

CONTRACT DOCUMENTS

**LANCASTER COUNTY
NEBRASKA**

**Annual Services
Pharmacy Services for
General Assistance Clients
RFP No. 18-025**

**Genoa Healthcare, LLC
3140 Neil Armstrong Blvd, Ste. 110
Eagan, MN 55121
651-688-0258**

**LANCASTER COUNTY
CONTRACT TERMS**

THIS CONTRACT, made and entered into by and between Genoa Healthcare, LLC, 3140 Neil Armstrong Blvd., Ste. 110, Eagan, MN 55121, hereinafter called "Contractor", and the County of Lancaster, Nebraska, a political subdivision of the State of Nebraska, hereinafter called the "County".

WHEREAS, the County has caused to be prepared, in accordance with law, Specifications, Plans, and other Contract Documents for the Work herein described, and has approved and adopted said documents and has caused to be published an advertisement for and in connection with said Work, to-wit:

For providing Pharmacy **Services for General Assistance Clients, RFP No. 18-025** and,

WHEREAS, the Contractor, in response to such advertisement, has submitted to the County, in the manner and at the time specified, a sealed Proposal/Supplier Response in accordance with the terms of said advertisement; and,

WHEREAS, the County, in the manner prescribed by law has publicly opened, read aloud, examined, and canvassed the Proposals/Supplier Responses submitted in response to such advertisement, and as a result of such canvass has determined and declared the Contractor to be the lowest responsible bidder for the said Work for the sum or sums named in the Contractor's Proposal/Supplier Responses, a copy thereof being attached to and made a part of this Contract;

NOW, THEREFORE, in consideration of the sums to be paid to the Contractor and the mutual covenants herein contained, the Contractor and the County have agreed and hereby agree as follows:

1. The Contractor agrees to (a) furnish all tools, equipment, supplies, superintendence, transportation, and other accessories, services, and facilities; (b) furnish all materials, supplies, and equipment specified to be incorporated into and form a permanent part of the complete work; (c) provide and perform all necessary labor in a substantial and workmanlike manner and in accordance with the provisions of the Contract Documents; and (d) execute and complete all Work included in and covered by the County's award of this Contract to the Contractor, such award being based on the acceptance by the County of the Contractor's Proposal, or part thereof, as follows:

Agreement to full proposal with exception of Cost Proposal

2. The County agrees to pay to the Contractor for the performance of the Work embraced in this Contract, the Contractor agrees to accept as full compensation therefore, the following sums and prices for all Work covered by and included in the Contract award and designated above, payment thereof to be made in the manner provided by the County:

"Contracted Vendors" shall mean all vendors who contract or who have contracted with the Owners pursuant to RFP No. 18-025 for Pharmacy Services for General Assistance Clients.

"Contracts" shall mean the collective contracts entered into between the County and the Contracted Vendors pursuant RFP No. 18-025 for Pharmacy Services for General Assistance Clients.

The County will pay for products/service, at a set rate of \$18.00 per prescription for 340 B clients according to the terms of the RFP documents. No other fees or charges are allowed. All prescription pricing shall be according to RFP documents and requirements. The County shall use this service as-needed for the duration of the contract. The expenditures for contracts for County agencies shall not exceed \$300,000.00 during the contract term without approval by the Board of Commissioners.

3. Equal Employment Opportunity. In connection with the carrying out of this project, the contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, ancestry, disability, age or marital status. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, national origin, ancestry, disability, age or marital status. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other compensation; and selection for training, including apprenticeship.
4. E-Verify. In accordance with Neb. Rev. Stat. 4-108 through 4-114, the contractor agrees to register with and use a federal immigration verification system, to determine the work eligibility status of new employees performing services within the state of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324 a, otherwise known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee pursuant to the Immigration Reform and Control Act of 1986. The Contractor shall not discriminate against any employee or applicant for employment to be employed in the performance of this section pursuant to the requirements of state law and 8 U.S.C.A 1324b. The contractor shall require any subcontractor to comply with the provisions of this section.
5. Termination. This Contract may be terminated by the following:
 - 5.1) Termination for Convenience. Either party may terminate this Contract upon thirty (30) days written notice to the other party for any reason without penalty.
 - 5.2) Termination for Cause. The County may terminate the Contract for cause if the Contractor:
 - 5.2.1) Refuses or fails to supply the proper labor, materials and equipment necessary to provide services and/or commodities.
 - 5.2.2) Disregards Federal, State or local laws, ordinances, regulations, resolutions or orders.
 - 5.2.3) Otherwise commits a substantial breach or default of any provision of the Contract Document. In the event of a substantial breach or default the County will provide the Contractor written notice of said breach or default and allow the Contractor ten (10) days from the date of the written notice to cure such breach or default. If said breach or default is not cured within ten (10) days from the date of notice, then the contract shall terminate.
6. Independent Contractor. It is the express intent of the parties that this contract shall not create an employer-employee relationship. Employees of the Contractor shall not be deemed to be employees of the County and employees of the County shall not be deemed to be employees of the Contractor. The Contractor and the County shall be responsible to their respective employees for all salary and benefits. Neither the Contractor's employees nor the County's employees shall be entitled to any salary, wages, or benefits from the other party, including but not limited to overtime, vacation, retirement benefits, workers' compensation, sick leave or injury leave. Contractor shall also be responsible for maintaining workers' compensation insurance, unemployment insurance for its employees, and for payment of all federal, state, local and any other payroll taxes with respect to its employees' compensation.
7. Period of Performance. This Contract shall be effective upon execution by both parties. The term of the Contract shall be a one (1) year term with the option for five (5) additional one (1) year renewals if mutually agreeable between both parties.
8. Assignment. Contractor shall not assign its duties and responsibilities under this Contract without the express written permission of the County.

9. The Contract Documents comprise the Contract, and consist of the following:
1. Contract Terms
 2. Accepted Proposal/Supplier Response
 3. Addendums No. 1, 2 and 3
 4. Request for Proposal
 5. Cost Proposal Sheet
 6. Insurance Requirements
 7. Sales Tax Exemption Form 13

The herein above mentioned Contract Documents form this Contract and are a part of the Contract as if hereto attached. Said documents which are not attached to this document may be viewed at: lincoln.ne.gov - Keyword: Bid - Awarded or Closed bids.

This Contract contains the complete and entire Contract between the parties and may not be altered or amended except in writing executed, making specific references to this Contract, by a duly authorized officer of the Contractor and by a duly authorized official of the County.

The Contractor and the Owners hereby agree that all the terms and conditions of this Contract shall be binding upon themselves, and their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Contractor and the Owners do hereby execute this contract upon completion of signatures on:

Vendor Signature Page
Lancaster County Signature Page

Vendor Signature Page

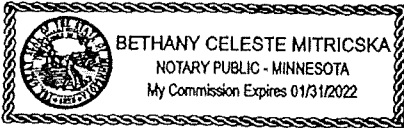
CONTRACT
Pharmacy Services for
General Assistance Clients
RFP No. 18-025
Lancaster County
Genoa Healthcare, LLC

EXECUTION BY CONTRACTOR

IF A CORPORATION:

Attest:

Bethany C. Mitricska Seal
Secretary



Genoa Healthcare, LLC
Name of Corporation

707 S. Grady Way # 700
Renton, WA 98057
Address

[Signature]
By: Ryan Butter
Duly Authorized Official

Regional Vice President of
Legal Title of Official Operations - Midwest

IF OTHER TYPE OF ORGANIZATION:

Name of Organization

Type of Organization

Address

By: _____
Member

By: _____
Member

IF AN INDIVIDUAL:

Name

Address

Signature

Lancaster County Signature Page

**CONTRACT
Pharmacy Services for
General Assistance Clients
RFP No. 18-025
Lancaster County
Genoa Healthcare, LLC**

EXECUTION BY LANCASTER COUNTY, NEBRASKA

Contract Approved as to Form:

The Board of County Commissioners of
Lancaster, Nebraska

Deputy Lancaster County Attorney

dated _____

City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Robert Walla Purchasing Agent	Address	Purchasing 440 S. 8th St. Lincoln, NE 68508	Address
Email	rwalla@lincoln.ne.gov	Contact	Robert Walla Purchasing Agent	Contact
Phone	1 (402) 441-8309			
Fax	1 (402) 441-6513			
Bid Number	18-025 Addendum 3	Department		Department
Title	Pharmacy Services for General Assistance Clients	Building	Suite 200	Building
Bid Type	RFP	Floor/Room		Floor/Room
Issue Date	1/31/2018 04:23 PM (CT)	Telephone	1 (402) 441-8309	Telephone
Close Date	2/23/2018 12:00:00 PM (CT)	Fax	1 (402) 441-6513	Fax
		Email	rwalla@lincoln.ne.gov	Email

Supplier Information

Company Genoa Healthcare, LLC
 Address 3140 Neil Armstrong Blvd
 Suite 110
 Eagan, MN 55121
 Contact Sales Department
 Department
 Building
 Floor/Room
 Telephone (651) 688-0258
 Fax (651) 688-3132
 Email genoa_info@genoahealthcare.com
 Submitted 2/19/2018 09:37:45 PM (CT)
 Total \$0.00

By submitting your response, you certify that you are authorized to represent and bind your company.

Signature Jessica Jacobs

Email jjacobs@genoahealthcare.com

Supplier Notes

Bid Notes

Bid Activities

Bid Messages

Bid Attributes

Please review the following and respond where necessary

#	Name	Note	Response
1	Bid Documents	I acknowledge and accept that it is my responsibility as a Bidder to promptly notify the Purchasing Department Staff prior to the close of the bid of any ambiguity, inconsistency or error which I may discover upon examination of the bid documents including, but not limited to the Specifications.	Yes
2	RFP	I acknowledge reading, understanding and agree to the "Request for Proposal" document content and requirements.	Yes
3	Insurance Requirements and Endorsements	<p>Vendor agrees to provide insurance coverage for each checked box on the Insurance Clause document in the Bid Attachments including the submission of the Certificate of ACORD and the applicable endorsements.</p> <p>Insurance Certificate and required Endorsements are required at time of contract execution by the vendor.</p> <p>Vendors are strongly encouraged to send the insurance requirements and endorsement information to their insurance agent prior to bid close in order to expedite the contract execution process.</p>	Yes
4	Purchase Order, Contract and Delivery Contact	<p>The City/County Purchasing Department issues Purchase Orders and Contracts via email to a designated contact person of the awarded Vendor. This designee will be the primary contact with the department through the delivery of the product/services.</p> <p>Please list the name, email address and phone number of the person who will be the contact person for the contract to be awarded.</p>	Jessica Jacobs, jjacobs@genoahealthcare.com, 816-590-9031
5	Sample Contract	I acknowledge reading and understanding the sample contract.	Yes
6	Contact	Name of person submitting this bid:	Jessica Jacobs
7	Electronic Signature	Please check here for your electronic signature.	Yes
8	Debarred	Has your company ever been debarred or suspended for doing business with the City of Lincoln/Lancaster County/PBC of Nebraska	NO

9 U.S. Citizenship Attestation Is your company legally considered an Individual or Sole Proprietor: YES or NO NO

As a Vendor who is legally considered an Individual or a Sole Proprietor I hereby understand and agree to comply with the requirements of the United States Citizenship Attestation Form, available at:
<http://www.sos.ne.gov/business/notary/citizenforminfo.html>

All awarded Vendors who are legally considered an Individual or a Sole Proprietor must complete the form and submit it with contract documents at time of execution.

If a Vendor indicates on such attestation form that he or she is a qualified alien, the Vendor agrees to provide the US Citizenship and Immigration Services documentation required to verify the Vendor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.

Vendor further understands and agrees that lawful presence in the United States is required and the Vendor may be disqualified or the Contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. 4-108.

10 Agreement to Addendum No. 1 Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: The Cost Proposal Sheet was added to the Bid Attachments section. No other documents or clarification was added. Yes

11 Agreement to Addendum No. 2 Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information. Yes

12 Agreement to Addendum No. 3 Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information. Yes

Line Items

#	Qty	UOM	Description	Response
1	1	EA	This is to notify you that RFP 18-025 for Pharmacy Service for GA Clients is available. Please prepare your written response and return your proposals as instructed in the RFP according to the specifications. Respond to the Attribute section (above) of this electronic bid and submit before the closing date and time. Also, you are required to enter a 0 for your response in this line item. If you have any questions, call 402-441-8103.	\$0.00

Item Notes:

Supplier Notes:

Response Total: \$0.00



Company Name: Genoa Healthcare

ATTACHMENT 1

RFP 18-025
Pharmacy Services for General Assistance Clients
COST PROPOSAL

Vendors **must** complete this form and attach additional documentation as required on company letterhead and place in a sealed envelope separate from the written or Ebid proposal as instructed in the specifications. ***Failure to provide the annual cost and total cost may result in the rejection of the RFP.***

The Vendor shall submit their annual cost for the following services consistent with existing company format and operating estimations. Vendor shall provide detailed prices for the following cost centers.

1. 340B Dispensing Fee - Est. 250 per year ---- 250 x \$ 18 Unit Price

Total Cost Dispensing Fee per year: \$ 4,500

2. MediPacks - 50 per year ----- 50 x \$ 25 Unit Price

Total Cost Medipacks per year: \$ 1,250

3. Other expenses (Any other costs to be charged to County for services under the terms of RFP)

\$ N/A

(INCLUDE A BREAKOUT OF ALL FEES ASSOCIATED WITH THIS LINE ITEM IN THE SPACE BELOW)



**Lancaster County
Request for Proposals 18-025
Pharmacy Services for General Assistance**

Offeror:

Genoa Healthcare
3140 Neil Armstrong Blvd, Suite 110
Eagan, MN 55121

Mark Peterson, RPh
Chief Commercial Officer
Office Phone: (651) 688-0258
Fax: (651) 688-3132

Person(s) to Contact:

For representative to ask questions regarding the contents of the
packet:

Jessica Jacobs, Regional Sales Representative
Office Phone: (816) 590-9031
E-mail Address: jjacobs@genoahealthcare.com

Due Date: Wednesday, February 21st, 2018 at 12pm CST



February 13, 2018

Lincoln Purchasing
Robert Walla
Purchasing Agent
440 S. 8th St. Suite 200
Lincoln, NE 68508
Email: rwalla@lincoln.ne.gov

Re: **LETTER OF INTEREST: RFP 18-025 Pharmacy services for General Assistance Clients of Lancaster County**

Dear Mr. Walla:

Please accept this letter as Genoa Healthcare's intent to respond to **RFP 18-025 for Pharmacy Services for General Assistance Clients**, noted above.

Please direct all communications with regard to this RFP to me, either by mail or e-mail at:

Jessica Jacobs, Regional Sales Representative
Genoa Healthcare
3140 Neil Armstrong Blvd, Suite 110
Eagan, MN 55121
jjacobs@genoahealthcare.com
(816)590-9031

If you have any questions, please do not hesitate to contact me.

Sincerely,

Genoa Healthcare

Jessica Jacobs
Regional Sales Representative

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ORGANIZATION OF GENOA'S RESPONSE TO RFP

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II. INTRODUCTION OF OFFEROR

Genoa Healthcare (“Genoa”) is the result of a merger between the two largest providers of on-site, behavioral health pharmacies in the nation: QoL Meds and Genoa Healthcare. QoL Meds was founded in 1998 in Pennsylvania and over the course of 15 years was serving nearly 100 behavioral health centers. Genoa Healthcare was founded in 2002 in Washington and over the course of 12 years was serving nearly 130 behavioral health centers.

Today, Genoa is recognized as the nation’s leading provider of specialized pharmacy services for the mental health community. Since the merger in July 2014 and the subsequent agreements with additional partners, Genoa now serves 397 behavioral health centers across 44 states and the District of Columbia, including 3 pharmacies in the State of Nebraska. Our Lincoln pharmacy is located at 2301 O Street Suite 3. Through these pharmacies, Genoa has provided pharmacy services to over 650,000 clients with mental illness and developmental disabilities annually. All of Genoa’s pharmacy operations provide customized pharmacy services based on the individual needs of each partner and client.

Although Genoa specializes in providing services specifically to the mental health community, every Genoa pharmacy is a full-service operation that carries and dispenses all types of medications. Genoa encourages each client to use only one pharmacy, so that the Genoa pharmacist can closely monitor drug-drug interactions, duplicate therapy, and potential allergies for the client’s entire medication profile. We believe this also improves the communication and coordination of care between primary care providers and mental health providers. Genoa pharmacy staff takes responsibility for the coordination of these primary care and specialty medications. We provide integrated pharmacy services that improve the lives of the individuals we serve and ease the workload of those that serve them.

Genoa’s development and management of the 397 pharmacies has been successful because of the extensive pharmacy knowledge and experience the management team brings to the company. Genoa’s infrastructure is exceptional and unparalleled in our industry. The Genoa team is led by our experienced senior management team. Genoa’s infrastructure not only provides us with the ability to expand with the behavioral health market, but it also provides the ability to withstand ever-present changes within that market and the expertise to modify our current services to meet the demands of our partners. Part of our key infrastructure includes our Government Affairs Team, which allows us to have a voice during legislative sessions involving behavioral health topics and our Advisory Board who has been tasked with helping Genoa enhance our services to meet the needs of our partner centers. Genoa has 20 Directors of Operations, an internal Compliance Officer, Trainers, and several other key individuals that help support our infrastructure. With multiple Directors of Operations, we are able to maintain great relationships with our partners and provide routine business reviews regarding how each of our pharmacies is performing. This enables us to continually identify areas where we can provide more value-added services. Genoa’s senior management teams, as well as other key employees, have extensive experience owning and operating pharmacies.

III. GENOA'S VALUE-ADDED SERVICES

Although Genoa specializes in serving mental health clients, we operate full-service pharmacies. This means we take care of all the medication needs of our clients; including prescriptions written by psychiatrists, primary care, and other specialty providers. Genoa will bring benefits to Lancaster County that cannot be found with any other pharmacy. We have a customizable approach to our services, providing our partner agencies with only the services that are needed and staffing according to those services.

Many of our services are designed to help save our partners' time and costs. By assisting with activities that Lancaster County previously spent time performing, we will enable staff to become more available to spend time providing billable services. Genoa is committed to providing a higher level of pharmacy service to the mental health community. We take great pride in our unique approach to pharmacy care. We provide outstanding customer service and add a personal touch to each encounter with every client. Genoa understands mental health clients and their unique needs. We work diligently every day to continually develop new ways to make obtaining medications and taking medications easier for the clients we serve.

- **Convenient Adherence Packaging:** Genoa leads the way with adherence packaging. We have multiple packaging options available for dispensing to Lancaster County clients. Depending on specific client needs, programs, residential settings, and preference, Genoa can customize the dispensing on an individual client basis.

We may be best known for our Convenient Adherence Packaging (**Exhibit B**), which is a color-coded multi-medication compliance packaging system that we developed in 2008, specifically for clients living with severe and persistent mental illness.

- **Computerized Patient Profiles:** Genoa will maintain computerized profiles for all clients and medications filled at the Genoa pharmacy in our pharmacy dispensing software, Prodigy. The system records client demographic information, such as name, date of birth, address, contact information, and applicable insurance. The pharmacy software also maintains dispensing data and history, client allergies, monitors drug interactions, shows duplicate therapies and any minor and major contraindications. Medications that are part of the client profile will include adjudicated and non-adjudicated prescription, over-the-counter (OTC), sample, and Patient Assistance Program (PAP) medications. This information is also made available to Lancaster County via Genoa Online, detailed below.
- **Genoa Online - NetRx:** Genoa's online tools allow our partners access to valuable clinical and utilization information. Genoa Online is our free, online system that will allow Lancaster County easy access to valuable clinical and utilization information (from anywhere via the web). Each Genoa Online user will be assigned to a specific group of clients, based on the user's clinical role.

The system is HIPAA compliant so the clients' profiles will be protected from any outside eyes. NetRx Director, Clinical Director, and prescribers. As a partner of Genoa, these the Center clinical providers will have access to:

- View patients' complete medication profiles
 - Request refills
 - View the refill history of patients' medications
 - Check drug interactions
 - Print drug monographs
 - View color photos of medications
- **Genoa Online - MedAnalyzer:** Genoa developed this online tool to provide business data (Organizational Analysis) and clinical information (Drug Utilization) on our pharmacies back to our partner agencies.
 - As a partner of Genoa, Lancaster County directors and prescribers will have access to the following Organizational Analysis Reports:
 - **Monthly Snapshot:** Provides a high level overview of the Genoa pharmacy, including pharmacy performance measures
 - **Client Analysis:** Provides the total number of clients, new clients, lost clients, retention ratio, and net/gain loss for the Genoa pharmacy
 - **PAP Analysis:** Shows a breakdown of medications dispensed through the Patient Assistance Program (PAP) for the Genoa pharmacy
 - **Prescriber Analysis:** Provides an overview of the number of clients who had prescriptions written and dispensed at the Genoa pharmacy by each prescriber at our partner center
 - **Total Rx Analysis:** Indicates the number of prescriptions dispensed for clients by month at the Genoa pharmacy over a 13-month period
 - As a partner of Genoa, Lancaster County directors and prescribers will also have access to the following Drug Utilization Reports:
 - **Medication Possession Ratio (MPR):** MPR is the ratio of how many days' supply a medication a client was given compared to the total number of days between fills of the medication. This report provides the capability to identify poorly compliant clients and create action plans with the Genoa pharmacy to improve adherence
 - **Concomitant Atypical Antipsychotics:** Displays clients' overlap in different atypical antipsychotic drugs prescribed to them over a specified period of time
 - **Gap:** Shows incidents of a gap between refills of medications for clients using the Genoa pharmacy
 - **Benzodiazepine:** Displays client usage of benzodiazepines over a user-defined period of time

Genoa's MedAnalyzer tool allows data to be filtered by clinic location/program, prescriber, drug, or even client. Although the reports can be exported to Microsoft Excel, it is much more robust than simply providing Excel reports. Our Director of Operations who oversees the state of Ohio will also review this information with your management team at regular intervals or as desired.

- **Refill Reminder Calls and Synchronization:** Our pharmacy team will run a report each week to identify all Lancaster County clients that are nearing the time for a refill of their chronic medication(s). One of our pharmacy staff members will then call each client to remind them of their upcoming refill and discuss any concerns the client may have. This process will help ensure continued adherence and allow for communication with the care team. Genoa will also work with clients and prescribers to synchronize refills of medications, so they can refill all medications at the same time. This synchronization will create less confusion for the clients and promote cost savings. Furthermore, since transportation is often an issue for the clients

we serve, synchronization of refills will reduce the chance of a gap in medication therapy.

- **Delivery/Mailing:** At Genoa, we understand that many clients have transportation issues, and many organizations have multiple program locations. We will set up scheduled delivery routes to the Center locations and residential homes. We can also deliver to individual clients via US Priority Mail; all at no charge.
- **Prior Authorization (PA) Assistance:** Genoa offers PA assistance as a value-added service. If a prescription is rejected due to a PA requirement, Genoa will initiate that PA for our clients and their prescribers. We are contracted with PriorAuthPlus (in conjunction with Cover My Meds), which allows us to initiate drug and plan specific prior authorization forms via a resubmitted claim. Our pharmacy teams will complete as much of the form as possible, send it electronically to the prescriber for completion and/or signature if required, then submit online to the third party payer. This streamlined process will save Lancaster County time and money while improving medication adherence.
- **Clozapine Monitoring Services:** Our Genoa pharmacy staff will monitor lab results, dispense accordingly, and enter the results into the clozapine registry. Genoa initially started as a Clozapine Monitoring Management company, we have extensive experience managing clients taking clozapine, and have been selected as the Teva PAP program manager.
- **Stay up-to-date on legislation:** Genoa has a full-time Government Affairs Team that is dedicated to following legislation that would affect our pharmacy business or our partner agencies (such as funding cuts). Our Vice President of Government Affairs connects local government officials with our pharmacies and partner-organizations across the country by coordinating tours, raising awareness of mental health services provided in the community, working with government to introduce bills, working with Medicaid agencies on reimbursement issues, etc.

As described above, Genoa offers numerous value-added services.

EXPERIENCE, PROPOSED STAFF MANAGEMENT APPROACH AND SUBCONTRACTORS

Summary of Proposer's Experience:

Lancaster County General Assistance Pilot, December 2015 to December 2017. The number of clients varied from 10 to 25 as the pilot when on. The pilot was to utilize the integrated care system Genoa has at Lutheran Family Services and Health 360. Genoa was the sole contractor on this pilot. The clients could see their primary care and/or mental health provider as well as use the pharmacy all in one place. At the pharmacy, we worked closely with the providers to fill medications and do periodic medication reviews. The clients were given the option to pick up, mail, or deliver rxs. We utilized the Genoa Toolbox with refill due to maintain compliance and adherence for these clients. Our GA clients expressed extreme gratitude for the level of care provided by our pharmacy and continue to stop in to thank us for our service to them. The convenience of having the pharmacy located in the same building helped facilitate the clients' needs and provided the best care possible for these clients. The clinic appreciated our attention to detail and our expertise in handling the clients' health needs, as well as our open door in helping the providers if there was a problem with the any prescriptions.

Lake County Health Department, serving from March 2017 to present day. Approximately 100 clients served on average. Genoa provides pharmacy services, delivery, and continues medication management for four different County programs. Genoa utilizes all value added services and works with the teams at Lake County Health Department to provide the most effective and efficient pharmacy services. By using our value added services we have been able to meet Lake County's pharmacy expectations and needs for their Crisis Center, Addictions Treatment Program, Corrections, and Women's Residential Service Program. Associate Director of Behavioral Health, Mr. Dominic Caputa can be reached at (847) 377-8972.

The Lincoln Genoa Pharmacy has 2 full time pharmacists and 5 full time technicians that will be involved with the day to day operations. The team is efficient with years of pharmacy experience. In addition to the local pharmacy team, the management team will help oversee the program.

Genoa pharmacy does not use subcontractors.

IV. TECHNICAL RESPONSE

A. PROJECT ENVIRONMENT & REQUIREMENTS

1. SCOPE OF WORK

Administer a pharmaceutical distribution program to adequately meet the needs of the County General Assistance Program. This program provides for the pharmaceutical needs of individual residents of Lancaster County who meet the low income General Assistance Guidelines established by the County and do not qualify for other social service benefits.

Based on Genoa's experience with similar programs, and our success with the Lancaster County pilot program; Genoa feels confident in administering pharmacy services to adequately meet the needs of the County General Assistance Program.

2. PROJECT ENVIRONMENT

Pharmacy must be able to handle a high volume of pharmaceuticals with little or no error.

Genoa understands and is able to handle a high volume of pharmaceuticals with little or no error.

All standard prescriptions shall be filled in less than 1 hour of receipt of the prescription. Staffing must be adequate to fulfill the requirements contained herein.

Staffing will be adequate to accommodate and meet the needs of Lancaster County General Assistance Clients.

All services provided to GA clients and to County Personnel shall be delivered in a professional manner with dignity and respect to all persons involved.

Any and all services provided by Genoa to GA clients and County Personnel will be delivered in a professional manner with dignity and respect to all persons.

3. PROJECT REQUIREMENTS

Contractor must be a registered provider with Medicaid to supply Durable Medical Equipment.

Genoa understands and will be able to supply Durable Medical Equipment.

Contractor must use PDMI as its Pharmacy Benefit Manager related to 340B Pricing Program offered through the U.S. Department of Health and Human Services.

Genoa will use PDMI as the Pharmacy Benefit Manager.

Successful Contractor shall be able to provide less than 2 hr. turn-around on most standard prescriptions requested.

Genoa will be able to provide less than 2 hour turn-around on most standard prescriptions that are requested.

If any anticipated or actual delays arise, Contractor shall immediately notify County.

Genoa will notify the County immediately if any delay is anticipated. Genoa will work with the County to coordinate preferred method of communication.

Regardless of notice if deliveries are not made at the time agreed upon, County may, at its sole discretion, terminate this Agreement and proceed pursuant to "termination" as stated herein.

Genoa understands and agrees to the delivery requirements and expectations.

The Prescription Assistance Program is offered by National Drug Manufacturers who offer select drugs at no cost to qualified low income individuals who meet their criteria.

All GA clients approved for pharmacy services are required to also apply for this Prescription Assistance Program

Genoa has extensive experience with the Prescription Assistance Program (PAP) and will assist GA clients with enrolling for prescription assistance.

4. BUSINESS REQUIREMENTS

Contractor must only fill prescriptions for pharmaceuticals, medical supplies, and durable medical equipment when authorized through the County's General Assistance provider using a Service Request Authorization or voucher. All maintenance drugs or any drugs used for a chronic condition may be prescribed and dispensed in a minimum of a one (1) month supply with physician's approval. Over the counter medications and medical supplies will not be provided without prior approval.

Genoa understands and agrees. Before providing any prescription or service Genoa will wait for County approval.

The County will pay Medicaid rate for all prescriptions (outside of those prescriptions offered through the Prescription Assistance Program and 340B Program), medical supplies, and durable medical equipment. The dispensing fee will be the same as that allowed by the State Medicaid System. Clients who are later approved for SSI or SSDI are usually approved for Medicaid with a retroactive date. Once identified, the Billing Clerk will notify contractor of the Medicaid approval. Once notified, the contractor is required to reimburse the county for all payments rendered with the Medicaid eligibility dates and submit the appropriate bills to Medicaid for payment.

Genoa understands and agrees to the terms above.

Contractor will provide General Assistance with an itemized billing statement indicating the State Maximum Allowable Cost and associated dispensing fee.

Genoa understands and agrees.

If and to the extent, and so long as, required by the provisions enacted by the Health Insurance Portability and Accountability Act (HIPAA)1996 and regulations promulgated thereunder, but not otherwise, Contractor does hereby assure the County that Contractor will appropriately safeguard protected health information made available to or obtained by Contractor.

Genoa agrees to appropriately safeguard protected health information and will remain compliant with the Health Insurance Portability and Accountability Act.

In implementation of such assurance and without limiting the obligations of Contractor otherwise set forth in this Agreement or imposed by applicable law, Contractor hereby agrees to comply with applicable requirements of law relating to protect health information and with respect to any task or other activity Contractor performs on behalf of the County.

Genoa agrees to comply.

The Successful Pharmacy Provider/s will agree to the provisions in the County's HIPAA Business Associate Addendum (a sample of which is included in the Bid Attachments of the Ebid).

Genoa could not locate the County's HIPAA form as part of the bid; we would like to review the sample prior to agreeing to the addendum.

Each month, each contract pharmacy provides the GA office with an itemized billing statement which is reviewed by the GA caseworker, the County Health Department and the GA billing clerk.

Once reviewed, the billing clerk will process the necessary paperwork and vouchers and send them to the County Clerk for processing a payment.

Any item on the billing statement containing a discrepancy will be returned to the

contract pharmacy for clarification. All billing for this program shall be submitted to the General Assistance office indicated in section 2.1 , and include at the minimum the following information:

Patient/Client Name
Drug Name, Strength, NDC Code
Prescribed by
Date
Metric Quantity
Charge

Genoa is able to manage client specific billing per Lancaster County's request. We are able to customize our billing reports to meet the needs of each of our partner facilities.

All approved pharmacy bills are paid on a monthly basis.

Clients who are later approved for SSI or SSDI are usually approved for Medicaid with a retroactive date.

Once identified, the Billing Clerk will notify the contract pharmacy that the client is now approved for Medicaid.

When notified the pharmacy is then required to reimburse the county for all payments rendered within the Medicaid eligibility dates and submit the appropriate bills to Medicaid for payment.

Genoa will utilize retroactive Medicaid billing when notified, necessary, and permitted by all applicable regulations.

Billing MUST be for ONLY ACTUAL services rendered (i.e., if a prescription is ordered but not provided to the client customer for any reason), the GA program shall not be charged for the medication or service.

Genoa agrees and understands the billing requirements.

B. PROPOSED DEVELOPMENT APPROACH

1. PROPOSED RESOLUTION

Lancaster County General Assistance is the payor of last resort. Creative methods shall be employed to insure the most cost effectiveness approach is utilized.

Genoa has a number of policies and procedures in place to reduce waste and manage costs. Determining the proper medication, combination of medications, and dosage for clients can be a complex process. Changes forced by side-effects and non-response can be costly; therefore, establishing a baseline therapy is critical. As a result, Genoa takes a specialized approach that includes close consultation with providers, unique packaging, timely refills, and credits for unused medications that have not left control of the pharmacy. (Which helps to reduce waste and provide cost efficiencies).

Genoa will work with Lancaster County General Assistance Program staff to determine the best way to minimize waste and cost for each client.

Occasionally, GA clients are housed in, or receiving medical services from group homes or treatment facilities.

Genoa prefers to be the one and only pharmacy for our clients. Genoa will fill all medications for Lancaster County General Assistance clients, including prescriptions from other facilities and counties. Genoa works with group homes and treatment facilities. The pharmacy team will communicate with any and all persons and agencies affiliated in the care of the client.

Pharmacy Contractor/s must offer pick-up and delivery services for the medications received on this program.

Genoa will offer pick-up and delivery services for the medications received on the General Assistance program.

C. TECHNICAL CONSIDERATIONS AND CHALLENGES

1. TECHNICAL REQUIREMENTS

Contractor will be an authorized user for the web-based General Assistance database. Agencies and staff must register through the Lincoln/Lancaster Internet for access. Information provided through the database will allow all registered users to view who is approved for General Assistance. Prior to filling or refilling any prescription, the Contractor will be required to verify each client's eligibility status and verify that the prescription being filled is not provided through the Prescription Assistance Program.

Genoa agrees.

General Assistance Client's services shall be billed at the medicaid rates established by the Federal Government, using the Medicaid formulary whenever feasible.

Genoa agrees.

Bioequivalent generic medications will be used at all times allowable.

If the General Assistance Designated Provider or authorized representative specifically requests a brand-name product, such request shall be honored.

Genoa agrees.

Charges shall not exceed the pharmacies usual and customary charges to the general public or the Medicaid allowable charge.

Genoa agrees.

Pharmacies shall dispense drugs listed on Medicaid's latest State Maximum Allowable Cost/Federal Upper Limit (SMAC/FUL) Listing, unless exempted.

Genoa agrees.

The preparation and packaging of all medications shall be supervised by a registered pharmacist and shall be performed in accordance with all applicable Federal and State laws and the County's appurtenant policies and procedures.

Genoa agrees.

The Owners require at least one physical location where services will be offered but prefer Vendors who have multiple locations throughout the Lincoln City limits.

Genoa has one full service pharmacy in Lincoln, and two others in Nebraska (in Columbus and Omaha).

D. PROJECT WORK PLAN, MANAGEMENT AND IMPLEMENTATION

1. WORK PLAN

The proposers must have staffing capacity to adequately and accurately carry out service requirements as described in the specification and contract.

Genoa is staffed to adequately and accurately carry out service requirements as described in the specification and contract.

The proposers must have a quality control process in place to ensure accuracy in filling prescriptions and completing the process in a timely manner.

Genoa has policies and procedures in place to carry out and enforce quality control processes.

2. PERFORM IMPLEMENTATION

Vendor shall have an implementation plan in place which will clearly outline how the program will be operated prior to, and at the commencement of the program.

Genoa will work with the County to create a clear and concise outline of how the program will be operated prior to, and at the commencement of the program.

Implementation must be conducted in a manner that does not delay services to those in need according to the program requirements.

Genoa will communicate with the county, prescribers, and any other person involved with client care to ensure a smooth transition with uninterrupted pharmacy services in accordance to the program requirements.

3. PROVIDE POST IMPLEMENTATION SUPPORT

Vendors shall provide written reports to the Owners upon request which outline the number of customers served and other demographic information associated with the operation of the program.

Genoa's software allows us to provide our partners with customizable detailed reports upon request.

Genoa also has a proprietary set of online tools that allow our partners access to valuable clinical and utilization information. Genoa Online is our free, online system that will allow the Lancaster County staff easy access to valuable pharmacy data from anywhere via the web. Each Genoa Online user will be assigned to a specific group of consumers, based on the user's clinical role. The system is HIPAA compliant so the consumers' profiles will be protected from any outside eyes. NetRx access is typically given to Case Managers, Nurses, Residential Program leaders, CEO, Medical Director, Clinical Director, and prescribers. As a partner of Genoa Healthcare, the Lancaster County providers will have access to:

- View patients' complete medication profiles
- Request refills
- View the refill history of patients' medications
- Check drug interactions
- Print drug monographs
- View color photos of medications

E. DELIVERABLES AND DUE DATES

1. DELIVERABLES

Upon request, contractor must be willing to deliver to homes and or residential facilities.

Genoa will offer delivery to homes and/or residential facilities for General Assistance clients.

Contractors must be agreeable to work with community organizations to repurpose Durable Medical Equipment for General Assistance clients.

Genoa agrees to work with community organizations to repurpose DME for General Assistance clients per all applicable regulations.

If a medication is not covered through the Prescription Assistance Program or 340B, bioequivalent generic medications will be used. Contractor must be agreeable to MediPak prescriptions upon request.

Genoa has many packaging options available, including our Convenient Adherence Packaging (**Exhibit B**). Packaging options can be customized to client and/or provider preference.

Project Schedule

Genoa will have a dedicated team working on the implementation of Lancaster County General Assistance program to ensure requirements and expectations of the program are being met. Below is a suggested timeline for implementation.

Implementation SUGGESTED Timeline

Notice to Proceed April 3, 2018 for a start date of April 17, 2018

- Immediately following Notice to Proceed (4/3/18, possibly before):
 - Contact information exchanged for facility and pharmacy
 - Client demographics for Genoa intake forms (face sheets, insurance information, payee, etc)
 - Master list of client and packaging requirement for each client
 - HIPAA forms and non-child resistant packaging (NCRC waivers) provided to facility
- Immediately following once above information is received (any time before 4/13/18) :
 - Medication orders (either new orders or current MARs/med lists for Genoa to request new orders from prescribers)
- Implementation start date- 4/17/18

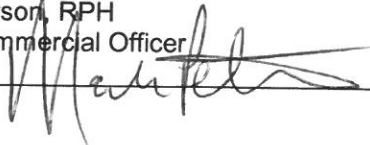
The Lincoln Genoa pharmacy provides a variety of services include but not limited to: adherence packaging, computerized patient profiles, Genoa online tools (NetRx and MedAnalyzer), refill reminder calls and synchronization, prior authorization assistance, clozapine monitoring services.

Submitted on behalf of Proposer: Genoa Healthcare, LLC

By: Mark Peterson, RPH

Title: Chief Commercial Officer

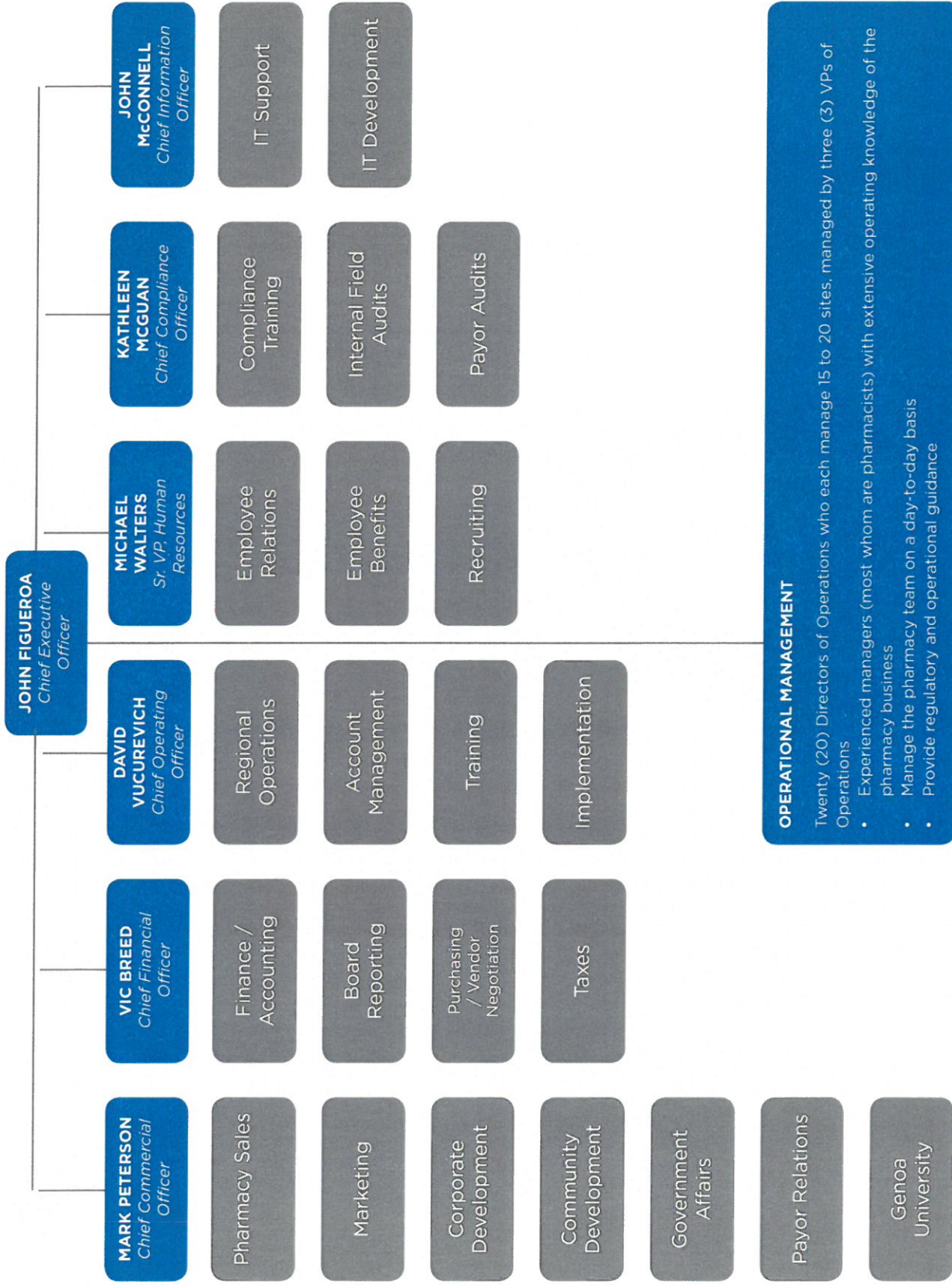
Signature: _____



Date: _____

2/20/18

Exhibit A: Genoa's Organization Chart



OPERATIONAL MANAGEMENT

Twenty (20) Directors of Operations who each manage 15 to 20 sites, managed by three (3) VPs of Operations

- Experienced managers (most whom are pharmacists) with extensive operating knowledge of the pharmacy business
- Manage the pharmacy team on a day-to-day basis
- Provide regulatory and operational guidance

Exhibit B: Genoa's Convenient Adherence Packaging

TEST BILL
1211 NORTH LAUREL
CHICAGO, IL 60642-1000

GENOA - CHICAGO
4514 WINDSOR AVENUE
BERWYN, IL 60402-7089

Date: 1/28/2009
File: 4154

genoa

Rx	Drug Name	Form	Drug Description	Qty	Rep	Instructions	Prescriber	Mo	Nh	Ev	B5
24801	Depakote er 500mg tab	TAB	Gray, oval toyo and hcp	21	0	3 tabs every night at bed	WILLIAM EGAN				3
24804	Omeprazole 20mg cap	CAP	Pink, reddish brown, oblong apr 020	7	0	1 cap every PM	CARLOS GALVANI			1	
24802	Geodon 80mg cap	CAP	White, blue, oblong pizer 399 pizer 399	21	0	1 cap every AM & 2 caps every night at bed	WILLIAM EGAN	1			2

Day	Sun Morning	-- UNUSED --	Sun Evening	Sun Bedtime
Sunday	TEST, BILL Feb-08-09 1-Geodon 80mg cap	-- UNUSED --	TEST, BILL Feb-08-09 1-Omeprazole 20mg cap	TEST, BILL Feb-08-09 3-Depakote er 500mg tab 2-Geodon 80mg cap
Saturday	TEST, BILL Feb-07-09 1-Geodon 80mg cap	-- UNUSED --	TEST, BILL Feb-07-09 1-Omeprazole 20mg cap	TEST, BILL Feb-07-09 3-Depakote er 500mg tab 2-Geodon 80mg cap
Friday	TEST, BILL Feb-06-09 1-Geodon 80mg cap	-- UNUSED --	TEST, BILL Feb-06-09 1-Omeprazole 20mg cap	TEST, BILL Feb-06-09 3-Depakote er 500mg tab 2-Geodon 80mg cap
Thursday	TEST, BILL Feb-05-09 1-Geodon 80mg cap	-- UNUSED --	TEST, BILL Feb-05-09 1-Omeprazole 20mg cap	TEST, BILL Feb-05-09 3-Depakote er 500mg tab 2-Geodon 80mg cap
Wednesday	TEST, BILL Feb-04-09 1-Geodon 80mg cap	-- UNUSED --	TEST, BILL Feb-04-09 1-Omeprazole 20mg cap	TEST, BILL Feb-04-09 3-Depakote er 500mg tab 2-Geodon 80mg cap
Tuesday	TEST, BILL Feb-03-09 1-Geodon 80mg cap	-- UNUSED --	TEST, BILL Feb-03-09 1-Omeprazole 20mg cap	TEST, BILL Feb-03-09 3-Depakote er 500mg tab 2-Geodon 80mg cap
Monday	TEST, BILL Feb-02-09 1-Geodon 80mg cap	-- UNUSED --	TEST, BILL Feb-02-09 1-Omeprazole 20mg cap	TEST, BILL Feb-02-09 3-Depakote er 500mg tab 2-Geodon 80mg cap

EXHIBIT C:
GENOA'S MANAGEMENT BIOGRAPHIES

John G. Figueroa
Chief Executive Officer

John Figueroa joined Genoa in July 2014 as Chief Executive Officer, completing the successful merger of Genoa Healthcare and QoL meds. Genoa Healthcare is the nation's market leading behavioral health specialty pharmacy company serving more than 650,000 individuals with severe mental health illnesses, spanning 44 states across a network of more than 397 pharmacies. Previously, Mr. Figueroa served the dual roles of CEO of Apria Healthcare Group Inc. as well as that of Coram LLC. In January 2012 the Coram asset was sold to CVS Caremark for \$2.2 Billion. Mr. Figueroa remains the Chairman of Apria Healthcare Group Inc.'s Board of Directors. Prior to his appointment to these roles, Mr. Figueroa served as CEO and Board Member of Cincinnati, Ohio-based Omnicare, Inc., a Fortune 500 healthcare services company that provides pharmaceuticals and related services to long-term care facilities and specialized drugs for complex disease states. Before that, Mr. Figueroa served as President of McKesson Corporation's U.S. Pharmaceutical Group from 2006 to 2010, after holding progressively more responsible operations and sales positions in the company's Supply Solutions, Pharmaceutical and Health Systems groups from 1997 through early 2006. He spent the initial years of his career in various sales and operations roles for Baxter Healthcare Corporation's Hospitex and Medical Surgical divisions.

Figueroa holds Bachelor's degrees in both English Literature and Political Science from the University of California at Los Angeles, where he was a distinguished military graduate. He also holds a Master's Degree in Business Administration from Pepperdine University, where he has been honored as a Distinguished Alumnus. From 1985 through 1990, he served as a Commissioned Officer in the United States Army.

Figueroa was awarded the Supply Chain Executive of the Decade award in 2010 from the Global Supply Chain Leaders Group (GSCLG). He serves on the Executive Committee for the Board of Visitors at Pepperdine University Graziadio School of Business and Management and is a guest lecturer at the Wharton School of the University of Pennsylvania.

Mark Peterson, R.Ph
Chief Commercial Officer

Mark Peterson, R.Ph joined Genoa Healthcare in December 2003, bringing with him extensive experience in building and operating healthcare and technology companies. He is responsible for Genoa's sales, marketing, business and corporate development. He also serves as a board member.

Peterson was previously senior vice president of marketing and data services with HealthNexis LLC, a healthcare technology and services company acquired in 2001 by Global Healthcare Exchange. HealthNexis' charter was to unite healthcare with technology to improve collaboration between healthcare trading partners and eliminate inefficiencies in the supply chain. In addition to marketing and data services, Peterson's responsibilities included product management, diversification opportunities, strategic merger/acquisition opportunities and competitive intelligence.

Prior to HealthNexis, Peterson was co-founder and COO of Embion, Inc., a supply-chain management company providing procurement automation for medical clinics. He identified the business opportunity, developed the business model, secured private financing, staffed the company, and developed and managed the execution of corporate plans. The company was sold to Encounter Care Services Inc.

Prior to Embion, Peterson held various leadership roles with the specialty pharmacy at Chronimed and the outcomes and clinical trials business unit at United HealthGroup's Ingenix.

Peterson holds a Bachelor of Science in pharmacy from the University of Minnesota. His pre-pharmacy coursework at the College of Saint Thomas in St. Paul, Minnesota includes a computer science emphasis.

David Vucurevich, R.Ph
Chief Operating Officer

David Vucurevich, RPh, joined Genoa Healthcare in 2014 as Chief Operating Officer.

Prior to joining Genoa, David served as President and COO of Prasco Laboratories, a privately owned generic pharmaceutical company and the national leader in sales and marketing of authorized generic products. David joined Prasco in 2009 as Senior Vice President of Corporate Development where his responsibilities were focused on corporate investment and new business strategy.

Prior to Prasco, David spent 27 years in the retail drugstore industry. David spent seven years as Group Vice President of Pharmacy and Clinical Services at Rite Aid Corporation where his oversight included full profit and loss responsibilities for the company's pharmaceutical purchasing, regulatory compliance, formulary management, patient adherence programs, medication therapy management, acute care clinics and clinical immunization program.

David began his career in pharmacy in 1982 as a pharmacist with Walgreens Company. He held several positions in pharmacy and store operations before joining American Stores Company/Albertsons in 1993. At Albertsons, David held positions of increasing responsibility for the division of managed care operations and pharmaceutical purchasing.

David's current and past professional affiliations include West Virginia University School of Pharmacy Visiting Committee, University of Cincinnati College of Pharmacy Board of Advisors, Cedarville University College of Pharmacy Dean's Advisory Committee, University of New Mexico College of Pharmacy Executive Board, NACDS, HDMA and numerous industry trade advisory boards.

David was an undergraduate of the University of Arizona, and 1982 graduate of the University of New Mexico, College of Pharmacy.

Victor Breed, CPA
Chief Financial Officer

Victor Breed joined Genoa Healthcare in October 2006 as the company's Chief Financial Officer. He is responsible for accounting functions, treasury management, billing, purchasing, insurance/risk management and banking relationships. He plays a significant role in raising equity financing and negotiating new bank financing.

Previously Breed was the EVP of Finance and Operations for a medical device company, ClearMedical, Inc. As the EVP, Breed developed and implemented a new business model and managed all operational and administrative functions including production, engineering, regulatory, finance, accounting, human resources and IT.

Prior to ClearMedical, Inc., Breed served as senior vice president for Solucient, LLC. While with Solucient, he was the General Manager of the business unit providing performance management solutions for hospitals. In addition, he identified and evaluated potential business partners and M&A candidates and negotiated business relationships, joint ventures and marketing arrangements.

Before working for Solucient, LLC, Breed was the COO and CFO for HBS International. As COO/CFO Breed oversaw daily operations and developed strategies for accelerating growth by merger or acquisition. HBS International was one of the Deloitte & Touche Technology Fast 500; a list of the fastest growing technology companies in North America and on the 2000 Healthcare Informatics list of 10 Most Influential Healthcare IT Companies.

Breed is a graduate of Lake Superior State University with a bachelor of science in accounting. He is also a member of both the American Institute of Certified Public Accountants and the Washington Society of Certified Public Accountants.

Kathleen McGuan
Chief Compliance Officer

Kathleen joined Genoa Healthcare in 2014 as the Chief Compliance Officer. Kathleen has over 33 years of experience in the legal field, with an emphasis in healthcare law and compliance matters. Kathleen previously worked for Reed Smith, LLP, a Washington D.C. Law Firm, as their Senior Counsel, specializing in the practice areas of healthcare litigation and counseling. She joined Reed Smith in 1991 and has worked there until the present, with a brief departure to work for the U.S. Department of Health and Human Services, HSDs for Medicare and Medicaid Services (CMS), and Omnicare.

In 2005, Kathleen served as Associate General Counsel for the U.S. Department of Health and Human Services, as well as Chief Counsel for HSDs for Medicare and Medicaid Services. Additionally, in 2011, she held the role of Senior Vice President and Chief Compliance Officer for Omnicare.

Michael Walters
Executive Vice President, Human Resources

Michael Walters joined Genoa Healthcare in 2015 as Senior Vice President, Human Resources. He previously led Human Resources for Verathon Medical, a medical device manufacturer located in Bothell, WA. In this capacity, he held responsibility for all HR functions for their global work force located in North America, Europe, Asia, Middle East, and Latin America. Previously, Michael provided HR leadership in various capacities for Microsoft and the Nielsen Company.

In addition to his professional responsibilities, Michael is also currently an instructor with the University of Washington where he teaches "The HR Business Partner" through their school of business management. Michael holds a Bachelor in psychology from UCLA and a Master's in Business Administration from Loyola Marymount University.

John McConnell
Chief Information Officer

John McConnell joined Genoa Healthcare in July 2012 as the Senior Information Systems Program Manager. In February 2013 John transitioned into the Chief Information Officer (CIO) role overseeing the long term vision of the implementation of technology within Genoa. John's goal is to ensure the health, stability and operational efficiency of Genoa's systems and to help build processes that will allow Genoa to continue to grow.

Prior to joining Genoa, John was a Senior Business Intelligence consultant and Product Manager at Extended Results, Inc. in Redmond, Washington. John was a Technology Group Manager for Washington Mutual Bank (WaMu) in Seattle, Washington where he oversaw a team of development staff that supported 12 enterprise back office systems ranging from a centralized procurement system, to the bank's technology ticketing system and change management systems, technology asset management system and corporate real estate systems. When WaMu was purchased by JPMorgan Chase in 2008, John led a team of developers through the handoff of systems to corresponding staff with Chase.

Before working at WaMu, McConnell was engaged as a consultant with Seattle City Light where he was the Technical Lead for the Customer and Management Systems team.

Alexander Kayne

Executive Vice President, General Counsel and Secretary

Alexander (Aly) Kayne joined Genoa Healthcare in 2015 as Executive Vice President, General Counsel and Secretary. Kayne comes to Genoa having most recently served as General Counsel for Omnicare, where he developed the company's legal department and played a key role in helping successfully resolve several complex legacy legal matters.

Kayne was a Partner with Dewey & LeBoeuf LLP in its New York Litigation Department prior to joining Omnicare. He has represented companies from a variety of industries, including healthcare, banking, insurance, and energy, and his practice focused on complex commercial and securities cases in federal and state courts including cases involving federal and governmental regulatory agencies.

In 2014, Kayne was recognized by Corporate Board Member as one of the elite "General Counsel to Watch," which identifies the brightest and most respected chief legal counsel in the industry.

Samir Malik

Executive Vice President/General Manager, Genoa Telepsychiatry

Samir Malik joined Genoa Healthcare in 2015 as Senior Vice President/General Manager of Genoa's Telepsychiatry division. Samir is responsible for developing and executing the expansion of psychiatry services both within and outside of clinics that Genoa serves today.

Previously, Samir was Co-founder and CEO of 1DocWay, a New York City-based telepsychiatry company, which expanded access to mental healthcare in rural America. Samir and his team built the technology-enabled-services company from scratch, treating 25,000 patients before being acquired by Genoa in November of 2015. Prior to 1DocWay, Samir held the title of President of Signature Healthcare, and CEO of ZipCare Transportation, two healthcare service companies he started prior to founding 1DocWay. These two endeavors have grown in the past 3 years from two employees to over 100, while improving access to healthcare in markets and populations in need of mental health access.

From 2010 to 2012, Samir was the Director of Strategic Planning at CenterPointe Hospital, 150-bed health system in St Louis, Missouri, where he designed and built a new model for outpatient mental health programs across 3 states.

Prior to CenterPointe Hospital, Samir's career began with McKinsey & Co as a Business Analyst, where he focused on a wide range of strategic and operational initiatives for large organizations both inside and outside healthcare. While there, Samir served as a McKinsey Hospital Institute Fellow.

Samir received a Bachelor of Science in Economics from the Wharton School at the University of Pennsylvania magna cum laude, a Bachelor of Arts in Neuroscience from Penn with distinction, and a Master's of Business Administration at Wharton in Healthcare Management.

William Guptail
Senior Vice President, Payer Relations

William (Bill) Guptail joined Genoa Healthcare in March 2016 as Senior Vice President, Payer Relations. Guptail comes to Genoa having most recently served as President – West Region, Complex Care Management for OptumCare. During his 14-year tenure at UHC and Optum, Guptail served in a variety of leadership positions, including national roles in clinical operations and product leadership. He also served as the Chief Operating Officer and Plan President of UnitedHealthcare Community and State in Hawaii from 2009–2013. Guptail also held previous leadership positions at Healthnexus and Novartis Medical Nutrition.

Guptail has a bachelor's in Human Resources Management and a music minor from Millikin University and a Master of Business Arts from St. Thomas University. His role in Payer Relations includes oversight of the company's navigation of the ever-changing landscape across Medicare, Medicaid and commercial health plans. He is based out of the company's Eagan, Minnesota office.

Dale Masten
Vice President, Government Affairs

Dale Masten is the Vice President of Government Affairs at Genoa Healthcare. Masten joined Genoa in March 2011 and leads the Government Affairs initiatives for Genoa. His over 20 years of lobbying experience made him a good fit for the position. Genoa has become a major factor within the government affairs community advocating on behalf of both pharmacy and mental health issues.

For 10 years prior to joining Genoa, Masten served as a Regional Manager/Director, Government Affairs for the National Association of Chain Drug Stores (NACDS) where he represented chain pharmacy in 9 states within the Southeast/Midwest Region of the United States.

Before working at NACDS, Masten served as President of both the Virginia Retail Merchants Association and the Tennessee Council of Retail Merchants for three years respectively. During his capacity as President, Masten advocated for retail on a variety of issues spanning from taxes, pharmacy, and operational issues. Masten began his lobbying career in 1992 with the Ohio Council of Retail Merchants where he represented Ohio retailers before various legislative committees.

Masten has a Bachelor of Arts degree from Ohio State University.

Larry Hart, R.Ph
Director of Implementation

Larry Hart joined legacy QoL meds in April 2006 as Director of Implementation. He leads the team that helps get new pharmacies open which includes construction, pharmacy design, legal contracts, licensing, and third party contracting.

Hart has served in multiple roles in his time at QoL meds and Genoa Healthcare including operations, 340B assessments and compliance. Prior to joining QoL meds, Hart was a Regional Director of Operations with McKesson Medication Management, which provided pharmacy management services to health systems.

He attended Virginia Tech and graduated from the Medical University of South Carolina with a Bachelor of Science in Pharmacy.

Ryan Butler, R.Ph
Regional Vice President of Operations

Ryan Butler joined Genoa Healthcare in June 2010 as the Pharmacist-in-Charge of our Saint Joseph, MO location. Butler was promoted to Director of Operations in February 2012 after managing and growing his site.

Prior to joining Genoa Healthcare, Butler worked at Shop 'N Save Pharmacy for 5 years. He became Pharmacy Manager of their Festus, MO location in 2007. That year Butler was awarded Pharmacy Manager Rookie of the Year. In 2009, Butler's Pharmacy received the Pharmacy Team of the Year Award. Butler was involved in promoting pharmacist administered immunizations, giving close to 1,000 influenza and shingles vaccinations in 2009. Butler has also worked for Walgreens and Kroger Pharmacy. While at Walgreens, he was Pharmacy Manager at three different sites, being moved to pharmacies with declining sales to reorganize and increase business. Butler earned his Bachelor of Science in Pharmacy from Saint Louis College of Pharmacy in May 2000.

Jarod Jackson, Pharm.D.

Director of Operations

Jarod Jackson is the Director of Operations (DOO) for all Genoa pharmacies within the State of Kansas. Jackson joined Genoa in January 2012 as the pharmacy manager of our St. Joseph, MO location. Jarod received his Pharm.D. from the University of Kansas School of Pharmacy in 2007. After completing school, Jackson worked as a staff pharmacist at Hy-Vee for over 3 years and as a Pharmacy Manager for 1 year before joining the Genoa team.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
05/03/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh USA, Inc. 1301 5th Avenue, Suite 1900 Seattle, WA 98101 CN108214559-SPECI-GAWPC-17-	CONTACT NAME: PHONE (A/C, No, Ext): _____ FAX (A/C, No): _____ E-MAIL ADDRESS: _____																					
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INSURER E : Travelers Property Casualty Co. Of America		25674																				
INSURER F :																						

COVERAGES	CERTIFICATE NUMBER: SEA-003548419-05	REVISION NUMBER: 5
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THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR Deductible \$100,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			MLP G28185169-002	12/05/2017	12/05/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY			810-7H50767A-TCT-17 "Comp/Coll Deduct: \$1,000"	12/05/2017	12/05/2018	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$
E	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	YJUB-7H597018-17	12/05/2017	12/05/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Privacy Network & Security			PRV10005057802 SIR: \$200,000	12/05/2017	12/05/2018	Limit 100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
RE: 555 S. 10th, Lincoln NE 68508, Lancaster County is hereby named as Additional Insureds with respects to General Liability, Professional Liability and Business Automobile as per written contract. Workers Compensation coverage includes Waiver of Subrogation.

CERTIFICATE HOLDER	CANCELLATION
Lancaster County 555 S 10th St Lincoln, NE 68508	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE of Marsh USA Inc. Helen A. Vrabel <i>Helen A. Vrabel</i>

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ADDITIONAL REMARKS SCHEDULE

AGENCY Marsh USA, Inc.		NAMED INSURED Genoa Healthcare, LLC 18300 Cascade Ave. South, Ste 251 Tukwila, WA 98188	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

ADDITIONAL REMARKS

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance**

INSURER AFFORDING COVERAGE:

ILLINOIS UNION INSURANCE COMPANY NAIC #27960
POLICY NUMBER: MLP G28185169-002
EFF DATE: 12/05/2017
EXP DATE: 12/05/2018

TYPE OF INSURANCE:

Pharmacists Professional Liab - \$1,000,000 Limit Each Claim
Home HealthCare Svcs Prof Liab - \$1,000,000 Limit Each Claim
Aggregate \$3,000,000 Limit

\$100,000 Deductible per claim

NAMED INSURED INCLUDE:

- GENOA, A QOL HEALTHCARE COMPANY, LLC
- GENOA-QOL ACQUISITIONS CORP.
- QOL ACQUISITIONS HOLDINGS CORP.
- QOL MEDS HOLDING COMPANY LLC
- SPECIALIZED PHARMACEUTICALS, INC. SHELL COMPANY
- GENOA HEALTHCARE LLC
- GENOA HEALTHCARE CLINICAL LABORATORY, LLC
- GENOA HEALTHCARE MINNESOTA, LLC
- GENOA HEALTHCARE OF ALABAMA, LLC
- GENOA HEALTHCARE OF ALASKA, LLC
- GENOA HEALTHCARE OF ARIZONA, LLC
- GENOA HEALTHCARE OF ARKANSAS, LLC
- GENOA HEALTHCARE OF COLORADO, LLC
- GENOA HEALTHCARE OF CONNECTICUT, LLC
- GENOA HEALTHCARE OF DELAWARE LLC
- GENOA HEALTHCARE OF FLORIDA, LLC
- GENOA HEALTHCARE OF GEORGIA, LLC
- GENOA HEALTHCARE OF ILLINOIS, LLC
- GENOA HEALTHCARE OF INDIANA, LLC
- GENOA HEALTHCARE OF IOWA, LLC
- GENOA HEALTHCARE OF KANSAS, LLC
- GENOA HEALTHCARE OF KENTUCKY, LLC
- GENOA HEALTHCARE OF LOUISIANA, LLC
- GENOA HEALTHCARE OF MAINE, LLC
- GENOA HEALTHCARE OF MARYLAND, LLC
- GENOA HEALTHCARE OF MASSACHUSETTS, LLC
- GENOA HEALTHCARE OF MISSOURI, LLC
- GENOA HEALTHCARE OF MONTANA, LLC
- GENOA HEALTHCARE OF NEBRASKA, LLC
- GENOA HEALTHCARE OF NEW HAMPSHIRE, LLC



ADDITIONAL REMARKS SCHEDULE

AGENCY Marsh USA, Inc.		NAMED INSURED Genoa Healthcare, LLC 18300 Cascade Ave. South, Ste 251 Tukwila, WA 98188	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

ADDITIONAL REMARKS

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance**

- GENOA HEALTHCARE OF NEWJERSEY, LLC
- GENOA HEALTHCARE OF NORTH CAROLINA I, LLC
- GENOA HEALTHCARE OF OHIO, LLC
- GENOA HEALTHCARE OF PENNSYLVANIA, LLC
- GENOA HEALTHCARE OF RHODE ISLAND I, LLC
- GENOA HEALTHCARE OF SOUTH CAROLINA, LLC
- GENOA HEALTHCARE OF SOUTH DAKOTA, LLC
- GENOA HEALTHCARE OF TENNESSEE, LLC
- GENOA HEALTHCARE OF TEXAS, LLC
- GENOA HEALTHCARE OF UTAH, LLC
- GENOA HEALTHCARE OF VIRGINIA, LLC
- GENOA HEALTHCARE OF WASHINGTON D.C. LLC
- GENOA HEALTHCARE OF WISCONSIN, LLC
- GENOA HEALTHCARE OF WYOMING, LLC
- GENOA PHARMACY MICHIGAN, LLC
- GENOA HOLDING COMPANY, INC.
- GENOA HEALTHCARE HOLDINGS, LLC
- NORTHEAST PHARMACEUTICALS, INC. ("NEP")
- GENOA-QOL INVESTMENT HOLDINGS GP, LLC
- GENOA-QOL INVESTMENT HOLDINGS, LP
- GENOA-QOL ACQUISITION INVESTMENT HOLDINGS CORP.
- 1DOCWAY, INC.
- GENOA HOLDINGS, LLC
- GENOA HELATHCARE OF HAWAII, LLC
- GENOA HEALTHCARE OF NORTH CAROLINA, LLC
- GENOA HEALTHCARE OF RHODE ISLAND, LLC
- GENOA HEALTHCARE OF VERMONT, LLC
- GENOA HEALTHCARE OF WASHINGTON, LLC
- GENOA PROPERTIES, LLC
- ADVANCED CARE PHARMACY SERVICES, LLC
- TRICARE PHARMACY, INC.
- DRACE HOLDINGS, LLC
- ADVANCED CARE PHARMACY - EM, LLC
- ACPS - WATERFORD, LLC
- ADVANCED CARE PHARMACY - NEGC, LLC
- ACPS - DETROIT, LLC
- ACPS - NEW CENTER, LLC
- ADVANCED CARE PHARMACY SERVICES - SAGINAW, LLC
- ADVANCED CARE PHARMACY SERVICES - GENESEE, LLC
- HDI PHARMACY SERVICES, INC.
- GROUP-MED, INC.
- ADVANCED CARE PHARMACY SERVICES - PORT HURON, LLC
- MEDICATION MANAGEMENT SYSTEMS, INC. A WHOLLY OWNED SUBSIDIARY OF GENOA, A QOL HEALTHCARE COMPANY, LLC

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

Named Insured Genoa Healthcare LLC			Endorsement Number 23
Policy Symbol MLP	Policy Number G28185169 002	Policy Period 12/05/2017 to 12/05/2018	Effective Date 12/05/2017
Issued By (Name of Insurance Company) Illinois Union Insurance Company			

Additional Insured(s) Endorsement

It is agreed that the natural person(s) or organization(s) listed by name as additional "insured(s)" in the Schedule below shall be considered additional "insured(s)" under the Who Is An Insured section(s) of the applicable Coverage Part(s) indicated in the Schedule below, but solely with respect to such additional "insured's" liability arising solely out of:

1. if Professional Liability coverage is indicated for such additional "insured", "healthcare professional services" performed by you or on your behalf for such additional "insured"; or
2. if General Liability coverage is indicated for such additional "insured", "bodily injury", "property damage" or "personal or advertising injury" caused by an "occurrence" or offense that was caused solely by:
 - a. you or your "employees" acting on your behalf; and
 - b. within the scope of your duties to and performed on behalf of such additional "insured".

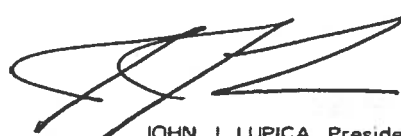
Where no coverage or defense shall apply herein for the Named Insured, no coverage or defense shall be afforded to such additional "insured(s)". This coverage shall not apply to any liability arising out of the sole negligence of such additional "insured(s)".

Schedule

Additional Insured:	Address:	Additional Premium:	Applicable Coverage Part:
Lancaster County	555 S 10 th Street Lincoln, NE 68508	Included	<input checked="" type="checkbox"/> GENERAL LIABILITY COVERAGE PART <input type="checkbox"/> PROFESSIONAL LIABILITY COVERAGE PART

This endorsement only applies to and amends coverage under this policy, including under any other Additional Insured(s) Endorsements thereto, for those additional "insured(s)" listed in the Schedule above. If this policy contains any other Additional Insured(s) Endorsements, then those endorsements remain in effect and are only amended by the terms of this endorsement with respect to those additional "insured(s)" listed in the Schedule above. Coverage for any additional "insured(s)" not listed in the Schedule above remains unchanged.

All other terms, conditions and exclusions of this policy remain unchanged.



JOHN J. LUPICA, President
Authorized Representative



One Tower Square, Hartford, Connecticut 06183

CHANGE ENDORSEMENT

Named Insured:
GENOA HEALTHCARE LLC

Policy Number: Y-810-7H50767A-TCT-17
Policy Effective Date: 12/05/17
Issue Date: 05/02/18
Premium \$ NIL

INSURING COMPANY:
THE TRAVELERS INDEMNITY COMPANY OF CONNECTICUT

Effective from 12/05/17 at the time of day the policy becomes effective.

THIS INSURANCE IS AMENDED AS FOLLOWS:

THE ACTUAL EFFECTIVE DATE OF THIS ENDORSEMENT IS 04/11/18.

THE COMMERCIAL AUTOMOBILE COVERAGE PART IS AMENDED AS FOLLOWS:

AMENDING CA 20 48 10 13, DESIGNATED INSURED FOR COVERED AUTOS LIABILITY COVERAGE, TO READ THE ENTITY "LANCASTER COUNTY" AS PER BELOW:

NAME OF PERSON(S) OR ORGANIZATION(S):

LANCASTER COUNTY
555 S 10TH ST
LINCOLN, NE 68508

AMENDING IL T4 05 03 11, DESIGNATED ENTITY - NOTICE OF CANCELLATION PROVIDED BY US, TO READ THE ENTITY "LANCASTER COUNTY" AS PER BELOW:

CANCELLATION: NUMBER OF DAYS NOTICE OF CANCELLATION: 30

PERSON OR ORGANIZATION: LANCASTER COUNTY

ADDRESS: 555 S 10TH ST
LINCOLN, NE 68508

NAME AND ADDRESS OF AGENT OR BROKER:
MARSH QSG-PEMA (DKQ38)
1166 AVENUE OF THE AMERICAS
NEW YORK, NY 10036

COUNTERSIGNED BY:

Authorized Representative

DATE: _____

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

DESIGNATED INSURED FOR COVERED AUTOS LIABILITY COVERAGE

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM
BUSINESS AUTO COVERAGE FORM
MOTOR CARRIER COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by this endorsement.

This endorsement identifies person(s) or organization(s) who are "insureds" for Covered Autos Liability Coverage under the Who Is An Insured provision of the Coverage Form. This endorsement does not alter coverage provided in the Coverage Form.

SCHEDULE

Name Of Person(s) Or Organization(s):

LANCASTER COUNTY
440 S. 8TH ST.
LINCOLN, NE 68508

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

Each person or organization shown in the Schedule is an "insured" for Covered Autos Liability Coverage, but only to the extent that person or organization qualifies as an "insured" under the Who Is An Insured provision contained in Paragraph **A.1.** of Section **II** – Cov-

ered Autos Liability Coverage in the Business Auto and Motor Carrier Coverage Forms and Paragraph **D.2.** of Section **I** – Covered Autos Coverages of the Auto Dealers Coverage Form.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BUSINESS AUTO EXTENSION ENDORSEMENT

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

GENERAL DESCRIPTION OF COVERAGE – This endorsement broadens coverage. However, coverage for any injury, damage or medical expenses described in any of the provisions of this endorsement may be excluded or limited by another endorsement to the Coverage Part, and these coverage broadening provisions do not apply to the extent that coverage is excluded or limited by such an endorsement. The following listing is a general coverage description only. Limitations and exclusions may apply to these coverages. Read all the provisions of this endorsement and the rest of your policy carefully to determine rights, duties, and what is and is not covered.

- | | |
|---|---|
| <ul style="list-style-type: none"> A. BROAD FORM NAMED INSURED B. BLANKET ADDITIONAL INSURED C. EMPLOYEE HIRED AUTO D. EMPLOYEES AS INSURED E. SUPPLEMENTARY PAYMENTS – INCREASED LIMITS F. HIRED AUTO – LIMITED WORLDWIDE COVERAGE – INDEMNITY BASIS G. WAIVER OF DEDUCTIBLE – GLASS | <ul style="list-style-type: none"> H. HIRED AUTO PHYSICAL DAMAGE – LOSS OF USE – INCREASED LIMIT I. PHYSICAL DAMAGE – TRANSPORTATION EXPENSES – INCREASED LIMIT J. PERSONAL PROPERTY K. AIRBAGS L. NOTICE AND KNOWLEDGE OF ACCIDENT OR LOSS M. BLANKET WAIVER OF SUBROGATION N. UNINTENTIONAL ERRORS OR OMISSIONS |
|---|---|

PROVISIONS

A. BROAD FORM NAMED INSURED

The following is added to Paragraph A.1., **Who Is An Insured**, of **SECTION II – COVERED AUTOS LIABILITY COVERAGE**:

Any organization you newly acquire or form during the policy period over which you maintain 50% or more ownership interest and that is not separately insured for Business Auto Coverage. Coverage under this provision is afforded only until the 180th day after you acquire or form the organization or the end of the policy period, whichever is earlier.

B. BLANKET ADDITIONAL INSURED

The following is added to Paragraph c. in A.1., **Who Is An Insured**, of **SECTION II – COVERED AUTOS LIABILITY COVERAGE**:

Any person or organization who is required under a written contract or agreement between you and that person or organization, that is signed and executed by you before the "bodily injury" or "property damage" occurs and that is in effect during the policy period, to be named as an additional insured is an "insured" for Covered Autos Liability Coverage, but only for damages to which

this insurance applies and only to the extent that person or organization qualifies as an "insured" under the Who Is An Insured provision contained in Section II.

C. EMPLOYEE HIRED AUTO

1. The following is added to Paragraph A.1., **Who Is An Insured**, of **SECTION II – COVERED AUTOS LIABILITY COVERAGE**:

An "employee" of yours is an "insured" while operating an "auto" hired or rented under a contract or agreement in an "employee's" name, with your permission, while performing duties related to the conduct of your business.

2. The following replaces Paragraph b. in B.5., **Other Insurance**, of **SECTION IV – BUSINESS AUTO CONDITIONS**:

b. For Hired Auto Physical Damage Coverage, the following are deemed to be covered "autos" you own:

- (1) Any covered "auto" you lease, hire, rent or borrow; and
- (2) Any covered "auto" hired or rented by your "employee" under a contract in an "employee's" name, with your

COMMERCIAL AUTO

permission, while performing duties related to the conduct of your business.

However, any "auto" that is leased, hired, rented or borrowed with a driver is not a covered "auto".

D. EMPLOYEES AS INSURED

The following is added to Paragraph A.1., **Who Is An Insured**, of SECTION II – COVERED AUTOS LIABILITY COVERAGE:

Any "employee" of yours is an "insured" while using a covered "auto" you don't own, hire or borrow in your business or your personal affairs.

E. SUPPLEMENTARY PAYMENTS – INCREASED LIMITS

1. The following replaces Paragraph A.2.a.(2), of SECTION II – COVERED AUTOS LIABILITY COVERAGE:

(2) Up to \$3,000 for cost of bail bonds (including bonds for related traffic law violations) required because of an "accident" we cover. We do not have to furnish these bonds.

2. The following replaces Paragraph A.2.a.(4), of SECTION II – COVERED AUTOS LIABILITY COVERAGE:

(4) All reasonable expenses incurred by the "insured" at our request, including actual loss of earnings up to \$500 a day because of time off from work.

F. HIRED AUTO – LIMITED WORLDWIDE COVERAGE – INDEMNITY BASIS

The following replaces Subparagraph (5) in Paragraph B.7., **Policy Period, Coverage Territory**, of SECTION IV – BUSINESS AUTO CONDITIONS:

(5) Anywhere in the world, except any country or jurisdiction while any trade sanction, embargo, or similar regulation imposed by the United States of America applies to and prohibits the transaction of business with or within such country or jurisdiction, for Covered Autos Liability Coverage for any covered "auto" that you lease, hire, rent or borrow without a driver for a period of 30 days or less and that is not an "auto" you lease, hire, rent or borrow from any of your "employees", partners (if you are a partnership), members (if you are a limited liability company) or members of their households.

(a) With respect to any claim made or "suit" brought outside the United States of America, the territories and possessions of the United States of America, Puerto Rico and Canada:

(i) You must arrange to defend the "insured" against, and investigate or settle any such claim or "suit" and keep us advised of all proceedings and actions.

(ii) Neither you nor any other involved "insured" will make any settlement without our consent.

(iii) We may, at our discretion, participate in defending the "insured" against, or in the settlement of, any claim or "suit".

(iv) We will reimburse the "insured" for sums that the "insured" legally must pay as damages because of "bodily injury" or "property damage" to which this insurance applies, that the "insured" pays with our consent, but only up to the limit described in Paragraph C., **Limits Of Insurance**, of SECTION II – COVERED AUTOS LIABILITY COVERAGE.

(v) We will reimburse the "insured" for the reasonable expenses incurred with our consent for your investigation of such claims and your defense of the "insured" against any such "suit", but only up to and included within the limit described in Paragraph C., **Limits Of Insurance**, of SECTION II – COVERED AUTOS LIABILITY COVERAGE, and not in addition to such limit. Our duty to make such payments ends when we have used up the applicable limit of insurance in payments for damages, settlements or defense expenses.

(b) This insurance is excess over any valid and collectible other insurance available to the "insured" whether primary, excess, contingent or on any other basis.

(c) This insurance is not a substitute for required or compulsory insurance in any country outside the United States, its territories and possessions, Puerto Rico and Canada.

You agree to maintain all required or compulsory insurance in any such country up to the minimum limits required by local law. Your failure to comply with compulsory insurance requirements will not invalidate the coverage afforded by this policy, but we will only be liable to the same extent we would have been liable had you complied with the compulsory insurance requirements.

- (d) It is understood that we are not an admitted or authorized insurer outside the United States of America, its territories and possessions, Puerto Rico and Canada. We assume no responsibility for the furnishing of certificates of insurance, or for compliance in any way with the laws of other countries relating to insurance.

G. WAIVER OF DEDUCTIBLE – GLASS

The following is added to Paragraph D., **Deductible**, of SECTION III – **PHYSICAL DAMAGE COVERAGE**:

No deductible for a covered "auto" will apply to glass damage if the glass is repaired rather than replaced.

H. HIRED AUTO PHYSICAL DAMAGE – LOSS OF USE – INCREASED LIMIT

The following replaces the last sentence of Paragraph A.4.b., **Loss Of Use Expenses**, of SECTION III – **PHYSICAL DAMAGE COVERAGE**:

However, the most we will pay for any expenses for loss of use is \$65 per day, to a maximum of \$750 for any one "accident".

I. PHYSICAL DAMAGE – TRANSPORTATION EXPENSES – INCREASED LIMIT

The following replaces the first sentence in Paragraph A.4.a., **Transportation Expenses**, of SECTION III – **PHYSICAL DAMAGE COVERAGE**:

We will pay up to \$50 per day to a maximum of \$1,500 for temporary transportation expense incurred by you because of the total theft of a covered "auto" of the private passenger type.

J. PERSONAL PROPERTY

The following is added to Paragraph A.4., **Coverage Extensions**, of SECTION III – **PHYSICAL DAMAGE COVERAGE**:

Personal Property

We will pay up to \$400 for "loss" to wearing apparel and other personal property which is:

- (1) Owned by an "insured"; and

- (2) In or on your covered "auto".

This coverage applies only in the event of a total theft of your covered "auto".

No deductibles apply to this Personal Property coverage.

K. AIRBAGS

The following is added to Paragraph B.3., **Exclusions**, of SECTION III – **PHYSICAL DAMAGE COVERAGE**:

Exclusion 3.a. does not apply to "loss" to one or more airbags in a covered "auto" you own that inflate due to a cause other than a cause of "loss" set forth in Paragraphs A.1.b. and A.1.c., but only:

- a. If that "auto" is a covered "auto" for Comprehensive Coverage under this policy;
- b. The airbags are not covered under any warranty; and
- c. The airbags were not intentionally inflated.

We will pay up to a maximum of \$1,000 for any one "loss".

L. NOTICE AND KNOWLEDGE OF ACCIDENT OR LOSS

The following is added to Paragraph A.2.a., of SECTION IV – **BUSINESS AUTO CONDITIONS**:

Your duty to give us or our authorized representative prompt notice of the "accident" or "loss" applies only when the "accident" or "loss" is known to:

- (a) You (if you are an individual);
- (b) A partner (if you are a partnership);
- (c) A member (if you are a limited liability company);
- (d) An executive officer, director or insurance manager (if you are a corporation or other organization); or
- (e) Any "employee" authorized by you to give notice of the "accident" or "loss".

M. BLANKET WAIVER OF SUBROGATION

The following replaces Paragraph A.5., **Transfer Of Rights Of Recovery Against Others To Us**, of SECTION IV – **BUSINESS AUTO CONDITIONS**:

5. Transfer Of Rights Of Recovery Against Others To Us

We waive any right of recovery we may have against any person or organization to the extent required of you by a written contract signed and executed prior to any "accident" or "loss", provided that the "accident" or "loss" arises out of operations contemplated by

COMMERCIAL AUTO

such contract. The waiver applies only to the person or organization designated in such contract.

N. UNINTENTIONAL ERRORS OR OMISSIONS

The following is added to Paragraph B.2., **Concealment, Misrepresentation, Or Fraud**, of SECTION IV – BUSINESS AUTO CONDITIONS:

The unintentional omission of, or unintentional error in, any information given by you shall not prejudice your rights under this insurance. However this provision does not affect our right to collect additional premium or exercise our right of cancellation or non-renewal.



**WORKERS COMPENSATION
AND
EMPLOYERS LIABILITY POLICY**

ENDORSEMENT WC 00 03 13 (00)-01

POLICY NUMBER: (YJUB-7H59701-8-17)

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit any one not named in the Schedule.

SCHEDULE

DESIGNATED PERSON:

DESIGNATED ORGANIZATION:

ANY PERSON OR ORGANIZATION FOR WHICH THE INSURED HAS AGREED BY WRITTEN CONTRACT EXECUTED PRIOR TO LOSS TO FURNISH THIS WAIVER.

DATE OF ISSUE: 11-15-17

ST ASSIGN:

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

Named Insured Genoa Healthcare LLC			Endorsement Number 22
Policy Symbol MLP	Policy Number G28185169 002	Policy Period 12/05/2017 to 12/05/2018	Effective Date 04/12/2018
Issued By (Name of Insurance Company) Illinois Union Insurance Company			

Insert the policy number. The remainder of the information is to be completed only when this endorsement is issued subsequent to the preparation of the policy.

Notice of Cancellation to Third Parties

It is agreed that the Healthcare Facilities General Policy Provisions – General Liability and Professional Liability Coverage is amended at Section IV, Conditions, condition C, Cancellation, by adding the following:

1. If we cancel this policy prior to its expiration date by notice to the first Named Insured for any reason other than nonpayment of premium, then we will endeavor to send written notice of cancellation to the organization listed in the Schedule below.
2. We will endeavor to send such notice to the address listed for such organization in the Schedule below 30 days prior to the cancellation date applicable to the policy.
3. The notice referenced in this endorsement is intended only to be a courtesy notification to the organization listed in the Schedule below in the event of a pending cancellation of coverage. We have no legal obligation of any kind to such organization. Our failure to provide advance notification of cancellation to the organization listed in the Schedule below shall impose no obligation or liability of any kind upon us, our agents or representatives, will not extend any policy cancellation date and will not negate any cancellation of the policy.
4. We are not responsible for verifying any information provided to us in any Schedule, nor are we responsible for any incorrect information that the first Named Insured or the first Named Insured's representative provides to us. If the first Named Insured or the first Named Insured's representative does not provide us with the information necessary to complete the Schedule, we have no responsibility for taking any action under this endorsement. In addition, if neither the first Named Insured nor the first Named Insured's representative provides us with address information with respect to a particular person or organization, then we shall have no responsibility for taking action with regard to such person or entity under this endorsement.
5. This endorsement does not apply in the event that the first Named Insured cancels the policy.

SCHEDULE	
Name of Organization:	Address:
Lancaster County	555 S 10 th Street Lincoln, NE 68508

All other terms and conditions of this Policy remain unchanged.


 JOHN J. LUPICA, President
 Authorized Representative

REQUEST FOR PROPOSALS

LANCASTER COUNTY Pharmacy Services for General Assistance RFP 18-025

Issue Date: Wednesday January 31, 2018

Closing Date and Time:
Wednesday February 21, 2018
at 12:00 p.m. (CST)



Lincoln-Lancaster County Purchasing
Robert Walla
Purchasing Agent
440 S. 8th Street, Suite 200
Lincoln, NE 68508
402-441-8103

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GLOSSARY OF TERMS

Acceptance Test Procedure: Benchmarks and other performance criteria, developed by the Owner or other sources of testing standards, for measuring the effectiveness of products or services and the means used for testing such performance.

Addendum: Something to be added or deleted to an existing document; a supplement to the originally published information.

After Receipt of Order (ARO): After Receipt of Order

Agencies: The [City of Lincoln], [Lancaster County] and the City of Lincoln/Lancaster County Public Building Commission – hereinafter referred to as Owner.

Agent/Representative: A person authorized to act on behalf of another.

Amend: To alter or change by adding, subtracting, or substituting.

Amendment: A written correction or alteration to a contract document.

Appropriation: Legislative authorization to expend public funds for a specific purpose. Money set apart for a specific use.

Award: All purchases, leases, or contracts which are based on competitive proposals will be awarded according to the provisions in the RFP and associated documents in the Ebid system. The Owner reserves the right to reject any or all proposals, wholly or in part, or to award to multiple proposers in whole or in part. The Owner reserves the right to waive any deviations or errors that are not material, do not invalidate the legitimacy of the proposal, and do not improve the proposer's competitive position. All awards will be made in a manner deemed in the best interest of the Owner.

Bid Bond: An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and guarantees that the proposer will not withdraw the bid.

Bidder: A proposer who submits an offer in response to a written solicitation.

Business: Any corporation, partnership, individual, sole proprietorship, joint-stock company, joint venture or any other private legal entity.

Business Day: Any weekday, except Owner-recognized holidays.

Calendar Day: Every day shown on the calendar including Saturdays, Sundays and holidays.

Cancellation: To call off or revoke a purchase order or contract without expectation of conducting or performing it at a later time.

City/County E-bid System: The internet based system used by the City of Lincoln and Lancaster County for soliciting bids, issuing requests for proposals and qualifications, providing access to contracts and communicating with bidders and proposers and for the electronic submission of proposals and bid responses.

Collusion: An agreement or cooperation between two or more persons or entities to accomplish a fraudulent, deceitful, or unlawful purpose.

Commodities: Any equipment, material, supply or goods; anything movable or tangible that is provided or sold.

Commodities Description: Detailed descriptions of the items to be purchased; may include information necessary to obtain the desired quality, type, color, size, shape, or special characteristics necessary to perform the work intended to produce the desired results.

Competition: The effort or action of two or more commercial interests to obtain the same business from third parties.

Confidential Information: Unless otherwise defined below, "Confidential Information" shall also mean proprietary trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and serve no public purpose (see Neb. Rev. Stat. §84-712.05(3)). In accordance with Nebraska Attorney General Opinions 92068 and 97033, proof that

information is proprietary requires identification of specific, named competitor(s) who would be advantaged by release of the information and the specific advantage the competitor(s) would receive.

Contract: An agreement between two or more parties creating obligations that are enforceable or otherwise recognizable at law; the writing that sets forth such an agreement.

Contract Administration: The management of the contract which includes and is not limited to; contract signing, contract amendments and any necessary legal actions.

Contract Award: Occurs upon execution of the County document titled "Contract Documents" by the proper authority.

Contract Management: The management of day to day activities at the agency which includes and is not limited to ensuring deliverables are received, specifications are met, handling meetings and making payments to the Contractor.

Contract Period: The duration of the contract.

Contractor: Any individual or entity having a contract to furnish commodities or services.

Cooperative Purchasing: The combining of requirements of two or more political entities to obtain advantages of volume purchases, reduction in administrative expenses or other public benefits.

Copyright: A property right in an original work of authorship fixed in any tangible medium of expression, giving the holder the exclusive right to reproduce, adapt and distribute the work.

Cost: See Price/Cost.

Customer Service: The process of ensuring customer satisfaction by providing assistance and advice on those products or services provided by the contractor.

Default: The omission or failure to perform a contractual duty.

Department: A division of the City of Lincoln, Lancaster County, or City of Lincoln/Lancaster County Public Building Commission responsible for the entire procurement process from initiation to contract administration of the Purchase Order or Contract to be executed.

Deviation: Any proposed change(s) or alteration(s) to either the terms and conditions or deliverables within the scope of the written solicitation or contract.

Evaluation: The process of examining an offer after opening to determine the proposer's responsibility, responsiveness to requirements, and to ascertain other characteristics of the offer that relate to determination of the successful award.

Extension: Continuance of a contract for a specified duration upon the agreement of the parties beyond the original Contract Period. Not to be confused with "Renewal Period".

Free on Board (F.O.B.) Destination: The delivery charges are included in the quoted price and prepaid by the contractor. Contractor is responsible for all claims associated with damages during delivery of product.

Foreign Corporation: A foreign corporation that was organized and chartered under the laws of another state, government, or country.

Installation Date: The date when the Contractor shall perform duties as outlined in the documents of the RFP, proposal and subsequent contract.

Interested Party: A person, acting in their personal capacity, or an entity entering into a contract or other agreement creating a legal interest therein.

Late Proposal: An offer received after the Opening Date and Time.

Licensed Software Documentation: The user manuals and any other materials in any form or medium customarily provided by the Contractor to the users of the Licensed Software which will provide the Owner with sufficient information to operate, diagnose, and maintain the Licensed Software properly, safely, and efficiently.

Mandatory/Must: Required, compulsory, or obligatory.

May: Discretionary, permitted; used to express possibility.

Module (see System): A collection of routines and data structures that perform a specific function of software.

Must: See Mandatory/ Must and Shall/Will/Must.

National Institute for Governmental Purchasing (NIGP): National Institute of Governmental Purchasing – Source used for assignment of universal commodity codes to goods and services.

Notice to Proceed: A written notice sent to the awarded Contractor stating that work may commence on a certain date, following the complete execution of the contract.

Opening Date and Time: Specified date and time for the public opening of received, labeled, and sealed formal proposals.

Outsourcing: The contracting out of a business process which an organization may have previously performed internally or has a new need for, to an independent organization from which the process is purchased back.

Owner: Lancaster County

Performance Bond: An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and guarantees that the contractor fulfills any and all obligations under the contract.

Pre-Proposal Conference: A meeting scheduled for the purpose of clarifying a written solicitation and related expectations.

Price/Cost: The cost for performing duties according to the terms of the proposal and subsequent contract as proposed by the proposer at time of RFP submission. Price may be negotiated following a recommendation of the Selection Committee. Price is an evaluation factor and is not evaluated by the Selection Committee with the other qualification factors. Price is normally submitted in a separate envelope and is completed according to the Cost Proposal Sheet included in the RFP documents.

Product: Something that is distributed commercially for use or consumption and that is usually (1) tangible personal property, (2) the result of fabrication or processing, and (3) an item that has passed through a chain of commercial distribution before ultimate use or consumption.

Program Error: Code in Licensed Software which produces unintended results or actions, or which produces results or actions other than those described in the specifications. A program error includes, without limitation, any Critical Program Error.

Program Set: The group of programs and products, including the Licensed Software specified in the RFP, plus any additional programs and products licensed by the City of Lincoln/Lancaster County/Lancaster County Public Building Commission under the contract for use by the City of Lincoln/Lancaster County/Lancaster County Public Building Commission.

Project: The total scheme, program, or method worked out for the accomplishment of an objective, including all documentation, commodities and services to be provided under the contract.

Proposal: The offer submitted by a proposer in a response to a written solicitation.

Proposer: Company submitting a proposal to an RFP issued by the City/County Purchasing Department.

Proprietary Information: Proprietary information is defined as trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and serve no public purpose (see Neb. Rev. Stat. § 84-712.05(3)). In accordance with Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific named competitor(s) advantaged by release of the information and the demonstrated advantage the named competitor(s) would gain by the release of information.

Public Proposal Opening: The process of unsealing written proposals and closing the RFP in the Ebid system at the time specified in the written solicitation.

Renewal Period: Optional contract periods subsequent to the original Contract Period for a specified duration with previously agreed to terms and conditions by all parties involved. Not to be confused with Extension.

Request for Proposal (RFP): A written solicitation for obtaining competitive offers utilizing qualifications and costs.

Responsible Proposer: A Proposer who has the capability in all respects to perform fully and lawfully all requirements with integrity and reliability to assure good faith performance.

Responsive Proposer: A Proposer who has submitted an RFP response which conforms to all requirements of the solicitation document.

Selection Committee: Committee(s) appointed by the requesting agency that advises and assists the procuring office in the evaluation of proposals (offers made in response to written solicitations).

Shall/Will/Must: An order/command; mandatory.

Should: Expected; suggested, but not necessarily mandatory.

Software License: Legal instrument with or without printed material that governs the use or redistribution of licensed software.

Sole Source – Commodity: When an item is available from only one source due to the unique nature of the requirement, its supplier, or market conditions.

Sole Source – Services: A service of such a unique nature that the contractor selected is clearly and justifiably the only practical source to provide the service. Determination that the contractor selected is justifiably the sole source is based on either the uniqueness of the service or sole availability at the location required.

Specifications: The detailed statement, especially of the measurements, quality, materials, and functional characteristics or other items to be provided under a contract.

Termination: Occurs when either party, pursuant to a power created by agreement or law, puts an end to the contract prior to the stated expiration date. All obligations which are still executory on both sides are discharged but any right based on prior breach or performance survives.

Third Party: Any person or entity, including but not limited to fiduciaries, shareholders, owner, officers, managers, employees, legally disinterested persons, and sub-contractors or agents and their employees. It shall not include any entity or person who is an interested party to the contract or agreement.

Trade Secret: Information, including, but not limited to, a drawing, formula, pattern, compilation, program, device, method, technique, code, or process that (a) derives independent economic value, actual or potential, from not being known to, and not being ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy (see Neb. Rev. Stat. §87-502(4)).

Trademark: A word, phrase, logo, or other graphic symbol used by a manufacturer or distributor to distinguish its product from those of others, registered with the U.S. Patent and Trademark Office.

Upgrade: Any change that improves or alters the basic function of a product or service.

Vendor: An individual or entity lawfully conducting business in the State of Nebraska, or licensed to do so, who seeks to provide goods or services under the terms of a written solicitation.

Will: See Shall/Will/Must

Work Day: See Business Day.

I. PROJECT INFORMATION AND ESSENTIAL QUALIFICATIONS:

A. PROJECT OVERVIEW:

Lancaster County, hereinafter called Owner is requesting proposals from qualified proposers to submit proposal responses for Pharmacy Services for General Assistance.

The County is requesting the services of a company to administer a pharmaceutical distribution program for the needs of the individual residents of Lancaster County who meet the income General Assistance Guidelines established by the County, and do not qualify for other social service benefits.

The Owner intends to select one or more companies based on the evaluation criteria outlined herein which will accomplish the objectives of the project while incorporating innovative and cost-effective methods.

The successful contractor(s) will be responsible for remaining on established schedules for all services rendered so as to meet the proposed schedule for the project deliverable(s).

B. PROJECT/BACKGROUND INFORMATION:

Lancaster County General Assistance has contracted with Kohll's Pharmacy for the last several years for this service. The existing contract will expire on April 16, 2018. The County will choose the next Vendors for these services through this RFP process.

C. RFP DOCUMENTS

Proposers are to promptly notify the Purchasing Department Staff, prior to the close of the RFP, of any ambiguity, inconsistency or error discovered upon examination of the RFP documents, including, but not limited to the information outlined herein and any information provided in Ebid.

D. AVAILABLE INFORMATION AND/OR IMPORTANT DOCUMENTS

Important Documents or Available Information:

Lancaster County General Assistance Guidelines can be found here:
<http://lancaster.ne.gov/ga/pdf/guidelines.pdf>

Current Contract for GA Pharmacy Services:
<https://col.ionwave.net/PublicContractDetail.aspx?ctid=50&wid=1&t=ACTI>

E. CONTRACT PERIOD

The contract shall be for a period of one (1) year from the date of contract execution with the option for five (5) one (1) year renewals if mutually agreeable between both parties.

F. ESSENTIAL QUALIFICATIONS AND EXPERIENCE:

The Owner is seeking one or more Vendors with a minimum of [two] [2] years of experience in drug distribution and consulting for similar programs with a physical location/s within the City limits of Lincoln, NE. .

The scope of general and required services identified in this RFP are intended to serve as a general description of anticipated objectives and tasks.

The Owner will rely on the proposer's competence and experience to work with Owner departments and divisions in meeting all necessary tasks, providing ongoing quality services and communicating successfully to provide the most effective and efficient products and/or services.

II. PROCUREMENT PROCEDURE

A. AFFIRMATIVE ACTION

The City of Lincoln-Lancaster County Purchasing Division provides equal opportunity for all proposers and encourages minority businesses and women's business enterprises to participate in our procurement process.

B. RFP APPROACH

The RFP process is designed to be a competitive negotiation platform, where price is not required to be the sole determinative factor; also the Owner has the flexibility to negotiate with one or more proposers to arrive at a mutually agreeable relationship.

The Owner reserves the right to accept or reject any or all offers, parts of offers; request rebids; waive irregularities and technicalities in offers; such as shall best serve the requirements and interests of the Owner.

C. SELECTION COMMITTEE

A Selection Committee will be assigned the task of reviewing the proposals received.

1. The Selection Committee may request documentation from Proposer(s) of any information provided in their proposal response, or require the Proposer to clarify or expand qualification statements.
2. The Selection Committee may also require a site visit and/or verbal interview with a Proposer or select group of Proposers to clarify and expand upon the proposal response.

D. PROPOSAL PROCEDURE

All responses to electronic RFP's will be completed as outlined in this document and the specifications using a two-step process.

- 1) Proposers shall respond electronically to all attributes and addendums as required using the City/County Ebid system.
- 2) All written responses and information shall be mailed or delivered to the office of the Purchasing Division as outlined in the specifications unless other requirements are outlined in the Specifications.

Proposer shall submit complete sets of the RFP documents and all supporting material as indicated in the specifications. Any interlineation, alteration or erasure on the Specification document shall be initialed by the proposer. Proposer shall not change the proposal form nor make additional stipulations on the Specification document. Any amplified or qualifying information shall be on the Proposer's letterhead and firmly attached to the written response/offer document.

Proposed prices shall be submitted on the **ATTACHMENT 1 – COST PROPOSAL** with backup documentation on company letterhead in a separate envelope marked "COST PROPOSAL". COST PROPOSAL envelope must be submitted at the same time as the written proposal if the specifications indicate that price will be evaluated as part of the award criteria.

Response by a Proposer other than a corporation must include the name and address of each member. A response by a corporation must be signed in the name of such corporation by a duly authorized official thereof. Any person signing a response for a company, corporation, or other organization must show evidence of his/her authority to bind such company, corporation, or organization.

Written or Ebid Proposals received after the time and date established for receiving offers will be rejected.

E. PROPOSER’S OFFER AND REPRESENTATION

The signed proposal shall be considered an offer on the part of the proposer. Such offer shall be deemed accepted upon issuance by the Owner(s) of purchase orders or other contract documents appropriate to the work.

No offer shall be withdrawn for a period of ninety (90) calendar days after the time/date established for receiving proposals, and each proposer agrees in submitting an offer.

Each proposer by signing and submitting an offer, represents that he/she has read and understands the proposal documents, and the offer has been made in accordance therewith.

Each offer represents the proposer is familiar with the local conditions under which the work will take place and has correlated observations with the RFP requirements.

F. INDEPENDENT PRICE DETERMINATION

By signing and submitting this RFP, the proposer certifies that the prices offered have been arrived at independently, without consultation, communication or agreement, for the purpose of restricting competition, with any other Proposer/Competitor; unless otherwise required by law, the prices which have been submitted in this offer have not been knowingly disclosed by the Proposer prior to RFP opening directly or indirectly to any other competitor; no attempt has been made, or will be made, by the Proposer to induce any person or proposer to submit, or not to submit, a response for the purpose of restricting competition.

G. PROJECT TIMELINE

The tentative project schedule is listed directly below and is subject to change:

ACTIVITY ITEM	DATE (TIME IF APPLICABLE)
Request for Proposal Issued	January 31,, 2018
Pre-Proposal Meeting	NA
Last day to submit questions	February 18, 2018
Proposal Submittal Deadline	February 23, 2018 @12:00 PM CST
Evaluation period	February 26 – March 2, 2018
Short-list Notification (If applicable)	March 6, 2018
Interviews (If applicable)	March 15, 2018
Final Selection	March 20, 2018
Scope of services, negotiations and fee	March 20-23, 2018
Projected Notice to Proceed – Contract Execution	April 3, 2018
Implementation Start Date.	April 17, 2018

H. PROPOSAL SUBMISSION INFORMATION AND INSTRUCTIONS:

The RFP response shall conform to all instructions, conditions and requirements outlined in the RFP and related documents. Prospective proposers shall carefully examine all documents, attachments and requirements associated with this RFP and be responsive to each requirement in the format prescribed. Proposals that do not conform may be deemed non-responsive.

Proposals must be submitted via a written response AND an electronic Ebid response no later than 12:00 Noon on February 23, 2018 or if extended, then shall be no later than the closing date and time listed in Ebid. **No exceptions to this deadline will be given.**

Proposer shall provide- **one (1) original and three (3) hard copies** of the written proposal in an envelope clearly marked on the exterior RFP 18-028 Pharmacy Services and **one (1) USB drive** containing their full proposal with the written and Cost proposal.

Cost is evaluated independently from all other submittals; therefore, provide **one (1)** hard copy of all costs that can be incurred by the Owner for your products and services with the proposal in a **separate, SEALED envelope** marked “**ATTACHMENT 1 – COST PROPOSAL**”.

Proposer must complete the **ATTACHMENT 1 – COST PROPOSAL** in the format provided. Detailed pricing information shall be noted on a separate sheet written on company letterhead and included in the sealed Cost Proposal envelope.

All hard copy documents that comprise the RFP response shall be delivered or sent to the address directly below:

Robert Walla
City of Lincoln Purchasing
440 S. 8th Street, Suite 200
Lincoln, NE 68508

Proposer must be registered on the City/County’s Ebid site in order to respond to the above RFP.

1. To register, go to the City of Lincoln website www.lincoln.ne.gov
2. Type “bid” in the search box, click on the “Supplier Registration” and follow the instructions to complete the registration.

Proposer must also complete and submit the electronic portion (Attributes and Line Item section) of this proposal on the Ebid system. Electronic submittal must be submitted before the closing date and time of this RFP. Failure to submit a written and electronic response will result in the rejection of the proposal.

ALTERNATE PROPOSALS

No Alternate Proposals will be accepted for this project.

I. PROPRIETARY INFORMATION

City of Lincoln and/or Lancaster County, NE Issued 2/21/2017 In furtherance of Neb. Rev. Stat. §84-712 et seq., all proposals or responses received may be subject to a public records request. Responses to public records requests may include the entire proposal or response. bidders must request that proprietary information be excluded from the posting. The bidder must identify the proprietary information, mark the proprietary information according to State law, and submit the proprietary information in a separate container or envelope marked conspicuously in black ink with the words "PROPRIETARY INFORMATION". The bidder must submit a detailed written showing that the release of the proprietary information would give a business advantage to named business competitor(s) and explain how the named business competitor(s) will gain an actual business advantage by disclosure of information. The mere assertion that information is proprietary or that a speculative business advantage might be gained is not sufficient. (See Attorney General Opinion No. 92068, April 27, 1992) THE BIDDER MAY NOT ASSERT THAT THE ENTIRE PROPOSAL IS PROPRIETARY. COST PROPOSALS WILL NOT BE CONSIDERED PROPRIETARY AND ARE A PUBLIC RECORD IN THE STATE OF NEBRASKA.

The City and/or County will then determine, in its discretion, if the interests served by nondisclosure outweighs any public purpose served by disclosure. (See Neb. Rev. Stat. § 84-712.05(3)) The bidder will be notified of the agency's decision. Absent a City and/or County determination that information is proprietary, the City and/or County will consider all information a public record subject to release regardless of any assertion that the information is proprietary. If the agency determines it is required to release proprietary information, the bidder will be informed. It will be the bidder's responsibility to defend the bidder's asserted interest in nondisclosure. To facilitate such public postings, with the exception of proprietary information, the City of Lincoln and/or Lancaster County reserves a royalty-free, nonexclusive, and

irrevocable right to copy, reproduce, publish, post to a website, or otherwise use any contract, proposal, or response to this RFP for any purpose, and to authorize others to use the documents.

Any individual or entity awarded a contract, or who submits a proposal or response to this RFP, specifically waives any copyright or other protection the contract, proposal, or response to the RFP may have; and, acknowledges that they have the ability and authority to enter into such waiver. This reservation and waiver is a prerequisite for submitting a proposal or response to this RFP, and award of a contract. Failure to agree to the reservation and waiver will result in the proposal or response to the RFP being found nonresponsive and rejected. Any entity awarded a contract or submitting a proposal or response to the RFP agrees not to sue, file a claim, or make a demand of any kind, and will indemnify and hold harmless the City and/or County and its employees, volunteers, agents, and its elected and appointed officials from and against any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses, sustained or asserted against the City and/or County, arising out of, resulting from, or attributable to the releasing of the contract or the proposals and responses to the RFP, awards, and other documents in accordance with the state public records laws.

J. RFP CLARIFICATION AND ADDENDA

Proposers shall promptly notify the Purchasing Agent of any ambiguity, inconsistency or error which they may discover upon examination of RFP and related bid documents.

Proposers desiring clarification or interpretation of the specification documents shall make a written request which must reach the Purchasing office to the attention of the contact name listed below at least five (5) calendar days prior to date and time for response receipt.

All inquiries regarding these specifications or other proposal documents shall be submitted in writing, via email, to the contact name listed below at the City/County Purchasing office:

Name: Robert Walla
Department: City/County Purchasing
Email: rwalla@lincoln.ne.gov

These inquiries and/or responses shall be distributed to prospective proposers electronically as addenda via the Ebid system.

All inquiries regarding the submission of the proposal through the Ebid system or providing written instructions of the submittals may be made via email or phone to the City/County Bid Line in the Purchasing Office:

Bid Line Phone Number: 402-441-8103

Interpretations, corrections and changes made to the RFP or Ebid documents will be made by electronic addenda in the Ebid system. Oral interpretations/changes to Specification Documents made in any other manner than written form, will not be binding on the Owner; Proposers shall not rely upon oral interpretations.

Addenda are instruments issued by the Owner prior to the date for receipt of offers which modify or interpret the specification document by addition, deletion, clarification or correction.

No addendum will be issued later than forty-eight (48) hours prior to the date and time for receipt of offers, except an addendum withdrawing the RFP, or addendum including postponement.

Proposers shall verify addendum receipt electronically in Ebid system prior to RFP closing or RFP may be rejected

K. PRE-PROPOSAL CONFERENCE

There will not be a pre-proposal conference for this RFP.

L. PRICES

All prices, costs, and terms and conditions outlined in “**Attachment 1 – Cost Proposal**”, and/or revised during negotiations shall remain fixed and valid commencing on the opening date of the proposal until termination of the contract, an award is made, or the RFP is cancelled.

M. ORAL INTERVIEWS

The Owner may determine after the completion of the Written Evaluation that oral interviews/presentations and/or demonstrations are required in order to determine the successful Contractor.

In the event that interviews are conducted, all proposers may not be granted an opportunity to interview/present and/or give demonstrations; the Owner reserves the right, in its discretion, to select only the top scoring proposers to present/give oral interviews. The scores from the oral interviews/presentations and/or demonstrations will be added to the scores from the written evaluation.

1. The Owner will contact those short-listed proposers to schedule interviews.
2. Interviews will include a formal presentation and a question and answer session based upon subject matter provided by the Owner in advance of the interview.

The presentation process will allow the proposers to demonstrate their proposal offering, explaining and/or clarifying any unusual or significant elements related to their proposals. Proposer’s key personnel, identified in their proposal, may be requested to participate in the structured interview to ascertain their understanding of the requirements of this proposal, their authority and reporting relationships within their company, and their management style and philosophy. A written copy or summary of the presentation, and demonstrative information (such as briefing charts, et cetera) may be offered by the proposer, but the owner reserves the right to refuse or not consider the offered materials. Proposers shall not be allowed to replace their written proposal information by altering or amending the proposals in the interview process.

Once the oral interviews/presentations and/or demonstrations have been completed the Owner reserves the right to make an award without any further discussion with the proposers regarding the proposals received.

Any cost incidental to the oral interviews/presentations and/or demonstrations shall be borne entirely by the proposer and will not be compensated by the Owner.

The Owner will contact the awarded contractor, by email, after all the interviews have been completed and the Owner has had sufficient time to discuss and rank the proposers.

N. AWARD AND NEGOTIATIONS

The resulting contract/s from this RFP will be awarded to the proposer/s who have been deemed responsible, responsive to the requirements outlined herein, and whose services and/or products have been determined by the Selection Committee to be the most advantageous to the Owner.

Such determination that identified the proposer/s offering shall be based on the selection committee’s resulting scores from the evaluation criteria set forth in **Section IV**. and also proposers’ performance in any oral interviews conducted.

The Owner reserves the right to make an award based on the “written evaluation” without holding oral interviews. Whereby, the scores from the “written evaluation” shall be the final ranking of the best qualified proposer/s.

The successful Proposer/s shall receive information from the Owner and/or meet with Owner's Representative(s) to negotiate an initial detailed work plan, finalize the scope of services and the Cost Proposal.

Contract/s to be executed will be based on a Cost Proposal/Fee Schedule with a "not to exceed total" for total expenditures agreed upon in negotiations. In the event that multiple Vendors are awarded a contract, there will be a combined amount of annual expenditures for all awarded Vendors.

O. SECRETARY OF STATE/TAX COMMISSIONER REGISTRATION REQUIREMENTS

Proposer shall respond to the Attribute in Ebid regarding Sole Proprietorship and complete all documentation as required by the State of Nebraska as instructed.

P. ETHICS IN GOVERNMENT CONTRACTING

The Owner(s) reserves the right to reject proposals, overturn an award notification and/or terminate a contract if it is discovered that a Proposer commits or has committed ethical violations, such as but not limited to, the following offenses:

1. Offering or giving, directly or indirectly, a bribe, fee, commission, compensation, gift, gratuity, or anything of value to any person or entity in an attempt to influence the procurement process;
2. Utilize the services of lobbyists, attorneys, political activists, or consultants to influence or subvert the procurement process.
3. Being considered for, presently being, or becoming debarred, suspended, ineligible, or excluded from contracting with any local, state or federal entity;
4. Submitting a proposal on behalf of another party or entity; and
5. Collusion with any person or entity to influence the procurement process, submit sham proposals, preclude bidding, fix pricing or costs, create an unfair competitive advantage, subvert the RFP or prejudice the Owner.

Q. DEVIATIONS FROM THE REQUEST FOR PROPOSAL

Proposer must include any deviations from the RFP on company letterhead and attach to the section as required in the Submittal portion outlined herein. Failure to include deviations will be interpreted to infer that proposer agrees to all terms as outlined in the Specifications and RFP documents with no exceptions.

The Owner reserves the right to accept or reject the deviations according to the best interests of the Owner.

Deviations that are not acceptable to the Owner and are not negotiable by the awarded proposer may result in rejection of RFP as Non-Responsive.

Vendors must include their proposed language related to the deviations proposed for each deviation.

R. ANTI-LOBBYING PROVISION

During the period between the advertised date and the contract award, proposers, including their agents and representatives, shall not directly discuss or promote their proposal with any City/County Elected Official or Owner Staff except in the course of Owner-sponsored inquiries, briefings, interviews, or presentations sent or provided directly to the City/County Purchasing Department

S. SITE VISITATION

Proposers shall inform themselves of the conditions under which work is to be performed, including: site of work, the structures or obstacles which may be encountered and all other relevant matters concerning work performance. The Proposer will not be allowed any extra compensation by or for any condition which he/she might fully have informed themselves of prior to submitting the offer.

If the project is in a designated non-public area, Proposers are not allowed to visit the sites with the exception of a Pre-Proposal Meeting or upon written approval by the City/County Purchasing Department.

T. REFERENCE CHECKS

The Owner reserves the right to conduct and consider reference and credit checks. The Owner reserves the right to use third parties to conduct reference and credit checks. By submitting a proposal in response to this RFP, the proposer grants to the Owner the right to contact or arrange a visit in person with any or all of the Proposer's clients. Unsatisfactory information obtained from any reference and/or credit checks performed may be grounds to reject a proposal, withdraw Intent to Award or rescind the award of a contract.

U. ENTIRE AGREEMENT

The resulting contract/s awarded shall constitute the complete and entire agreement between the Owner and the successful Contractor/s and supersedes any prior representations, understandings, communications, commitments, agreements or Proposals, oral or written that are not incorporated as a part of the Contract. See "Sample Contract" in the Attachment section of the Ebid system.

III. PROJECT INFORMATION

Proposers are to review this section, prepare and submit a “Technical Proposal” outlining detailed responses to items **A. through E.** listed below. Submittals within **TAB 2** of the Proposal response shall correspond with this information.

A. PROJECT ENVIRONMENT & REQUIREMENTS

1. SCOPE OF WORK

Administer a pharmaceutical distribution program to adequately meet the needs of the County General Assistance Program. This program provides for the pharmaceutical needs of individual residents of Lancaster County who meet the low income General Assistance Guidelines established by the County and do not qualify for other social service benefits.

2. PROJECT ENVIRONMENT

Pharmacy must be able to handle a high volume of pharmaceuticals with little or no error.

All standard prescriptions shall be filled in less than 1 hour of receipt of the prescription.

Staffing must be adequate to fulfill the requirements contained herein.

All services provided to GA clients and to County Personnel shall be delivered in a professional manner with dignity and respect to all persons involved.

3. PROJECT REQUIREMENTS

Contractor must be a registered provider with Medicaid to supply Durable Medical Equipment.

Contractor must use PDMI as its Pharmacy Benefit Manager related to 340B Pricing Program offered through the U.S. Department of Health and Human Services.

Successful Contractor shall be able to provide less than 2 hr. turn-around on most standard prescriptions requested.

If any anticipated or actual delays arise, Contractor shall immediately notify County.

Regardless of notice if deliveries are not made at the time agreed upon, County may, at its sole discretion, terminate this Agreement and proceed pursuant to “termination” as stated herein.

The Prescription Assistance Program is a offered by National Drug Manufacturers who offer select drugs at no cost to qualified low income individuals who meet their criteria.

All GA clients approved for pharmacy services are required to also apply for this Prescription Assistance Program

4. BUSINESS REQUIREMENTS

Contractor must only fill prescriptions for pharmaceuticals, medical supplies, and durable medical equipment when authorized through the County’s General Assistance provider using a Service Request Authorization or voucher. All maintenance drugs or any drugs used for a chronic condition may be prescribed and dispensed in a minimum of a one (1) month supply with physician’s approval. Over the counter medications and medical supplies will not be provided without prior approval.

The County will pay Medicaid rate for all prescriptions (outside of those prescriptions offered through the Prescription Assistance Program and 340B Program), medical supplies, and durable medical equipment. The dispensing fee will be the same as that allowed by the State Medicaid System. Clients who are later approved for SSI or SSDI are usually approved for Medicaid with a retroactive date. Once identified, the Billing Clerk will notify contractor of the Medicaid approval. Once notified, the contractor is required to reimburse the county for all payments rendered with the Medicaid eligibility dates and submit the appropriate bills to Medicaid for payment.

Contractor will provide General Assistance with an itemized billing statement indicating the State Maximum Allowable Cost and associated dispensing fee.

If and to the extent, and so long as, required by the provisions enacted by the Health Insurance Portability and Accountability Act (HIPAA)1996 and regulations promulgated thereunder, but not otherwise, Contractor does hereby assure the County that Contractor will appropriately safeguard protected health information made available to or obtained by Contractor.

In implementation of such assurance and without limiting the obligations of Contractor otherwise set forth in this Agreement or imposed by applicable law, Contractor hereby agrees to comply with applicable requirements of law relating to protect health information and with respect to any task or other activity Contractor performs on behalf of the County.

The Successful Pharmacy Provider/s will agree to the provisions in the County's HIPAA Business Associate Addendum (a sample of which is included in the Bid Attachments of the Ebid).

Each month, each contract pharmacy provides the GA office with an itemized billing statement which is reviewed by the GA caseworker, the County Health Department and the GA billing clerk.

Once reviewed, the billing clerk will process the necessary paperwork and vouchers and send them to the County Clerk for processing a payment.

Any item on the billing statement containing a discrepancy will be returned to the contract pharmacy for clarification.

All billing for this program shall be submitted to the General Assistance office indicated in section 2.1 , and include at the minimum the following information:

Patient/Client Name
Drug Name, Strength, NDC Code
Prescribed by
Date
Metric Quantity
Charge

All approved pharmacy bills are paid on a monthly basis.

Clients who are later approved for SSI or SSDI are usually approved for Medicaid with a retroactive date.

Once identified, the Billing Clerk will notify the contract pharmacy that the client is now approved for Medicaid.

When notified the pharmacy is then required to reimburse the county for all payments rendered within the Medicaid eligibility dates and submit the appropriate bills to Medicaid for payment.

Billing MUST be for ONLY ACTUAL services rendered (i.e., if a prescription is ordered but not provided to the client customer for any reason), the GA program shall not be charged for the medication or service.

B. PROPOSED DEVELOPMENT APPROACH

1. PROPOSED RESOLUTION

Lancaster County General Assistance is the payor of last resort. Creative methods shall be employed to insure the most cost effectiveness approach is utilized.

Occasionally, GA clients are housed in, or receiving medical services from group homes or treatment facilities.

Pharmacy Contractor/s must offer pick-up and delivery services for the medications received on this program.

C. TECHNICAL CONSIDERATIONS AND CHALLENGES

1. TECHNICAL REQUIREMENTS

Contractor will be an authorized user for the web-based General Assistance database. Agencies and staff must register through the Lincoln/Lancaster Internet for access. Information provided through the database will allow all registered users to view who is approved for General Assistance. Prior to filling or refilling any prescription, the Contractor will be required to verify each client's eligibility status and verify that the prescription being filled is not provided through the Prescription Assistance Program.

General Assistance Clients services shall be billed at the medicaid rates established by the Federal Government, using the Medicaid formulary whenever feasible.

Bioequivalent generic medications will be used at all times allowable.

If the General Assistance Designated Provider or authorized representative specifically requests a brand-name product, such request shall be honored.

Charges shall not exceed the pharmacies usual and customary charges to the general public or the Medicaid allowable charge.

Pharmacies shall dispense drugs listed on Medicaid's latest State Maximum Allowable Cost/Federal Upper Limit (SMAC/FUL) Listing, unless exempted.

The preparation and packaging of all medications shall be supervised by a registered pharmacist and shall be performed in accordance with all applicable Federal and State laws and the County's appurtenant policies and procedures.

The Owners require at least one physical location where services will be offered but prefer Vendors who have multiple locations throughout the Lincoln City limits.

D. PROJECT WORK PLAN, MANAGEMENT AND IMPLEMENTATION

1. WORK PLAN

The proposers must have staffing capacity to adequately and accurately carry out service requirements as described in the specification and contract

The proposers must have a quality control process in place to ensure accuracy in filling prescriptions and completing the process in a timely manner.

3. PERFORM IMPLEMENTATION

Vendor shall have an implementation plan in place which will clearly outline how the program will be operated prior to, and at the commencement of the program.

Implementation must be conducted in a manner that does not delay services to those in need according to the program requirements.

4. PROVIDE POST IMPLEMENTATION SUPPORT

Vendors shall provide written reports to the Owners upon request which outline the number of customers served and other demographic information associated with the operation of the program.

E. DELIVERABLES AND DUE DATES

1. DELIVERABLES (REQUIRED)

Upon request, contractor must be willing to deliver to homes and or residential facilities.

Contractors must be agreeable to work with community organizations to repurpose Durable Medical Equipment for General Assistance clients.

If a medication is not covered through the Prescription Assistance Program or 340B, bioequivalent generic medications will be used. Contractor must be agreeable to MediPak prescriptions upon request.

IV. EVALUATION AND SUBMITTAL INFORMATION

A. SELECTION AND EVALUATION FACTORS:

Proposals that do not meet the minimum requirements as outlined herein and related Ebid attachments may be deemed non-responsive and may not be evaluated by the Selection Committee.

1. Proposals deemed to meet the requirements shall be evaluated by a Selection Committee and will be scored for each of the following areas to determine the selection of qualified proposer/s:
 - a. Experience, Proposed Staff Management Approach and Subcontractors;
 - b. Technical Proposal;
 - c. Project Schedule;
 - d. Quality, Organization and Completeness of Proposal Response;
 - e. Cost Proposal; and

- f. Oral Interviews (if necessary)
- 2. The selection criteria for the “written evaluation” is listed directly above in a. through e. and shall be the basis for an award or the determination for the proposers to be short-listed for personal interview.
- 3. If interviews are conducted, the scores from the “written evaluation” and “oral interviews” shall be added together for a cumulative total and final ranking of the best qualified proposer/s.
 - a. If interviews are not conducted, the scores from the “written evaluation” shall be the final ranking of the best qualified proposer/s.

B. PROPOSAL SUBMISSION AND FORMAT (NON-COST AND COST FACTORS):

Proposer shall submit the requested number of proposal response copies and contents shall be presented in a quality manner that is clear and concise. **Proposal responses that do not contain each of the categories and items as listed below may be deemed to be non-responsive.**

Contents shall be placed in separate sections, properly organized in order by category as listed with each individual section tabbed and labeled as indicated.

Proposals shall be limited to eight (8) double-sided pages of content (excluding tabs, cover, title pages and appendices). Minimum 10pt Arial or Calibri font style and size, 8 ½ x 11 paper, single spaced.

The information being requested in each of the respective categories listed below shall be used as the primary basis in the determination of the Proposer’s ranking in the “Written Evaluation”.

- 1. Include the following documents within the Proposal Response - **(No TAB - Place these documents between the Front Cover and TAB 1 of the Proposal).**
 - a. Letter of Interest;
 - b. A summary of the following information about your company:
 - i. Company name, address and telephone number;
 - ii. Years established and former names of your company;
 - iii. Types of services your company is particularly qualified to perform;
 - iv. Average number of staff employed.
 - v. Number of locations in Lincoln, NE city limits and address of each
 - c. Any and all deviations from the RFP shall be declared on company letterhead with reference to the affected document(s) and section(s).

- 2. **EXPERIENCE, PROPOSED STAFF MANAGEMENT APPROACH AND SUBCONTRACTORS – (TAB 1 OF PROPOSAL RESPONSE) –** This section shall consist of the following information about each sub-category listed.
 - a. **Summary of Proposer’s Experience:**

The proposer shall provide a summary matrix listing their previous projects similar to this RFP in size, scope, and complexity. The Owner will use at least two (2) and no more than three (3) narrative project descriptions submitted by the proposer during its evaluation of the proposal.

The proposer shall address each of the following:

 - i. Provide detailed narrative descriptions to highlight the similarities between the proposer’s past performance/experience and this RFP. These descriptions should include:
 - a) The time period of the project;
 - b) The scheduled and actual completion dates;

- c) The proposer's responsibilities;
 - d) Company name (including the name of a contact person, a current telephone number, and e-mail address); and
 - e) Each project description should identify whether the work was performed as the prime Contractor or as a Subcontractor. If a proposer performed as the prime Contractor, the description should provide the originally scheduled completion date and budget, as well as the actual (or currently planned) completion date and actual (or currently planned) budget.
 - f) Current projects similar in nature and estimated costs of each.
 - g) Any other specialized qualifications which your company might possess which would be of benefit to the project, related to the core requirements as listed.
- ii. Contractor and Subcontractor(s) experience should be listed separately. Narrative descriptions submitted for Subcontractors should be specifically identified as Subcontractor projects.
 - iii. If the work was performed as a Subcontractor, the narrative description should identify the same information as requested for the Contractors above. In addition, Subcontractors should identify what share of contract costs, project responsibilities, and time period were performed as a Subcontractor.

b. Summary of Proposer's Proposed Staff Management Approach and Subcontractors

- i. The proposer shall present a detailed description of its proposed approach to the management of the project.
- ii. The proposer shall provide information to substantiate that they have sufficient professional staff to meet the program requirements. Proposer shall identify the specific professionals who will work on the Owner's program if their company is awarded the contract resulting from this RFP. The names and titles of the team proposed for assignment to the Owner's program should be identified in full, with a description of the team leadership, interface and support functions and reporting relationships. The primary work assigned to each person should also be identified.

iii.

Subcontractors:

If the Proposer intends to subcontract any part of its performance hereunder, the Proposer shall provide:

- i. name, address and email address of the Subcontractor(s);
- ii. list of specific tasks that will be performed by each Subcontractor(s)
- iii. percentage of performance hours intended for each Subcontract; and
- iv. total percentage of Subcontractor(s) performance hours.

3. TECHNICAL PROPOSAL – (TAB 2 OF PROPOSAL RESPONSE)

The technical proposal section submission shall include each of the items listed below – See information regarding these categories in Section III. – PROJECT INFORMATION.

- a. Understanding of the project environment and requirements;
- b. Narrative describing proposed development approach;
- c. Technical considerations and any potential challenges;

- d. Detailed project work plan, management and implementation to demonstrate assurance and competency in successful completion; and

4. PROJECT SCHEDULE – (TAB 3 OF PROPOSAL RESPONSE)

- a. Proposer must include a detailed schedule of work, activities and confirmation of willingness and capability to meet the time requirements expressed in the scope of services.
- b. Submit information that describes performance record for timeliness.
- c. Outline the current pharmacy services which are being conducted from the location of the Proposer's office responding.

6. "ATTACHMENT 1 - COST PROPOSAL" (COST FACTOR) – PLACE IN A SEPARATE SEALED ENVELOPE WITHIN THE RFP PACKAGE.

***Important – Proposers MUST complete the "Attachment 1 – Cost Proposal" form found in the Attachment section of the E-bid system, following the instructions as indicated within the form and the correct format and in its entirety. Proposers may attach additional documentation as required on company letterhead and place ALL Cost Proposal components in a separate sealed envelope within the hard copy, RFP package. The cost proposal shall not be marked as Proprietary.**

1. PRICING SUMMARY

The Cost Proposal shall present a total fixed price to perform all of the requirements of the RFP. The proposer must include details in the Owner's Cost Proposal template supporting any and all costs. These details must include, at a minimum, detailed descriptions and/or specifications of the goods and/or services to be provided, quantities, and unit costs. When an arithmetic error has been made in the extended total, the unit price will govern.

The Owner reserves the right to review all aspects of cost for reasonableness and to request clarification of any proposal where the cost component shows significant and unsupported deviation from industry standards or in areas where detailed pricing is required.

2. PRICES

Prices quoted for products shall be net, including transportation and delivery charges fully prepaid by the contractor, F.O.B. destination named in the RFP. No additional charges will be allowed for packing, packages, or partial delivery costs.

Note: The "Cost Proposal" is only one (1) factor in the selection criteria and evaluation process (including Oral Interviews).

V. CONTRACT RESPONSIBILITIES

A. **INSURANCE REQUIREMENTS:**

Prior to the execution of the contract resulting from this RFP, the successful Proposer will be required to provide proof of insurance that is compliant with the "INSURANCE CLAUSE FOR ALL CITY OF LINCOLN, LANCASTER COUNTY AND PUBLIC BUILDING COMMISSION CONTRACTS" as in the Attachment section of the E-bid system.

Proposers are strongly encouraged to send the insurance requirements and endorsement information to their insurance agent prior to RFP closing date and time in order to expedite the contract execution process.

B. **PERFORMANCE BOND**

No Performance Bond is required for this project.

C. **BID BOND**

No Bid Bond will be required for this project.

D. **EQUAL EMPLOYMENT OPPORTUNITY**

In connection with the carrying out of this project, the contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, ancestry, disability, age or marital status. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, national origin, ancestry, disability, age or marital status. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other compensation; and selection for training, including apprenticeship.

E. **E-VERIFY**

In accordance with Neb. Rev. Stat. 4-108 through 4-114, the contractor agrees to register with and use a federal immigration verification system, to determine the work eligibility status of new employees performing services within the state of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324 a, otherwise known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee pursuant to the Immigration Reform and Control Act of 1986. The Contractor shall not discriminate against any employee or applicant for employment to be employed in the performance of this section pursuant to the requirements of state law and 8 U.S.C.A 1324b. The contractor shall require any subcontractor to comply with the provisions of this section. For information on the E-Verify Program, go to www.uscis.gov/everify.E-VERIFY.

F. **COOPERATION WITH CONTRACTORS**

Contractor may be required to work with or in close proximity to other contractors or individuals that may be working on same or different projects. The Contractor shall agree to cooperate with such other contractors or individuals and shall not commit or permit any act which may interfere with the performance of work by any other Contractor or individual. Contractor is not required to compromise Contractor's intellectual property or proprietary information unless expressly required to do so by this contract.

G. **PERMITS, REGULATIONS, LAWS**

The Contractor must comply with all current Local, State and Federal requirements necessary to perform all duties and requirements of the resulting contract. The Contractor shall be responsible for obtaining and paying for all royalties, licenses, permits and approvals necessary for the execution of the contract. The Contractor guarantees that it has the full legal right to the materials, supplies, equipment, software and other items used in performing all aspects associated with the contract.

H. **MATERIALS AND WORKMANSHIP**

The Contractor shall perform all work and furnish all supplies and materials, machinery, equipment, facilities, and means, necessary to complete all the work required by the resulting Contract, within the time specified, in accordance with the provisions as specified.

The Contractor shall be responsible for all work put in under the RFP Specifications and shall make good, repair and/or replace, at the Contractor's own expense, as may be necessary any defective work, material etc. if in the opinion of the department and/or Purchasing said issue is due to imperfection in material, design, workmanship or Contractor fault.

I. INDUSTRY STANDARDS

If not otherwise provided, materials or work outlined for the resulting contract shall be furnished and performed in accordance with best established practice and standards recognized by the contracted industry and comply with all codes and regulations which shall apply.

J. DATA PRIVACY

Proposer agrees to abide by all applicable State and Federal laws and regulations concerning the handling and disclosure of private and confidential information concerning individuals and corporations as to inventions, copyrights, patents and patent rights.

The Proposer agrees to hold the Owner harmless from any claims resulting from the Proposer's unlawful disclosure or use of private or confidential information.

Proposer agrees to comply with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and implementing regulations pertaining to confidentiality of health information.

If applicable to the work requested a sample "Business Associate Contract" will be included, which will be part of the contract and incorporated by this reference.

K. SITE RULES AND REGULATIONS (IF APPLICABLE)

The Contractor shall use its best efforts to ensure that its employees, agents, and Subcontractors comply with site rules and regulations while on Owner's premises. If the Contractor must perform on-site work outside of the daily operational hours set forth by the Owner, it must make arrangements with the Owner to ensure access to the facility and the equipment has been arranged. No additional payment will be made by the Owner on the basis of lack of access, unless the City fails to provide access as agreed to in writing between the Owner and the Contractor.

VI. TERMS AND CONDITIONS

A. CONFLICTING TERMS

To the extent other terms and conditions attached hereto conflict with the terms and conditions stated herein, the resulting contract agreement shall control.

B. CONTRACT DOCUMENTS

The Contract Documents comprise the Contract, and consist of all documents contained in the E-bid and documents submitted by the proposer during the RFP process.

C. TERMINATION

This Contract may be terminated by the following:

1. Termination for Convenience: Either party may terminate this Contract upon thirty (30) days written notice to the other party for any reason without penalty.
2. Termination for Cause: The Owner may terminate the Contract for cause if the Contractor:
 - a. Refuses or fails to supply the proper labor, materials and equipment necessary to provide services and/or commodities.
 - b. Disregards Federal, State or local laws, ordinances, regulations, resolutions or orders.
 - c. Otherwise commits a substantial breach or default of any provision of the Contract Document. In the event of a substantial breach or default the Owner will provide the Contractor written notice of said breach or default and allow the Contractor ten (10) days from the date of the written notice to cure such breach or default. If said breach or default is not cured within ten (10) days from the date of notice, then the contract shall terminate.

D. SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS

In the event that funding is not available to continue with services as written, the Owner(s) reserve the right to cancel the contract for convenience with no financial obligation to the Contractor, Subcontractors or other stakeholders besides the amount due for services rendered prior to notice of cancellation.

The Owner(s) may terminate the resulting contract in whole or in part when funding is not lawfully available for expenditure or when sources of funding are terminated, suspended, reduced, or otherwise not forthcoming through no fault of the Owner(s). In the event of unavailability of funds to pay any amounts due under the resulting Contract, the Owner(s) shall immediately notify the Contractor and the resulting contract shall terminate without penalty or expense to the Owner(s). Upon termination, the Owner(s) shall pay Contractor for any approved and documented services completed up to the date of termination, but not to exceed the maximum amount allowed by the resulting Contract.

E. IMPLIED REQUIREMENTS

All products and services not specifically mentioned in this contract, but which are necessary to provide the functional capabilities described by the RFP documents, shall be included.

F. CONTRACT MODIFICATION

The resulting contract shall be modified only by the written agreement and approval of the parties through a contract amendment. No alteration variation of the terms and conditions of the contract shall be valid unless made in writing and signed by the parties through a contract amendment. Every amendment shall specify the date on which its provisions shall be effective.

G. ASSIGNMENT

The contract established as a result of this RFP process shall not be transferred to/or assigned without prior written consent of the Owner.

H. LIQUIDATED DAMAGES

No liquidated damages are associated with this project.

I. LAWS

The Laws of the State of Nebraska shall govern the rights, obligations, and remedies of the Parties under this proposal and any agreement reached as a result of this process.

J. SEVERABILITY

If any provision of the resulting contract is determined by a court of competent jurisdiction to be invalid or unenforceable to any extent, the remainder of this contract shall not be affected and each provision of the resulting contract shall be enforced to the fullest extent permitted by law.

K. LIVING WAGE

The Contractors agree to pay all employees employed in the performance of this contract, a base wage of not less than the City Living Wage per Section 2.81 of the Lincoln Municipal Code. This wage is subject to change every July. **This provision is only applicable to City of Lincoln projects.**

L. INDEPENDENT CONTRACTOR

It is the express intent of the parties that the contract awarded shall not create an employer-employee relationship. Employees of the Contractor shall not be deemed to be employees of the Owner and employees of the Owner shall not be deemed to be employees of the Contractor. The Contractor and the Owner shall be responsible to their respective employees for all salary and benefits. Neither the Contractor's employees nor the Owner's employees shall be entitled to any salary, wages, or benefits from the other party, including but not limited to overtime, vacation, retirement benefits, workers' compensation, sick leave or injury leave. Contractor shall also be responsible for maintaining workers' compensation insurance, unemployment insurance for its employees, and for payment of all federal, state, local and any other payroll taxes with respect to its employees' compensation.

M. STAFF QUALIFICATIONS

The Contractor shall warrant that all persons assigned by it to the performance of this contract shall be the employees of the Contractor (or specified Subcontractor) and shall be fully qualified to perform the work required. The Contractor shall include a similar provision in any contract with any Subcontractor selected to perform work under this contract.

Failure of the Contractor to provide qualified staffing at the level required by the awarded contract may result in termination of the contract or damages.

N. OWNERSHIP

All data, forms, procedures, software, manuals, system descriptions and work flows developed or accumulated by the Contractor under the contract resulting from this RFP shall be owned by the using agency. The Contractor may not release any materials without the written approval of the using department.

O. CITY AUDIT ADVISORY BOARD

All parties of any City agreement shall be subject to audit pursuant to Chapter 4.66 of the Lincoln Municipal Code and shall make available to a contract auditor, as defined therein, copies of all financial and performance related records and materials germane to the contract/purchase order, as allowed by law. **This provision is only applicable to City of Lincoln Projects.**

VII. PAYMENT AND INVOICING

A. PROHIBITION AGAINST ADVANCE PAYMENT

Owner will not pay for services or equipment in advance of receipt and approval of such product or service throughout the term of the contract unless specifically listed in the final contract document.

B. TERMS OF PAYMENT

Unless other specification provisions state otherwise, payment in full will be made by the Owner Departments within thirty (30) calendar days after all of the following criteria is met:

1. The required labor has been performed and all equipment or other merchandise has been delivered;
2. Such labor and equipment and other materials have met all contract specifications; and
3. An invoice with the unit price and total amount is submitted to the department and approved.

C. TAXES AND TAX EXEMPT CERTIFICATE

The Owner is generally exempt from any taxes imposed by the State or Federal Government. A Tax Exemption Certificate will be provided as applicable.

The exception to this statement is the Water Division of the City of Lincoln. All service and supplies are taxable per Reg. 066.14A and no exemption certificate will be issued.

D. INVOICES

Contractor invoices for payment of services and products must be sent to the appropriate department according to contract terms with all applicable information included to ensure proper billing and final payment. Invoices shall include the following in addition to the terms listed above:

1. Contractor's information:
 - a. Company Name;
 - b. Address; and
 - c. Phone number for billing inquiries.
2. Owner's information:
 - a. Name of requesting department;
 - b. Contact name;
 - c. Address
 - d. Phone number
 - e. Specific list of duties performed and rates charged.

Failure to provide invoices in this manner may result in late payment to the Contractor with no repercussion to the Owner.

E. INSPECTION AND APPROVAL

This section does not apply to this project.

F. PAYMENT SCHEDULE

Not applicable

Company Name: _____

ATTACHMENT 1

**RFP 18-025
Pharmacy Services for General Assistance Clients
COST PROPOSAL**

Vendors **must** complete this form and attach additional documentation as required on company letterhead and place in a sealed envelope separate from the written or Ebid proposal as instructed in the Specifications. **Failure to provide the annual cost and total cost may result in the rejection of the RFP.**

The Vendor shall submit their annual cost for the following services consistent with existing company format and operating estimations. Vendor shall provide detailed prices for the following cost centers.

1. 340B Dispensing Fee - Est. 250 per year ---- 250 x \$ _____ Unit Price

Total Cost Dispensing Fee per year: \$ _____

2. MediPacks - 50 per year ----- 50 x \$ _____ Unit Price

Total Cost Medipacks per year: \$ _____

3. Other expenses (Any other costs to be charged to County for services under the terms of RFP)

\$ _____

(INCLUDE A BREAKOUT OF ALL FEES ASSOCIATED WITH THIS LINE ITEM IN THE SPACE BELOW)

ADDENDUM #2
Issue Date: 2/6/2018
Lancaster County Bid # 18-025
FOR
Pharmacy Services for General Assistance Clients

Addenda are instruments issued by the Purchasing Department prior to the date for receipt of offers which will modify or interpret the specification document by addition, deletion, clarifications, or correction. Please acknowledge receipt of this addendum in the space provided in the Attribute Section.

Be advised of the following changes to the specifications and bidding documents:

Section A. Project Environment & Requirements:

1. Are more client demographics available?

There are approximately 125 to 150 clients active on General Assistance at any given time.

2. Approximately how many individuals will be served?

Over the course of the year, there are approximately 200 open service requests for pharmacy.

3. On average, how many prescriptions are filled per month?

There is an average of 850 prescriptions filled per month.

4. Can a breakdown of prescription based on payer source be provided? For example, the percentage of prescription that are 340b, Medicaid, or other means.

Approximately 15% are 340b (branded) and 85% are generic.

Approximately 1/3 of our clients end up getting approved for Medicaid.

Section E. Deliverables and Due Dates

1. Are addresses and/or zip codes available for the homes and/or residential facilities? This information will be used to confirm 2 hour commitment.

There's an average of 200 Rxs delivered to about 50 people per month. Most are to homes. The main residential facility is CenterPointe

2. Clarification on MediPak requirements

MediPaks are ordered by physicians. There are approximately 275 RXs for about 20 patients per month filled in a MediPak.

END OF ADDENDUM

ADDENDUM #3
Issue Date: 2/13/2018
Lancaster County Bid # 18-025
FOR
Pharmacy Services for General Assistance Clients

Addenda are instruments issued by the Purchasing Department prior to the date for receipt of offers which will modify or interpret the specification document by addition, deletion, clarifications, or correction. Please acknowledge receipt of this addendum in the space provided in the Attribute Section.

Be advised of the following changes to the specifications and bidding documents:

Clarification:

Under Project Information, Project Environment & Requirements, Business Requirements, #4, Business Requirements, page 14 last line states, "Over the counter (OTC) medications and medical supplies will not be provided without prior approval".

If OTC items are prescribed and covered through Medicaid, prior approval is not needed. However, if the OTC item is prescribed and not covered through Medicaid, prior approval through General Assistance is required. Additionally, General Assistance caseworkers may issue a voucher for other OTC items as needed by the client. This will be requested through the caseworker and not the client.

END OF ADDENDUM

INSURANCE CLAUSE FOR ALL CITY OF LINCOLN, LANCASTER COUNTY AND PUBLIC BUILDING COMMISSION CONTRACTS

Insurance coverage on this Contract will be required for the entities selected below

City of Lincoln Lancaster County Public Building Commission

Vendors must provide coverage & documents related to the items with a check mark in Sections 1 – 1.9.

This includes proof of coverage and waivers as required below.

All Vendors must comply with Sections 2-8.

**THE REQUIREMENTS HEREIN APPLY TO CONTRACTS TO BE ISSUED BY THE CITY OF LINCOLN,
LANCASTER COUNTY, AND THE LINCOLN-LANCASTER COUNTY PUBLIC BUILDING COMMISSION.
FOR PURPOSES OF CERTIFICATES, ENDORSEMENTS AND OTHER PROOF REQUIRED HEREIN, ONLY
INCLUDE THE ENTITY ISSUING THE CONTRACT.**

**FAILURE OF THE APPROPRIATE ENTITY (CITY, COUNTY, OR PUBLIC BUILDING COMMISSION) TO
OBJECT TO THE FORM OF THE CERTIFICATE OR ENDORSEMENT OR TO DEMAND SUCH PROOF AS
IS REQUIRED HEREIN SHALL NOT CONSTITUTE A WAIVER OF ANY OF THE INSURANCE
REQUIREMENTS SET FORTH BELOW.**

Insurance; Coverage Information

The Contractor shall, prior to beginning work, provide proof of insurance coverage in a form satisfactory to the City/County/PBC, which shall not withhold approval unreasonably. The coverages and minimum levels required by this Contract are set forth below and shall be in effect for all times that work is being done pursuant to this Contract. No work on the Project or pursuant to this Contract shall begin until all insurance obligations herein are met to the satisfaction of the City/County/PBC, which shall not unreasonably withhold approval. Self-insurance shall not be permitted unless consent is given by the City/County/PBC prior to execution of the Contract and may require submission of financial information for analysis. Deductible levels shall be provided in writing from the Contractor's insurer and will be no more than \$25,000 per occurrence or as may be approved by the City or County as appropriate. Said insurance shall be written on an **OCCURRENCE** basis, and shall be **PRIMARY, with any insurance coverage maintained by the City/County/PBC being secondary or excess.**

Certificates

The Contractor shall provide certificates of insurance and such other proof, such as endorsements, as may be acceptable to the City or County (as appropriate) evidencing compliance with these requirements. The Contractor shall provide a Certificate of Insurance demonstrating the coverage required herein and the necessary endorsements or other proof and waivers described herein and below before being permitted to begin the work or project pursuant to this Contract.

1. Commercial General Liability

The Contractor shall provide proof of Commercial General Liability Insurance with a minimum limit of not less than \$1,000,000 each occurrence and \$2,000,000 aggregate. These minimum limits can be met by primary and umbrella liability policies. Coverage shall include: Premises-Operations, Products/ Completed Operations, Contractual, Broad Form Property Damage, and Personal Injury. Such coverage shall be endorsed for the general aggregate to be on a **PER PROJECT** basis, and the Contractor shall provide an additional insured endorsement acceptable to the City/County/PBC. The required insurance must include coverage for all projects and operations of Contractor or similar language that meets the approval of the City/County/PBC, which approval shall not be unreasonably withheld.

1.1 Additional Insured (Requires an Endorsement Form)

All Contractors shall provide an Additional Insured Endorsement form or other proof showing the City/County/PBC as additional insured for commercial general liability, auto liability and such other coverages as may be required by the City/County/PBC. The form or other proof shall be as is acceptable to the City/County Attorney.

1.2 Automobile Liability

The Contractor shall provide proof of Automobile Liability coverage, which shall include: Owned, Hired and Non-Owned. Bodily Injury and Property Damage Combined Single Limit shall be at least \$1,000,000 Per Accident.

1.3 Garage Keepers / Garage Liability

The Contractor shall provide garage insurance, if required. Coverage shall include Garage Liability and Garage Keepers on a Direct Primary Basis, including Auto Physical Damage, with limits of not less than \$1,000,000 each accident Bodily Injury and Property Damage combined liability and Actual Cash Value auto physical damage. Coverage symbol(s) 30 and 21 shall be provided, where applicable.

1.4 Workers' Compensation; Employers' Liability

The Contractor shall provide proof of workers' compensation insurance of not less than minimum statutory requirements under the laws of the State of Nebraska and any other applicable State. Employers' Liability coverage with limits of not less than \$500,000 each accident or injury shall be included. The Contractor shall provide the City/County/PBC with an endorsement for waiver of subrogation or other proof of such waiver as may be acceptable to the City or County. The Contractor shall also be responsible for ensuring that all subcontractors have workers' compensation insurance for their employees before and during the time any work is done pursuant to this Contract.

1.5 Builder's Risk Insurance

The Contractor shall purchase and maintain builder's risk property insurance for all sites upon which construction is occurring as provided by Contract and all storage sites where equipment, materials, and supplies of any kind purchased pursuant to the Contract are being held or stored unless the Contractor receives notice that the City/County/PBC has obtained a builder's risk policy for itself. Except to the extent recoverable by Contractor from another subcontractor, deductibles shall be the responsibility of the Contractor. This coverage is required whenever the work under contract involves construction or repair of a building structure or bridge.

1.5.1 Waiver of Builder's Risk Insurance Carrier's Subrogation Rights

The Contractor and its subcontractor(s) waive all rights of action and subrogation that the insurance company providing the builder's risk policy may have against each of them and/or the City/County/PBC, Architect, and the officers, agents and employees of any of them, for all claims, damages, injuries and losses, to the extent covered by such property insurance. Such waiver of subrogation shall be effective for such persons even though such persons would otherwise have a duty of indemnification or contribution, contractual or otherwise, and even though such persons did not pay the insurance premium directly or indirectly, and whether or not such persons had an insurable interest in any property damaged. The Contractor or subcontractor shall provide proof of such waiver.

1.6 Pollution Liability

Contractors shall provide proof of pollution liability insurance arising out of all operations of the Contractors and subcontractors, due to discharge, dispersal, release, or escape of contaminants or pollutants into or upon land, the atmosphere or any watercourse or body of water with bodily injury and property damage limits of not less than \$1,000,000 per occurrence and \$2,000,000 annual aggregate for:

- 1) Bodily injury, sickness, disease, mental anguish or shock sustained by any person, including death;
- 2) Property damage including physical injury to or destruction of tangible property including the resulting loss of use thereof, clean-up costs, and the loss of use of tangible property that has not been physically injured or destroyed;
- 3) Defense including loss adjustment costs, charges and expenses incurred in the investigation, adjustment or defense of claims for such compensatory damages;
- 4) Definition of pollution conditions shall include asbestos, lead, and mold so that these risks are covered if caused by Contractor/successful candidate's work or operations.
- 5) Coverage is required on an occurrence form.

1.7 Errors and Omissions; Professional Liability

Errors and Omissions or Professional Liability insurance, as may be required, covering damages arising out of negligent acts, errors, or omissions committed by Contractor in the performance of this Contract, with a liability limit of not less than \$1,000,000 each claim. Contractor shall maintain this policy for a minimum of two (2) years after completion of the work or shall arrange for a two year extended discovery (tail) provision if the policy is not renewed. The intent of this policy is to provide coverage for claims arising out of the performance of professional Services under this contract and caused by any error, omission, breach or negligent act, including infringement of intellectual property (except patent and trade secret) of the Contractor. This coverage is required whenever the Contractor or service provider is required to be certified, licensed or registered by a regulatory entity and/or where the provider's judgment in planning and design could result in economic loss to City/County/PBC.

1.8 Railroad Contractual Liability Insurance

If work is to be performed within 50 feet of any railroad property and affecting any railroad bridge or trestle, tracks, road beds, tunnel, underpass or railroad crossing, the Contractor must provide proof acceptable to the City or County that any exception for such work in the Contractor's commercial general liability policy has been removed or deleted.

1.8.1 Railroad Protective Liability

If work is to be performed within 50 feet of any railroad property and affecting any railroad bridge or trestle, tracks, road beds, tunnel, underpass or crossing or otherwise required by the Special Provisions or applicable requirements of an affected railroad, the Contractor shall provide Railroad Protective Liability Insurance naming the affected railroad/s as insured with minimum limits for bodily injury and property damage of \$2,000,000 per occurrence, \$6,000,000 aggregate, or such other limits as required in the Special Provisions or by the affected railroad. The original of the policy shall be furnished to the railroad and a certified copy of the same furnished to the City/County/PBC Purchasing Department prior to any related construction or entry upon railroad premises by the Contractor or for work related to the Contract.

1.9 Cyber Insurance

The Contractor shall maintain network risk and cyber liability coverage (including coverage for unauthorized access, failure of security, breach of privacy perils, as well as notification costs and regulatory defense) in an amount of not less than \$1,000,000. Such insurance shall be maintained in force at all times during the term of the Contract and for a period of two years thereafter for services completed during the term of the Contract.

2. Cancellation Notice

All Contractors shall include an endorsement to provide for at least thirty (30) days' firm written notice in the event of cancellation during the term of the Contract and during the period of any required continuing coverages. The Contractor shall provide, prior to expiration of the policies, certificates and endorsement forms evidencing renewal insurance coverages. The parties agree that the failure of City/County/PBC to object to the form of a certificate and/or additional insured endorsement or endorsement forms provided shall not constitute a waiver of this requirement.

3. Risk of Loss

Except to the extent covered by the builder's risk insurance, the Contractor shall have the sole responsibility for the proper storage and protection of, and assumes all risk of loss of, any subcontractor's Work and tools, materials, equipment, supplies, facilities, offices and other property at or off the Project site. The Contractor shall be solely responsible for ensuring each subcontractor shall take every reasonable precaution in the protection of all structures, streets, sidewalks, materials and work of other subcontractors. Contractor shall protect its Work from damage by the elements or by other trades working in the area.

4. Umbrella or Excess Liability

The Contractor may use an Umbrella, Excess Liability, or similar coverage to supplement the primary insurance stated above in order to meet or exceed the minimum coverage levels required by this Contract.

5. Minimum Scope of Insurance

All Liability Insurance policies shall be written on an "Occurrence" basis only. All insurance coverage are to be placed with insurers authorized to do business in the State of Nebraska and must be placed with an insurer that has an A.M. Best's Rating of no less than A:VII unless specific approval has been granted otherwise.

6. Indemnification

To the fullest extent permitted by law the Contractor shall indemnify, defend, and hold harmless the Owner, its elected officials, officers, employees, agents, consultants, and employees of any of them from and against claims, damages, losses and expenses, including but not limited to attorney fees, arising out of or resulting from performance of the Work, provided that such claim, damage, loss or expense is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible or intangible property, including the Work itself, but only to the extent caused by the negligent, wrongful, or intentional acts or omissions of the Contractor, a subcontractor, anyone directly or indirectly employed by them or anyone for whose acts they may be liable, regardless of whether or not such claim, damage, loss

or expense is caused in part by the negligence of a party indemnified hereunder. In the event the claim, damage, loss or expense is caused in part by the negligence of a party indemnified hereunder, the indemnification by the Contractor shall be prorated based on the extent of the liability of the party indemnified hereunder. Such obligation shall not be construed to negate, abridge, or reduce obligations of indemnity which would otherwise exist as to a party or person described in this Section. Nothing herein shall be construed to be a waiver of sovereign immunity by the Owner.

7. Reservation of Rights

The City/County/PBC reserves the right to require a higher limit of insurance or additional coverages when the City/County/PBC determines that a higher limit or additional coverage is required to protect the City/County/PBC or the interests of the public. Such changes in limits or coverages shall be eligible for a change order or amendment to the Contract.

8. Sovereign Immunity

Nothing contained in this clause or other clauses of this Contract shall be construed to waive the Sovereign Immunity of the City/County/PBC.

9. Further Contact

For further information or questions concerning coverage or acceptable forms, Contractors may contact the Purchasing Division or the department that issued the bid or the request for proposal.

For general questions regarding Insurance Requirements, please contact Risk Management for the City or County.

Advertise 2 times
Wednesday, January 31, 2018
Wednesday, February 7, 2018

City of Lincoln/Lancaster County
Purchasing Division
NOTICE TO PROPOSERS

The City of Lincoln, Nebraska intends to contract for and invites you to submit a sealed proposal for professional services related to the project listed below:

Pharmacy Services for General Assistance
RFP No. 18-025

Sealed proposals will be received by the City of Lincoln, Nebraska on or before **12:00 Noon, Wednesday, February 21, 2018** in the offices of the City of Lincoln Purchasing Agent, 440 So. 8th Street, Suite 200, Lincoln, NE 68508.

Proposers must be registered on the City/County's E-Bid site in order to respond to the above RFP. To Register go to: lincoln.ne.gov (type: e-bid - in search box, then click "Supplier Registration").

Questions concerning this bid process may be directed to City/County Purchasing at (402) 441-8103 or purchasing@lincoln.ne.gov