professional training team members to train staff for two full day on the new video management system equipment.

**Quotation:**

**Total Quotation = \$80,052.96**

**Warranty:**

Accurate Controls, Inc. shall guarantee our labor and materials to be free from defects for a period of one (1) year from final acceptance of installation. We shall replace defective materials in a timely fashion after diagnosis. Accurate Controls, Inc. will not replace or warrant hardware which is damaged due to negligence, acts of god or vandalism.

**Summary:**

Quotation valid for 60 days and subject to change thereafter.

Accurate Controls, Inc. is a national UL508A integrator of the preceding equipment with all of our project coordinators, technicians, and engineers being factory authorized. For more information about Accurate Controls, Inc. please visit our website at [www.accuratecontrols.com](http://www.accuratecontrols.com). If you have any questions, comments or suggestions, please feel free to call me at 920-748-6603 ext. 240.

Respectfully,

*Jeremy Dahlke*

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