

AMENDMENT TO MOU
Software Technology Solutions – Electronic Health Records
Rappahannock-Rapidan Community RFP 2012-1, MOU001
Lancaster County
Additional Service and Increase Expenditure
Credible Behavioral Health, Inc.

This Amendment is hereby entered into by and between Credible Behavioral Health, Inc., 1 Choice Hotels Circle, 11th Floor, Rockville, MD 20650 (hereinafter “Contractor”) and Lancaster County (hereinafter “County”), for the purpose of amending the Memorandum of Understanding dated November 14, 2017, executed under County Contract No. C -17-0877, for Software Technology Solutions – Electronic Health Records, Rappahannock-Rapidan Community RFP 2012-1, MOU001, which is made a part hereof by this reference.

WHEREAS, the parties hereby amend the Memorandum of Understanding to add functionality to include an “Inpatient Module”, per Attachment A; and

WHEREAS, the expenditure for this service is \$341.00 per month for a maximum of twenty-five (25) beds, for the remainder of the current term, for a total of \$20,460.00; and

WHEREAS, the parties hereby amend the MOU to increase the expenditure an additional \$25,230.00 to account for implementation time to GoLive, projected to be approximately April 1, 2018, per Attachment B; and

WHEREAS, the revised contract total with the additional service and increased expenditure not to exceed \$375,690.00; and

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants contained in the County Contract No. C -17-0877 and stated herein the parties agree as follows:

- 1) The parties hereby amend the contract to add functionality to include an “Inpatient Module”, per Attachment A.
- 2) The expenditure for this service is \$341.00 per month for a maximum of twenty-five (25) beds, for the remainder of the current term, for a total of \$20,460.00.
- 3) The parties hereby amend the MOU to increase the expenditure an additional \$25,230.00 to account for implementation time to GoLive, projected to be approximately April 1, 2018, per Attachment B.
- 4) The revised contract total with the additional service and increased expenditure not to exceed \$375,690.00.
- 5) All other terms of the Contract, not in conflict with this Amendment, shall remain in full force and effect.

The Parties do hereby agree to all the terms and conditions of this Amendment. This Amendment shall be binding upon the parties, their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Parties do hereby execute this Amendment upon completion of signatures on:

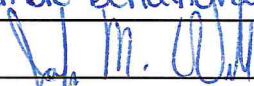
Vendor Signature Page
Lancaster County Signature Page

Vendor Signature Page

AMENDMENT TO MOU
Software Technology Solutions – Electronic Health Records
Rappahannock-Rapidan Community RFP 2012-1, MOU001
Lancaster County
Additional Services/Additional Line Items
Credible Behavioral Health, Inc.

Please sign, date and return within 5 days of receipt.

Mail to: City/County Purchasing
Attn: Lori L. Irons
440 So. 8th Street, Suite 200
Or email to: llirons@lincoln.ne.gov

| | |
|---------------------------------------|---|
| Company Name: | Credible Behavioral Health, Inc. |
| By: (Please Sign) |  |
| By: (Please Print) | Jacquyn O'Donnell |
| Title: | Executive Vice President |
| Company Address: | 1 Choice Hotels Circle, 11 th Floor |
| Company Phone & Fax: | (301) 652-9500 F (240) 744-3086 |
| E-Mail Address: | |
| Date: | 2/27/18 |
| Contact Person for: Orders or Service | Lindsay Schilling |
| Contact Phone Number: | (703) 935-6694 |

Lancaster County Signature Page

**AMENDMENT TO MOU
Software Technology Solutions – Electronic Health Records
Rappahannock-Rapidan Community RFP 2012-1, MOU001
Lancaster County
Additional Services/Additional Line Items
Credible Behavioral Health, Inc.**

EXECUTION BY LANCASTER COUNTY, NEBRASKA

Contract Approved as to Form:

The Board of County Commissioners of
Lancaster, Nebraska

Deputy Lancaster County Attorney

dated _____



Credible Order Form: Inpatient/Residential Module

This order form will expire on February 21, 2018

December 21, 2017

Scott Etherton
Executive Director
Mental Health Crisis Center of Lancaster County
555 South 10th Street, Rm 110
Lincoln, NE 68508

Dear Mr. Etherton:

As an addition to Mental Health Crisis Center of Lancaster County's ("Agency") Letter of Intent ("LOI"), Credible Behavioral Health, Inc. ("Credible") adds the following functionality to Agency's existing agreement:

Credible Inpatient/Residential Module


- Credible provides a real-time fully integrated and configurable interface specific to Inpatient/Residential Clinical, Billing, and Management needs. Simplified Bed management, census reporting, critical notifications, utilization, capacity, and other necessary clinical, billing, and management tools are provided.
- The one-time fee for the Inpatient module is \$65,000.
- In the spirit of Partnership, Credible will waive the one-time fee.
- The table below illustrates the monthly fees associated with the Credible Inpatient Module.

Note: Tiered pricing applicable to the total number of beds group size.

| Number of Beds | Per Month Price |
|----------------|----------------------------|
| 1-25 | \$350 \$341 |
| 26-50 | \$675 \$658 |
| 51-75 | \$995 \$970 |
| 76-99 | \$1,285 \$1,253 |
| 100-200 | \$2,550 \$2,486 |
| 201-400 | \$5,000 \$4,875 |
| 401-750 | \$9,000 \$8,775 |

General Terms

This Agreement is in addition to the existing executed LOI and/or Business Services Agreement ("BSA") and does not supersede such LOI and/or BSA. All invoices due upon receipt.



Jaclyn O'Donnell
Executive Vice President
Credible Behavioral Health, Inc.
1 Choice Hotels Circle, 11th Floor
Rockville, MD 20850

2/27/18
Date

Scott Etherton
Executive Director
Mental Health Crisis Center of Lancaster County
555 South 10th Street, Rm 110
Lincoln, NE 68508

Date

Attachment B

Mental Health Crisis Center of Lancaster County 7 Year Cost Projection

**These costs are based on a calendar year and the notion of 43 users, a December 2017 project start date and GoLive date of April 1st 2018

| One-time costs | Year One (2018) | Year Two (2019) | Year Three (2020) | Year Four (2021) | Year Five (2022) |
|------------------|-------------------|-----------------|-------------------|------------------|------------------|
| Software License | \$ 101,512 | | | | |
| Training | incl | NA | NA | NA | NA |
| Implementation | incl | NA | NA | NA | NA |
| Data Conversion | incl | NA | NA | NA | NA |
| TOTAL | \$ 101,512 | \$ - | \$ - | \$ - | \$ - |

| On-going costs | Year One (2019) | Year Two (2020) | Year Three (2021) | Year Four (2022) | Year Five (2023) |
|--|------------------|------------------|-------------------|------------------|------------------|
| * a 2.5% increase for all fees will begin the 30th month after GoLive | | | | | |
| Monthly User Fee (begins at GoLive - estimated GoLive date of April 1, 2018) | \$ 18,000 | \$ 18,000 | \$ 18,450 | \$ 18,912 | \$ 19,385 |
| Monthly Hosting Fee (begins 60 days from project start - estimated start date of April 2018) | \$ 15,000 | \$ 15,000 | \$ 15,375 | \$ 15,759 | \$ 16,153 |
| Annual Fee (starts at GoLive anniversary date - April 2019) | \$ 8,324 | \$ 8,324 | \$ 8,532 | \$ 8,745 | \$ 8,964 |
| TOTAL | \$ 41,324 | \$ 41,324 | \$ 42,357 | \$ 43,416 | \$ 44,502 |

| | | | | | |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|
| BI Monthly Inpatient Module | \$ 7,800 | \$ 7,800 | \$ 7,995 | \$ 8,190 | \$ 8,385 |
| | \$ 4,092 | \$ 4,092 | \$ 4,194 | \$ 4,300 | \$ 4,407 |
| TOTAL (One-time and On-going) | \$ 53,216 | \$ 53,216 | \$ 54,546 | \$ 55,906 | \$ 57,294 |

| 5 yr Totals | One Time Fee | Current Contract | Amended Contract |
|-------------|--------------------|------------------|------------------|
| | \$ 101,512 | \$ 101,512 | \$ 101,512 |
| | 5 Years of monthly | \$ 210,204 | \$ 231,289 |
| | Annual Fees | \$ 42,889 | \$ 42,889 |
| | | \$ 354,605 | \$ 375,690 |