

City of Lincoln Appointment Application

The purpose of this form is to obtain general information for use in the nomination and confirmation process for entered appointments by the Mayor and to assist the Mayor in making inquiries concerning the qualifications of applicants for 9/20/01 Act. If you have recently prepared a biography or resume, PLEASE ATTACH IT TO THIS FORM.

Complete both sides and return to: Mayor's Office, 555 South 10th Street, Lincoln NE 68608. FAX: 441-7120

PERSONAL INFORMATION

NAME (please type or print last name, first name, and middle initial) Jeff Gorgan
 Mr. Ms. Mice. Mrs.

Legal Residence: 3134 C STREET Lincoln NE 68510 LANCASTER
Street City State Zip County

Business Address: 3344 S. 13th STREET Lincoln NE 68508 11
Street City State Zip County

Residence Telephone: [REDACTED] Business Telephone: [REDACTED]

Applicant Occupation: BANK Branch MANAGER Employer: US BANK

To assist in the selection, you are asked to voluntarily provide information which is necessary for statistical reporting purposes. Under State and Federal Law, this information may not be used to discriminate against you.

Affirmative Action Information: Sex Male Female Racial/Ethnic Background White

EDUCATION

School	Location	Dates	Major/Degree
<u>ST. MARY'S</u>	<u>O'Neill</u>	<u>8/82 - 5/86</u>	<u>H.S. Diploma</u>
<u>DNL</u>	<u>Lincoln</u>	<u>8/86 - 12/92</u>	<u>BA/HISTORY</u>
<u>UNL</u>	<u>Lincoln</u>	<u>8/00 - present</u>	<u>MPA</u>

PRESENT OR PREVIOUS COMMUNITY/VOLUNTEER ACTIVITIES

PAST "Ameri Corps" member w/ USDA Rural Development
Current president of "High Nooners" Toastmasters club.

EMPLOYMENT

Employer	Location	Dates
<u>US BANK</u>	<u>13th & L</u>	<u>10/98 - present</u>
<u>Premier Mortgage</u>	<u>Lincoln</u>	<u>4/97 - 9/98</u>
<u>The Money Store</u>	<u>OMAHA</u>	<u>9/96 - 11/97</u>
<u>"Ameri Corps"</u>	<u>Crete, NE</u>	<u>10/95 - 9/96</u>

JEFF GORGEN
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Mortgage Banker; Premier Mortgage; December 1997 – October 1998

- Originated and closed mortgages and home equity loans
- Developed relationships with outside referral sources
- Made mortgage and home equity loan presentations

Loan Officer; The Money Store; September 1996 – December 1997

- Sold and closed home equity loans
- Qualified applicants for home equity loans
- Processed loans and completed collateral documentation
- Trained extensively for management
- Promoted to Branch Manager, October 1997

Rural Developer; AmeriCorps - USDA; October 1995 – September 1996

- Promoted community involvement and community service
- Initiated community projects
- Organized volunteers and developed strategies for community programs
- Worked in an adult tutoring program
- Produced a "Small Community Resource Handbook" for Nebraska's Department of Economic Development

Sales Representative; PSI Group; January 1995 – October 1995

- Sold presort mail services to potential clients
- Served as a liaison between clients and PSI Group

Branch Manager; Security Pacific Financial Services; February 1993 – January 1995

- Managed a consumer finance branch
- Served as a representative for business development
- Made decisions on credit worthiness
- Reviewed all loan files for completeness and compliance with legal and regulatory requirements

References available upon request

JEFF GORGEN

3434 C Street
Lincoln NE 68510

~~(402) 467-7400 - Home~~
~~(402) 467-8005 - Office~~

PROFESSIONAL QUALIFICATIONS...

- Strong knowledge of lending and credit requirements
- Comprehensive experience in personal banking
- Knowledge of collateral documentation and loan processing
- Proven track record of success in sales
- Skilled in developing and maintaining strong customer relationships
- Experienced public speaker (President of "Highnooners" Toastmasters Club)

ACADEMIC PROFILE...

Bachelor of Arts in History; December 1992
University of Nebraska; Lincoln, Nebraska
Graduate Study in Management; August 2000 - Present
University of Nebraska; Lincoln, Nebraska

LICENSURE...

- Life and Annuities, Health, and Variable Contracts Licenses; State of Nebraska; August, 1999
- Series 6 and 63 Securities Licenses; October, 1999

PROFESSIONAL PROFILE...

Bank Officer and Investment Representative: US Bank and US Bancorp Investments, Inc.; October 1998 - Present

- Develop and identify sales opportunities with existing customers
- Market US Bank's home equity loans to bank customers and referral sources
- Cross sell credit and deposit products to new and existing customers
- Provide deposit accounts and lending services to small businesses
- As an Investment Representative, market fixed and variable annuities and mutual funds
- Provide retirement planning and investment services
- Develop new investment clientele through cold canvassing, seminars and referrals