IN LIEU OF
DIRECTORS’ ORGANIZATIONAL MEETING
Monday, November 25, 2019

I. DIRECTORS CORRESPONDENCE
FINANCE DEPARTMENT
1. November 2019 sales tax report reflecting September 2019 sales

PLANNING
1. Administrative Approvals from November 12, 2019 through November 18, 2019
FY 2019-20 Projected vs Actual Net Sales Tax

- September
  - Projected: $5,000,000
  - Actual: $5,500,000
- October
  - Projected: $6,000,000
  - Actual: $6,500,000
- November
  - Projected: $7,000,000
  - Actual: $7,500,000
## Actual Compared to Projected Sales Tax Collections

<table>
<thead>
<tr>
<th></th>
<th>2019-20 PROJECTED</th>
<th>2019-20 ACTUAL</th>
<th>FROM 2018-19 PROJECTED</th>
<th>$ CHANGE</th>
<th>% CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEPTEMBER</td>
<td>$6,455,152</td>
<td>$6,799,287</td>
<td>$344,135</td>
<td>$395,048</td>
<td>6.17%</td>
</tr>
<tr>
<td>OCTOBER</td>
<td>$6,745,501</td>
<td>$7,079,014</td>
<td>$333,513</td>
<td>$269,098</td>
<td>3.95%</td>
</tr>
<tr>
<td>NOVEMBER</td>
<td>$6,680,185</td>
<td>$7,111,129</td>
<td>$430,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>DECEMBER</td>
<td>$6,400,511</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>JANUARY</td>
<td>$6,399,290</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>FEBRUARY</td>
<td>$7,692,336</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>MARCH</td>
<td>$6,014,461</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>APRIL</td>
<td>$5,853,915</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>MAY</td>
<td>$6,989,551</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>JUNE</td>
<td>$6,595,173</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>JULY</td>
<td>$6,641,288</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td>AUGUST</td>
<td>$7,049,125</td>
<td>$0</td>
<td>$400,944</td>
<td>$476,630</td>
<td>7.18%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$79,516,488</strong></td>
<td><strong>$20,989,430</strong></td>
<td><strong>$1,108,592</strong></td>
<td><strong>$1,140,776</strong></td>
<td><strong>5.75%</strong></td>
</tr>
</tbody>
</table>

Actual collections for the fiscal year to date are 5.58% over projections for the year.
<table>
<thead>
<tr>
<th></th>
<th>ACTUAL 2015-16</th>
<th>ACTUAL 2016-17</th>
<th>ACTUAL 2017-18</th>
<th>% CHG. FR. PRIOR YEAR</th>
<th>ACTUAL 2018-19</th>
<th>% CHG. FR. PRIOR YEAR</th>
<th>ACTUAL 2019-20</th>
<th>% CHG. FR. PRIOR YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEPTEMBER</td>
<td>$6,041,963</td>
<td>$6,265,764</td>
<td>$6,386,734</td>
<td>1.93%</td>
<td>$6,457,192</td>
<td>1.10%</td>
<td>$6,927,862</td>
<td>7.29%</td>
</tr>
<tr>
<td>OCTOBER</td>
<td>$6,089,519</td>
<td>$6,598,756</td>
<td>$6,811,452</td>
<td>3.22%</td>
<td>$6,817,440</td>
<td>0.09%</td>
<td>$7,116,483</td>
<td>4.39%</td>
</tr>
<tr>
<td>NOVEMBER</td>
<td>$6,266,119</td>
<td>$6,471,721</td>
<td>$6,537,754</td>
<td>1.02%</td>
<td>$6,637,486</td>
<td>1.53%</td>
<td>$7,146,575</td>
<td>7.67%</td>
</tr>
<tr>
<td>DECEMBER</td>
<td>$5,876,792</td>
<td>$6,128,386</td>
<td>$6,371,026</td>
<td>3.96%</td>
<td>$6,493,888</td>
<td>1.93%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JANUARY</td>
<td>$5,651,337</td>
<td>$6,285,444</td>
<td>$6,432,363</td>
<td>2.34%</td>
<td>$6,516,808</td>
<td>1.31%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FEBRUARY</td>
<td>$7,137,154</td>
<td>$7,293,928</td>
<td>$7,459,132</td>
<td>2.26%</td>
<td>$7,386,107</td>
<td>-0.98%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARCH</td>
<td>$5,392,157</td>
<td>$5,521,761</td>
<td>$5,930,406</td>
<td>7.40%</td>
<td>$5,981,967</td>
<td>0.87%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>APRIL</td>
<td>$5,426,539</td>
<td>$5,639,028</td>
<td>$5,618,037</td>
<td>-0.37%</td>
<td>$5,586,708</td>
<td>-0.56%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MAY</td>
<td>$6,494,521</td>
<td>$6,708,815</td>
<td>$6,759,407</td>
<td>0.75%</td>
<td>$6,623,556</td>
<td>-2.01%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JUNE</td>
<td>$6,030,654</td>
<td>$6,255,952</td>
<td>$6,325,718</td>
<td>1.12%</td>
<td>$6,721,994</td>
<td>6.26%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JULY</td>
<td>$6,000,464</td>
<td>$6,440,709</td>
<td>$6,644,137</td>
<td>3.16%</td>
<td>$6,804,001</td>
<td>2.41%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AUGUST</td>
<td>$6,657,168</td>
<td>$6,736,493</td>
<td>$6,770,977</td>
<td>0.51%</td>
<td>$7,199,568</td>
<td>6.33%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>$73,064,387</td>
<td>$76,346,757</td>
<td>$78,047,143</td>
<td>2.23%</td>
<td>$79,226,715</td>
<td>1.51%</td>
<td>$21,190,920</td>
<td>6.42%</td>
</tr>
</tbody>
</table>
# CITY OF LINCOLN
## SALES TAX REFUNDS
### 2015-2016 THROUGH 2019-2020

<table>
<thead>
<tr>
<th>Month</th>
<th>Actual 2015-2016</th>
<th>Actual 2016-2017</th>
<th>Actual 2017-2018</th>
<th>% CHG. from Prior Year</th>
<th>Actual 2018-2019</th>
<th>% CHG. from Prior Year</th>
<th>Actual 2019-2020</th>
<th>% CHG. from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEPTEMBER</td>
<td>($105,779)</td>
<td>($217,212)</td>
<td>($98,235)</td>
<td>-54.77%</td>
<td>($52,954)</td>
<td>-46.09%</td>
<td>($128,575)</td>
<td>142.81%</td>
</tr>
<tr>
<td>OCTOBER</td>
<td>($94,343)</td>
<td>($31,712)</td>
<td>($30,920)</td>
<td>-2.50%</td>
<td>($7,524)</td>
<td>-75.66%</td>
<td>($37,469)</td>
<td>397.97%</td>
</tr>
<tr>
<td>NOVEMBER</td>
<td>($83,553)</td>
<td>($81,460)</td>
<td>($923)</td>
<td>-98.87%</td>
<td>($2,944)</td>
<td>218.96%</td>
<td>($35,446)</td>
<td>1104.01%</td>
</tr>
<tr>
<td>DECEMBER</td>
<td>($43,624)</td>
<td>($79,179)</td>
<td>($46,365)</td>
<td>-41.44%</td>
<td>($58,585)</td>
<td>26.36%</td>
<td>($14,114)</td>
<td>-75.91%</td>
</tr>
<tr>
<td>JANUARY</td>
<td>($98,310)</td>
<td>($294,431)</td>
<td>($379,926)</td>
<td>29.04%</td>
<td>($342,169)</td>
<td>-9.94%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FEBRUARY</td>
<td>($276,479)</td>
<td>($90,752)</td>
<td>($719)</td>
<td>-99.21%</td>
<td>($33,054)</td>
<td>4497.22%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARCH</td>
<td>($39,620)</td>
<td>($92,105)</td>
<td>($49,445)</td>
<td>-46.32%</td>
<td>($40,643)</td>
<td>-17.80%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>APRIL</td>
<td>($75,796)</td>
<td>($29,707)</td>
<td>($41,280)</td>
<td>38.96%</td>
<td>($31,464)</td>
<td>-23.78%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MAY</td>
<td>($105,297)</td>
<td>($67,726)</td>
<td>($91,272)</td>
<td>34.77%</td>
<td>($41,555)</td>
<td>-54.47%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JUNE</td>
<td>($152,053)</td>
<td>($83,394)</td>
<td>($51,268)</td>
<td>-38.52%</td>
<td>($13,186)</td>
<td>-74.28%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JULY</td>
<td>($55,289)</td>
<td>($1,932)</td>
<td>($347,486)</td>
<td>17885.82%</td>
<td>($29,772)</td>
<td>-91.43%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AUGUST</td>
<td>($312,528)</td>
<td>($17,202)</td>
<td>($96,471)</td>
<td>460.81%</td>
<td>($9,385)</td>
<td>-90.27%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>($1,442,671)</td>
<td>($1,086,812)</td>
<td>($1,234,310)</td>
<td>13.57%</td>
<td>($663,236)</td>
<td>-46.27%</td>
<td>($215,604)</td>
<td>76.71%</td>
</tr>
</tbody>
</table>

*Year to date vs. previous year*
### CITY OF LINCOLN
### NET SALES TAX COLLECTIONS
### 2015-2016 THROUGH 2019-2020

<table>
<thead>
<tr>
<th>Month</th>
<th>2015-16 (Actual)</th>
<th>2016-17 (Actual)</th>
<th>2017-18 (Actual)</th>
<th>% CHG. FROM PRIOR YEAR</th>
<th>2018-19 (Actual)</th>
<th>% CHG. FROM PRIOR YEAR</th>
<th>2019-20 (Actual)</th>
<th>% CHG. FROM PRIOR YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEPTEMBER</td>
<td>$5,936,184</td>
<td>$6,048,552</td>
<td>$6,288,498</td>
<td>3.97%</td>
<td>$6,404,239</td>
<td>1.84%</td>
<td>$6,799,287</td>
<td>6.17%</td>
</tr>
<tr>
<td>OCTOBER</td>
<td>$5,995,177</td>
<td>$6,567,045</td>
<td>$6,780,531</td>
<td>3.25%</td>
<td>$6,809,916</td>
<td>0.43%</td>
<td>$7,079,014</td>
<td>3.95%</td>
</tr>
<tr>
<td>NOVEMBER</td>
<td>$6,182,565</td>
<td>$6,390,261</td>
<td>$6,536,831</td>
<td>2.29%</td>
<td>$6,634,499</td>
<td>1.49%</td>
<td>$7,111,129</td>
<td>7.18%</td>
</tr>
<tr>
<td>DECEMBER</td>
<td>$5,833,168</td>
<td>$6,049,207</td>
<td>$6,324,661</td>
<td>4.55%</td>
<td>$6,435,303</td>
<td>1.75%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JANUARY</td>
<td>$5,553,027</td>
<td>$5,991,013</td>
<td>$6,052,437</td>
<td>1.03%</td>
<td>$6,174,639</td>
<td>2.02%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FEBRUARY</td>
<td>$6,860,675</td>
<td>$7,203,175</td>
<td>$7,458,413</td>
<td>3.54%</td>
<td>$7,353,053</td>
<td>-1.41%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARCH</td>
<td>$5,352,537</td>
<td>$5,429,656</td>
<td>$5,880,960</td>
<td>8.31%</td>
<td>$5,941,323</td>
<td>1.03%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>APRIL</td>
<td>$5,350,744</td>
<td>$5,609,320</td>
<td>$5,576,757</td>
<td>-0.58%</td>
<td>$5,555,244</td>
<td>-0.39%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MAY</td>
<td>$6,389,224</td>
<td>$6,641,089</td>
<td>$6,668,135</td>
<td>0.41%</td>
<td>$6,582,001</td>
<td>-1.29%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JUNE</td>
<td>$5,878,601</td>
<td>$6,172,558</td>
<td>$6,274,450</td>
<td>1.65%</td>
<td>$6,708,808</td>
<td>6.92%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>JULY</td>
<td>$5,945,175</td>
<td>$6,438,777</td>
<td>$6,296,651</td>
<td>-2.21%</td>
<td>$6,774,229</td>
<td>7.58%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AUGUST</td>
<td>$6,344,640</td>
<td>$6,719,292</td>
<td>$6,674,506</td>
<td>-0.67%</td>
<td>$7,190,183</td>
<td>7.73%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>$71,621,717</td>
<td>$75,259,945</td>
<td>$76,812,830</td>
<td>2.06%</td>
<td>$78,563,436</td>
<td>2.28%</td>
<td>$20,989,430</td>
<td>5.75%</td>
</tr>
</tbody>
</table>
Memorandum

Date: ✦ November 19, 2019

To: ✦ City Clerk

From: ✦ Teresa McKinstry, Planning Dept.

Re: ✦ Administrative Approvals

cc: ✦ Geri Rorabaugh, Planning Dept.

This is a list of City administrative approvals by the Planning Director from November 12, 2019 through November 18, 2019:

Administrative Amendment 19067 to Special Permit 08021A, Prairie Creek Inn Bed and Breakfast, approved by the Planning Director on November 12, 2019, to relocate the former Bennet, NE railroad depot to the site for uses accessory to those permitted by the special permit, located at S. 148th St. and Van Dorn St.

Administrative Amendment 19008 to Special Permit 450Q, Madonna Rehabilitation Hospital, approved by the Planning Director on October 21, 2019, to allow the Madonna West Entry Addition, located at S. 56th St. and South St.