

**IN LIEU OF  
DIRECTORS' MEETING  
MONDAY, September 25, 2017**

**I. MINUTES**

1. Approval of Director's Minutes September 18, 2017

**II. MAYOR'S CORRESPONDENCE**

**III. DIRECTORS CORRESPONDENCE**

**PLANNING DEPARTMENT**

1. Administrative Approvals from September 12, 2017 through September 19, 2017

**FINANCE/CITY TREASURER**

1. September, 2017 sales tax report reflecting July, 2017 sales

**IV. MEETINGS/INVITATIONS**

See invitation list.

**V. ADJOURNMENT**



# Memorandum

**Date:** ♦ September 20, 2017  
**To:** ♦ City Clerk  
**From:** ♦ Amy Huffman, Planning Dept.  
**Re:** ♦ Administrative Approvals  
**cc:** ♦ Mayor Chris Beutler  
Planning Commission  
Geri Rorabaugh, Planning Dept.

This is a list of the administrative approvals by the Planning Director from September 12, 2017 through September 19, 2017:

**Administrative Amendment No. 17054**, to Use Permit No. 123E, Landmark Corporate Center, approved by the Planning Director on September 12, 2017, to divide Lot 17, Block 2 into 3 lots and reduce setbacks along common lot lines to 5 feet, generally located at N. 33<sup>rd</sup> Street and Ox Bow Circle.

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**Actual Compared to  
Projected Sales Tax Collections**

	2017-18 PROJECTED	2017-18 ACTUAL	VARIANCE FROM PROJECTED	\$ CHANGE FR. 16-17	% CHANGE FR. 16-17
SEPTEMBER	\$6,241,848	\$6,288,498	\$46,650	\$239,946	3.97%
OCTOBER	\$6,515,645				
NOVEMBER	\$6,482,909				
DECEMBER	\$6,202,974				
JANUARY	\$6,197,601				
FEBRUARY	\$7,579,660				
MARCH	\$5,939,416				
APRIL	\$5,770,028				
MAY	\$6,890,278				
JUNE	\$6,451,042				
JULY	\$6,419,310				
AUGUST	\$6,836,893				
<b>TOTAL</b>	<b>\$77,527,604</b>	<b>\$6,288,498</b>	<b>\$46,650</b>	<b>\$239,946</b>	<b>3.97%</b>

Actual collections for the fiscal year to date are 0.75% over projections for the year.

**CITY OF LINCOLN  
GROSS SALES TAX COLLECTIONS (WITH REFUNDS ADDED BACK IN)  
2012-2013 THROUGH 2016-2017**

	ACTUAL 2013-14	ACTUAL 2014-15	ACTUAL 2015-16	% CHG. FR. PRIOR YEAR	ACTUAL 2016-17	% CHG. FR. PRIOR YEAR	ACTUAL 2017-18	% CHG. FR. PRIOR YEAR
SEPTEMBER	\$5,431,071	\$5,741,404	\$6,041,963	5.23%	\$6,265,764	3.70%	\$6,386,734	1.93%
OCTOBER	\$5,740,406	\$5,848,947	\$6,089,519	4.11%	\$6,598,756	8.36%		
NOVEMBER	\$5,729,609	\$5,873,441	\$6,266,119	6.69%	\$6,471,721	3.28%		
DECEMBER	\$5,401,140	\$5,737,783	\$5,876,792	2.42%	\$6,128,386	4.28%		
JANUARY	\$5,562,529	\$5,525,231	\$5,651,337	2.28%	\$6,285,444	11.22%		
FEBRUARY	\$6,570,418	\$6,802,647	\$7,137,154	4.92%	\$7,293,928	2.20%		
MARCH	\$5,304,048	\$5,396,268	\$5,392,157	-0.08%	\$5,521,761	2.40%		
APRIL	\$5,214,537	\$5,188,877	\$5,426,539	4.58%	\$5,639,028	3.92%		
MAY	\$5,642,139	\$6,348,190	\$6,494,521	2.31%	\$6,708,815	3.30%		
JUNE	\$5,635,827	\$5,728,421	\$6,030,654	5.28%	\$6,255,952	3.74%		
JULY	\$5,654,660	\$5,841,882	\$6,000,464	2.71%	\$6,440,709	7.34%		
AUGUST	\$5,921,577	\$6,196,574	\$6,657,168	7.43%	\$6,736,493	1.19%		
<b>TOTAL</b>	<b>\$67,807,961</b>	<b>\$70,229,665</b>	<b>\$73,064,387</b>	<b>4.04%</b>	<b>\$76,346,757</b>	<b>4.49%</b>	<b>\$6,386,734</b>	<b>1.93%</b>

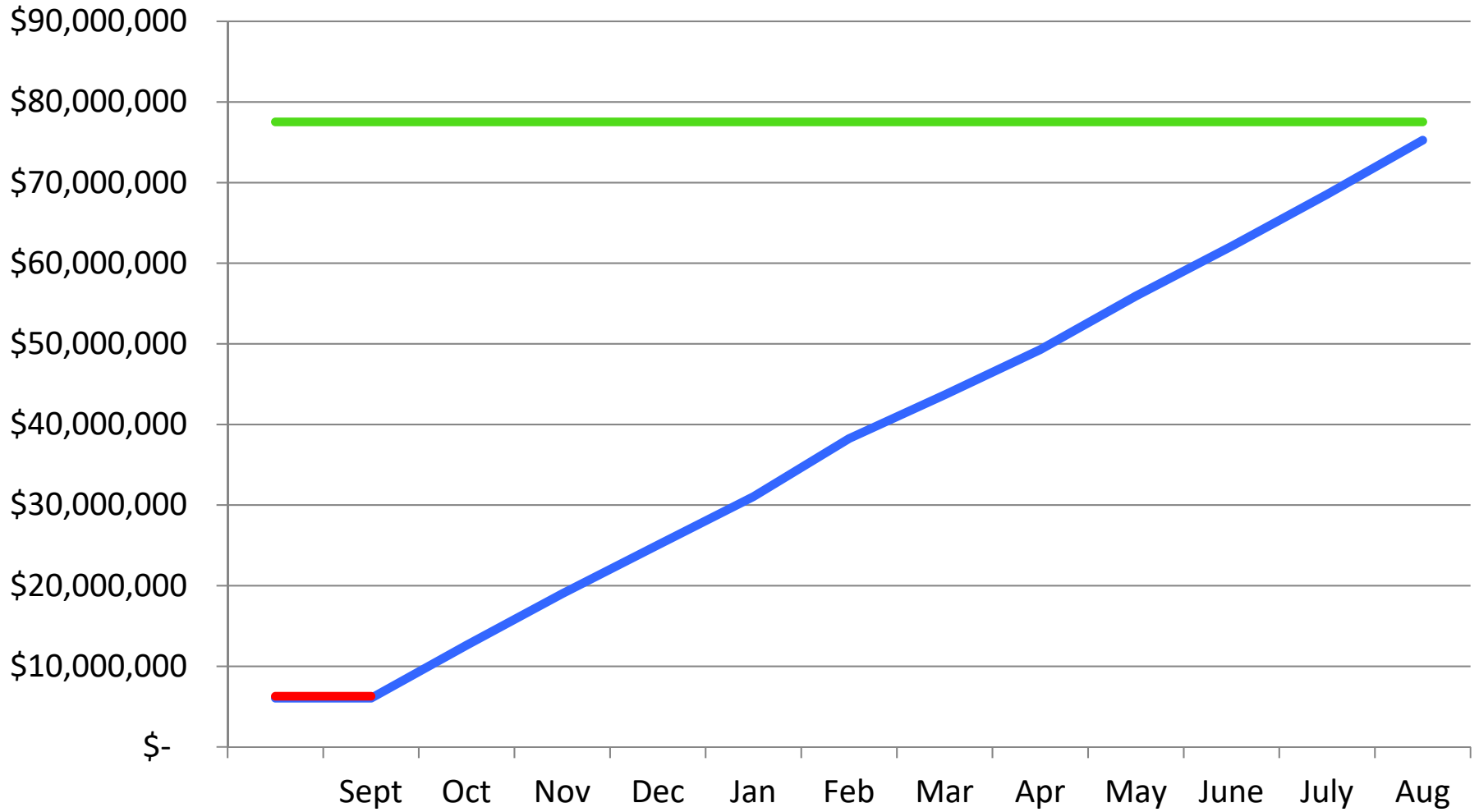
**CITY OF LINCOLN  
SALES TAX REFUNDS  
2013-2014 THROUGH 2017-2018**

	ACTUAL 2013-2014	ACTUAL 2014-2015	ACTUAL 2015-2016	% CHG. FROM PRIOR YEAR	ACTUAL 2016-2017	% CHG. FROM PRIOR YEAR	ACTUAL 2017-2018	% CHG. FROM PRIOR YEAR
SEPTEMBER	(\$80,176)	(\$44,232)	(\$105,779)	139.15%	(\$217,212)	105.35%	(\$98,235)	-54.77%
OCTOBER	(\$96,046)	(\$191,059)	(\$94,343)	-50.62%	(\$31,712)	-66.39%	(\$30,920)	-2.50%
NOVEMBER	(\$15,001)	(\$151,968)	(\$83,553)	-45.02%	(\$81,460)	-2.50%		
DECEMBER	(\$18,536)	(\$23,916)	(\$43,624)	82.41%	(\$79,179)	81.50%		
JANUARY	(\$603,295)	(\$277,201)	(\$98,310)	-64.53%	(\$294,431)	199.49%		
FEBRUARY	(\$58,173)	(\$381,405)	(\$276,479)	-27.51%	(\$90,752)	-67.18%		
MARCH	(\$169,963)	(\$69,314)	(\$39,620)	-42.84%	(\$92,105)	132.47%		
APRIL	(\$81,416)	(\$79,747)	(\$75,796)	-4.95%	(\$29,707)	-60.81%		
MAY	(\$43,775)	(\$72,554)	(\$105,297)	45.13%	(\$67,726)	-35.68%		
JUNE	(\$81,809)	(\$26,219)	(\$152,053)	479.93%	(\$83,394)	-45.15%		
JULY	(\$116,801)	(\$40,332)	(\$55,289)	37.08%	(\$1,932)	-96.51%		
AUGUST	(\$49,577)	(\$10,119)	(\$312,528)	2988.53%	(\$17,202)	-94.50%		
<b>TOTAL</b>	<b>(\$1,414,568)</b>	<b>(\$1,368,066)</b>	<b>(\$1,442,671)</b>	<b>5.45%</b>	<b>(\$1,086,812)</b>	<b>-24.67%</b>	<b>(\$129,155)</b>	<b>-48.11%</b>

**CITY OF LINCOLN  
NET SALES TAX COLLECTIONS  
2012-2013 THROUGH 2016-2017**

	ACTUAL 2013-14	ACTUAL 2014-15	ACTUAL 2015-16	% CHG. FROM PR. YEAR	ACTUAL 2016-17	% CHG. FROM PR. YEAR	ACTUAL 2017-18	% CHG. FROM PRIOR YEAR
SEPTEMBER	\$5,350,895	\$5,697,172	\$5,936,184	4.20%	\$6,048,552	1.89%	\$6,288,498	3.97%
OCTOBER	\$5,644,359	\$5,657,888	\$5,995,177	5.96%	\$6,567,045	9.54%		
NOVEMBER	\$5,714,609	\$5,721,474	\$6,182,565	8.06%	\$6,390,261	3.36%		
DECEMBER	\$5,382,604	\$5,713,868	\$5,833,168	2.09%	\$6,049,207	3.70%		
JANUARY	\$4,959,233	\$5,248,031	\$5,553,027	5.81%	\$5,991,013	7.89%		
FEBRUARY	\$6,512,245	\$6,421,242	\$6,860,675	6.84%	\$7,203,175	4.99%		
MARCH	\$5,134,084	\$5,326,954	\$5,352,537	0.48%	\$5,429,656	1.44%		
APRIL	\$5,133,122	\$5,109,130	\$5,350,744	4.73%	\$5,609,320	4.83%		
MAY	\$5,598,363	\$6,275,635	\$6,389,224	1.81%	\$6,641,089	3.94%		
JUNE	\$5,554,017	\$5,702,202	\$5,878,601	3.09%	\$6,172,558	5.00%		
JULY	\$5,537,859	\$5,801,550	\$5,945,175	2.48%	\$6,438,777	8.30%		
AUGUST	\$5,872,000	\$6,186,455	\$6,344,640	2.56%	\$6,719,292	5.91%		
<b>TOTAL</b>	<b>\$66,393,390</b>	<b>\$68,861,601</b>	<b>\$71,621,717</b>	<b>4.01%</b>	<b>\$75,259,945</b>	<b>5.08%</b>	<b>\$6,288,498</b>	<b>3.97%</b>

# Net Sales Tax



FY 17-18 Budget

FY16-17 Actual

FY17-18 Actual