

**Quotation # 170253**



6310 N 56TH ST, LINCOLN, NE | 402-464-3711

**Quote Date:** 4/4/2017

**Quote Valid Until:**

RYAN PLUTA 308-385-8188

<b>CUSTOMER:</b>	LANCASTER COUNTY 444 CHERRYCREEK RD STE B LINCOLN NE 68528-1578	<b>Telephone:</b> 402-441-7797 <b>Cell Phone:</b> -
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<b>PURCHASED EQUIPMENT:</b>			
(1) NEW	1306860	CASE, 580SNWT, BACKHOE 3 YEARS/3,000 HRS FULL MACHINE WARRANTY	\$108,000.00
		Total Delivery Charge:	\$0.00
			<b>Total Price: \$108,000.00</b>
<b>TRADE-IN EQUIPMENT:</b>			
(1) USED	2318601	JOHN DEERE 310SG, Serial # TO310SG902523	\$16,000.00
			<b>Total Trade-In Allowance: \$16,000.00</b>

<b>QUOTE SUMMARY:</b>			
<b>RETAIL FINANCE TERMS:</b>		<b>Total Equipment/Trade Difference:</b>	<b>\$92,000.00</b>
<b>Finance Company:</b>		Other Options/Fees:	
		Sales Tax:	\$0.00
		<b>Total Balance Due:</b>	<b>\$92,000.00</b>
<b>Payment Schedule</b>			
<b>EST. NO. OF PAYMENTS</b>	<b>EST. PERIOD OF PAYMENTS</b>	<b>EST. BEGINNING MM/DD/YYYY</b>	<b>EST. AMOUNT OF EACH PAYMENT</b>
	0 months		\$0.00

The quote numbers on this document are referenced from MNCPV contract number T-622(5)

# **TITAN**

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# **MACHINERY**

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**CUSTOMER:** LANCASTER COUNTY  
444 CHERRYCREEK RD STE B  
LINCOLN NE 68528-1578

**Telephone:** 402-441-7797  
**Cell Phone:** -

### **OTHER OPTIONS, CHARGES/FEES:**

TOTAL OPTIONS/FEES: \_\_\_\_\_

### **QUOTE SETTLEMENT:**

Total Balance Due		\$92,000.00
Less:		
Cash with Order	\$0.00	
Cash Due on Possession	\$0.00	
Total Cash Payments		
Trade In Payoff		\$0.00
Retail Installment Contract		\$92,000.00

### **QUOTE COMMENTS:**

# Admin Minnesota

Office of State Procurement

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996  
Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

## CONTRACT RELEASE: T-622(5)

DATE: MAY 1, 2017

PRODUCT/SERVICE: TRACTORS: LOADER BACKHOE (65 HP OR GREATER) AND INDUSTRIAL TRACTORS

CONTRACT PERIOD: MAY 1, 2017, THROUGH, FEBRUARY 28, 2018

EXTENSION OPTIONS: UP TO 12 MONTHS

ACQUISITION MANAGEMENT SPECIALIST (AMS): LUANN OLSON

PHONE: 651.201.2447

E-MAIL: [luann.olson@state.mn.us](mailto:luann.olson@state.mn.us)

WEB SITE: [www.mmd.admin.state.mn.us](http://www.mmd.admin.state.mn.us)

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CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
<b>LANO EQUIP INC.</b> 6140 Hwy 10 N.W. Anoka, MN 55303	<b>123823</b>  <b>CONTACT:</b> Scott Fahey <b>EMAIL:</b> <a href="mailto:scott_f@lanoequip.com">scott_f@lanoequip.com</a>	<b>NET 30</b>  <b>PHONE:</b> 612.223.0510 <b>FAX:</b> 763.422.3949	<b>30 - 90 DAYS ARO</b>
<b>VENDOR NO.:</b> 0000193199-002			

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<b>RDO EQUIPMENT COMPANY</b> 12500 DuPont Ave. S Burnsville, MN 55337	<b>123824</b>  <b>CONTACT:</b> Jesse Miller <b>EMAIL:</b> <a href="mailto:jmiller@rdoequipment.com">jmiller@rdoequipment.com</a>	<b>NET 30</b>  <b>PHONE:</b> 612.202.6906 <b>FAX:</b> 952.890.7046	<b>60 - 90 DAYS ARO</b>
<b>VENDOR NO.:</b> 0000199158-001			

**RDO Equipment Co - Authorized Distributors**

DEALER NAME	VENDOR ID	LOC	DEALER ADDRESS	ST/ZIP	PHONE	CONTACT
RDO Equipment Co	0000199158	001	12500 DuPont Avenue South, Burnsville	MN 55337	612.202.6906	Jesse Miller
RDO Equipment Co	0000199158	004	11910 LORRAY DR, North Mankato	MN 56003	612.202.6906	Jesse Miller
RDO Equipment Co	0000199158	005	1236 60TH AVE NW, Rochester	MN 55901	612.202.6906	Jesse Miller
RDO Equipment Co	0000199158	006	1710 E COLLEGE DR, Marshall	MN 56258	612.202.6906	Jesse Miller
RDO Equipment Co	0000199158	009	6700 Highway 10 Northwest, Sauk Rapids	MN 56379	612.202.6906	Jesse Miller
RDO Equipment Co	0000199158	010	2900 Main Ave SE, Moorhead	MN 56560	612.202.6906	Jesse Miller
RDO Equipment Co	0000199158	008	6565 Gateway Drive, Grand Forks	MN 58203	612.202.6906	Jesse Miller
Nortrax	0000801499	004	259 Convenience Lane SW, Bemidji	MN 56601	612.202.6906	Jesse Miller
Nortrax	0000801499	003	3401 Arrowhead Road, Duluth	MN 55811	612.202.6906	Jesse Miller
Nortrax	0000801499	002	34316 Highway 2, Grand Rapids	MN 55744	612.202.6906	Jesse Miller

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Contract Release: T-622(5)

**CONTRACT VENDOR**                      **CONTRACT NO.**                      **TERMS**                      **DELIVERY**

**TITAN MACHINERY**                      **123826**                      **NET 30**                      **10 - 160 DAYS ARO**  
6340 County Road 101 E  
Shakopee, MN 55379                      **PHONE:** 612.741.3321  
**CONTACT:** Andy Bethel                      **FAX:** 952.445.0365  
**VENDOR NO.:** 0000251892-018                      **EMAIL:** [andy.bethel@titanmachinery.com](mailto:andy.bethel@titanmachinery.com)

**Titan Machinery - Shakopee - Authorized Distributors**

DEALER NAME	VENDOR ID	LOC	DEALER ADDRESS	ST /ZIP	PHONE	CONTACT
Titan Machinery Inc.	0000251892	018	6340 County Road 101 E, Shakopee	MN, 55379	952-445-5400	Andy Bethel
Titan Machinery Inc.	0000251892	006	4001 38th Street SW, Fargo	ND, 54108	701-237-3333	Bob Boatman
Titan Machinery Inc.	0000251892	010	500 Ingersoll Ave, Crookston	MN, 56716	218-281-4668	Mike Kolstoe
Titan Machinery Inc.	0000251892	019	4311 Haines Road, Hermantown	MN, 55811	218-727-3038	Ryan Schall
Titan Machinery Inc.	0000251892	017	14375 James Road, Rogers	MN, 55374	763-428-5099	Mike Morrison
Titan Machinery Inc.	0000251892	002	1201 North Hwy 59, Marshall	MN, 56258	507-532-5783	Lucas Hilgemann
Titan Machinery Inc.	0000251892	005	4201 N. Cliff Ave, Sioux Falls	SD, 57104	605-336-3434	Matt Leighton
Titan Machinery Inc.	0000251892	020	N 1626 Wuensch Road, La Crosse	WI, 54601	608-788-1025	Chuck Schams

**TRUUMAN WELTERS, INC.**                      **123827**                      **NET 30**                      **0 - 90 DAYS ARO**  
1600 Highway 55 E  
Buffalo, MN 55313                      **CONTACT:** Jon Ferris                      **PHONE:** 763.682.2200  
**EMAIL:** [jferris@welters.net](mailto:jferris@welters.net)                      **FAX:** 763.682.6141  
**VENDOR NO.:** 0000193702-001

**ZIEGLER, INC.**                      **123828**                      **NET 30**                      **1 - 180 DAYS ARO**  
901 West 94<sup>th</sup> St.  
Minneapolis, MN 55420                      **CONTACT:** Richard Alness                      **PHONE:** 952.888.4121  
**EMAIL:** [richard.alness@zieglercat.com](mailto:richard.alness@zieglercat.com)                      **FAX:** 952.887.5820  
**VENDOR NO.:** 0000208585-001

**CONTRACT USERS.** This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members

**STATE AGENCY CONTRACT USE.** This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

**STATE AGENCY ORDERING INSTRUCTIONS.** Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

**CONTRACT FEEDBACK.** If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

## **SPECIAL TERMS AND CONDITIONS**

**SCOPE.** The purpose of this Contract is to provide: Tractors, and Loader Backhoes.

**PRICES.** Prices are firm through the initial period of the contract. After that period, prices may increase once a year. Price increases are not effective until they are approved by the AMS. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

**SHIPPING REQUIREMENTS.** All shipments are FOB Destination.

**DELIVERY CHARGES.** The Contract Vendor has stated the delivery charge per loaded mile and the delivery starting point. A 'minimum delivery charge' may be indicated on the Price Schedule.

Mileage distance will be the distance from the delivery starting point to the Customer's delivery point only. Mileage distances will be determined from <http://mapquest.com>. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses.

**DELIVERY REQUIREMENTS.** The Contract Vendor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance. No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m. on weekdays without prior approval by the agency to which the equipment is being delivered. The Contract Vendor must confirm delivery locations and requirements with the Customer. Prior to delivery, the Contract Vendor is responsible for confirming with the Customer that the delivery location will accommodate unloading the equipment.

**EQUIPMENT LITERATURE.** Upon request by a State agency or CPV member, the Contract Vendor shall provide literature at no cost for the equipment offered in its response.

**ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTY.** The equipment offered includes the OEM standard warranty. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, warranted parts, and labor charges to repair or replace warranted parts that are a result of equipment failure(s) during the warranty period. The warranty shall commence when the unit is put into service.

**NEW EQUIPMENT RENTAL PROGRAM.** The Contract Vendor may offer new equipment for rent on the Price Schedule. The Contract Vendor agrees to accept a State agency or CPV member purchase order and will not require the State agency or CPV member to sign a rental agreement. The Contract Vendor retains title of the equipment during the rental term. The Contract Vendor will provide the Customer with the make, model and VIN number and equipment value prior to delivery. State agencies will provide the Contract Vendor with proof of property insurance on the equipment during the rental term. CPV members should follow their local requirements for property insurance on un-owned equipment.

During the rental term, any warranty repairs needed due to OEM warranty requirements or equipment failures will be the responsibility of the Contract Vendor including all transportation and costs. The location of where the repairs will occur will be mutually agreed by the Customer and the Contract Vendor.

If the Customer damages the equipment through negligence, the Customer will be responsible for the repairs. The location of where the repairs will occur will be mutually agreed by the Customer and the Contract Vendor. The Customer will only be responsible for actual, verifiable repair costs.

If mutually agreed, the rental term may exceed the term of the Contract providing the purchase order is issued, and the rental term begins, prior to the end of the Contract term. The rental term cannot go past the State Fiscal Year end date (June 30<sup>th</sup>) after the Contract term has ended. If the Customer desires to purchase the rental equipment, it must be purchased prior to the end of the term of the Contract.

The Contract Vendor will pay all costs associated with replacing or swapping out the equipment.

**RENTAL RETURN OR DEMO EQUIPMENT FOR SALE.** During the term of the Contract, if a Contract Vendor owned rental return or demo equipment become available for purchase and the equipment is currently on contract, the equipment may be purchased by the Customer.

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**EQUIPMENT TRADE-IN.** If requested by the Customer, the Contract Vendor will allow equipment to be used as trade-in against new contract equipment purchases. Trade-ins will be allowed on a case by case basis, and the Customer has the right to refuse any offer made by the Contract Vendor. All equipment will be traded "as is, where is," with no guarantee expressed or implied.

All State agencies must obtain approval from the Department of Administration Surplus Services prior to any contract vendor trade-in transaction. The liquidation of any State equipment must follow State policies and procedures for liquidation of State property.

CPV members are solely responsible for compliance with their local government's requirements for liquidation of surplus goods.

The Trade-in equipment transfer and title will occur when the new equipment is delivered and accepted unless otherwise agreed to by the Contract Vendor and the Customer. The Customer assumes all costs associated with the transfer of the trade-in equipment unless otherwise agreed to by the Contract Vendor and the Customer. The title of State equipment trade-in's shall be provided to the Contract Vendor in accordance with Minn. Stat. § 168A.11.

**MISCELLANEOUS ITEMS.** State agencies may purchase incidental miscellaneous parts, accessories and labor that is directly related to a specific item(s) included on the Contract. The total purchase order issued by a State agency for these types of items may not exceed \$5,000.00 for an individual purchase order. If the Customer's entity requires a lower threshold for competitive bidding other than \$5,000.00, they must follow their local entity's requirements. Any purchase order must be issued to the Contract Vendor.

<b>UNSPSC</b>	<b>DESCRIPTION</b>
22101501	Industrial Tractor
22101509	Loader Backhoe
25174800	Industrial Tractor / Loader Backhoe Parts and/or Attachments
78111808	Industrial Tractor / Loader Backhoe Equipment Rental

See Specifications and Price Schedule below.

**STATE OF MINNESOTA  
EQUIPMENT SPECIFICATION**

**SPECIFICATION: 726-217**

February 2, 2017

***BACKHOE / INDUSTRIAL LOADER***

**1.0 SCOPE**

This unit shall be the most current advertised production model as modified per specifications and approved by Mn/DOT - furnished with all standard equipment advertised whether or not specifically called for here, except where the item is replaced by optional over standard equipment, or conflicting equipment is specified. The unit shall be complete with all equipment required, ready for immediate operation, and meet all applicable codes and standards.

**2.0 TRACTOR: LOADER / BACKHOE REQUIREMENTS**

- 2.1 Engine shall be water cooled diesel.
- 2.2 Engine shall have cold start aid system.
- 2.3 Anti-freeze shall be protective to -35° F or lower.
- 2.4 Unit shall be supplied with engine coolant heater or block heater (state watts).
- 2.5 Air filter shall be dual element with restriction warning light/ audible indicator.
- 2.6 Each unit shall be supplied with one set of parts, service, repair, and operation manuals
- 2.7 Unit shall have two stage fuel filtering system with water/ sediment separator.
- 2.8 If hand throttle is utilized, hand throttle must be accessible from both loader and backhoe positions. (Not applicable for Tractor-Loaders.)
- 2.9 Responder shall state transmission type and number of forward and reverse gears (see transmission section of pricing pages).
- 2.10 Transmission shall have no clutch power shuttling between forward and reverse at any engine RPM.
- 2.11 Rear axle shall have on the go engagement/disengagement differential lock.
- 2.12 Optional air conditioning must be O.E.M., factory installed.
- 2.13 Unit shall have slow moving vehicle emblem.
- 2.14 All auxiliary quick attach hydraulic fittings must be O-ring faced seals.
- 2.15 Backhoe controls shall be two lever control. Loader shall be single lever control.
- 2.16 Brakes shall be hydraulic wet brakes, fully sealed, independent or simultaneous pedal operation.
- 2.17 Unit shall have independent parking/emergency brake with warning light.
- 2.18 Steering to be hydrostatic power type.
- 2.19 Tractor-Loader must be industrial rated - no agricultural type loaders will be accepted.
- 2.20 Unit shall have enclosed cab with at least (1) ea. one-piece lockable door, ROPS and FOPS certified.
- 2.21 Backhoe cab shall have front and rear windshield wipers with front washer minimum. Loader cab shall have front wipers/washers minimum.
- 2.22 Unit shall have tachometer, fuel, engine coolant temperature, transmission oil temperature gauges and non resettable hour/meter minimum.
- 2.23 Unit shall have audible/light warning system for parking brake, backup, engine coolant, engine oil, hydraulic filter restriction, transmission oil, and charging system minimum.
- 2.24 Unit shall have front and rear dual work lights, dual brake lights, turn signals and 4 way flashing hazard lights minimum.
- 2.25 Unit shall have flip pad on stabilizers which accommodate either dirt or concrete/asphalt surfaces.
- 2.26 Loader buckets shall have bolt on reversible blade.
- 2.27 Base unit price is not to include buckets - buckets shall be offered as options and itemized as a separate item with separate pricing.
- 2.28 Unit shall be delivered with one complete additional set of O.E.M air and fluid filters.
- 2.29 Manufacturers standard color acceptable, lead free paint.
- 2.30 Contract Vendor to give adequate instruction/orientation in mounting, removal, operation, safety and maintenance of supplied equipment before the purchase will be considered complete.

**Detailed Pricing information is available on the MnDOT web page  
[www.dot.state.mn.us/equipment](http://www.dot.state.mn.us/equipment).  
Click on "New Equipment Contracts."**

**INDUSTRIAL TRACTOR AND LOADER BACKHOE EQUIPMENT LIST**

**LANO EQUIPMENT: 123823**

Kubota Loader Landscaper Series (B26,L47, M62)      Loader/Loader Backhoe

**RDO EQUIPMENT: 123824**

John Deere 210L EP	Loader
John Deere 210L	Loader Backhoe
John Deere 310L EP	Loader Backhoe
John Deere 310L	Loader Backhoe
John Deere 310SL	Loader Backhoe
John Deere 310SL HL	Loader Backhoe
John Deere 315SL	Loader Backhoe
John Deere 410L	Loader Backhoe
John Deere 710L	Loader Backhoe
Magnum Hydraulic Breakers	Attachment
Paladin/JRB (Couplers, Tines, Buckets)	Attachment

**TITAN MACHINERY: 123826**

Case 570N EP	Loader
Case 580N EP 2WD	Loader Backhoe
Case 580N EP 4WD	Loader Backhoe
Case 580N 2WD	Loader Backhoe
Case 580N 4WD	Loader Backhoe
Case 580SN 2WD	Loader Backhoe
Case 580SN 4WD	Loader Backhoe
Case 580SN WT 4WD	Loader Backhoe
Case 590SN 2WD	Loader Backhoe
Case 590SN 4WD	Loader Backhoe

**TRUEMAN WELTERS: 123827**

New Holland B95C	Loader Backhoe
New Holland B95C TC	Loader Backhoe
New Holland B110C	Loader Backhoe
New Holland U80C	Loader

**ZIEGLER: 123828**

Caterpillar 415F2	Loader Backhoe
Caterpillar 416F2	Loader Backhoe
Caterpillar 420F2	Loader Backhoe
Caterpillar 430F2	Loader Backhoe
Caterpillar 450F	Loader Backhoe
Caterpillar 415F2IL	Industrial Loader

Items on the Price Pages that did not have a firm fixed price or state "Call Dealer" in the price column are not on Contract, and are removed from the Price Schedule.